# SCHEDULE OF MINIMUMS

WRITERS GUILD OF AMERICA
2011 THEATRICAL AND
TELEVISION BASIC AGREEMENT

### **SCHEDULE OF MINIMUMS**

# WRITERS GUILD OF AMERICA 2011 THEATRICAL AND TELEVISION BASIC AGREEMENT

This schedule covers the entire term of the 2011 Basic Agreement, but is not the total contract. If there is any inconsistency between this schedule and the Basic Agreement, the Basic Agreement shall prevail.

If you have any questions regarding the application of these provisions or minimums, or relating to categories of minimums not included in this schedule, or if you have a question as to interpretation of the Basic Agreement, contact the Guild.

**REVISED AS OF MAY 2, 2012** 

Writers Guild of America, West, Inc. 7000 West Third Street Los Angeles, California 90048-4329

MAIN SWITCHBOARD	(323) 951-4000
AGENCY	(323) 782-4502
CONTRACTS	(323) 782-4501
CREDITS	(323) 782-4528
ORGANIZING	(323) 782-4511
LEGAL SERVICES	(323) 782-4521
MEMBER SERVICES	(323) 782-4567
MEMBERSHIP	(323) 782-4532
REGISTRATION	(323) 782-4500
RESIDUALS	(323) 782-4700
SIGNATORIES	(323) 782-4514

#### Writers Guild of America, East, Inc.

250 Hudson Street New York, New York 10013

MAIN SWITCHBOARD	(212) 767-7800
AGENCY	(212) 767-7837
CLAIMS	(212) 767-7852
CONTRACTS	(212) 767-7837 (212) 767-7852
CREDITS	(212) 767-7804
LEGAL SERVICES	(212) 767-7844
MEMBERSHIP	(212) 767-7821
ORGANIZING	(212) 767-7808
REGISTRATION	(212) 767-7801
RESIDUALS	(212) 767-7814
SIGNATORIES	(212) 767-7837

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### WGA 2011 THEATRICAL AND TELEVISION BASIC AGREEMENT THEATRICAL COMPENSATION (ARTICLE 13.A.1.a.)+

First Period

			t Period fective
			- 5/1/12
٨	Original Cara analass Inchedia a	LOW	HIGH
A.	Original Screenplay, Including Treatment	\$63,895	\$119,954
	Installments: Delivery of Original Treatment Delivery of First Draft	28,950	47,940
	Screenplay	25,161	47,940
	Delivery of Final Draft Screenplay	9,784	24,074
B.	Non-Original Screenplay, Including Treatment	55,910	103,975
	Installments: Delivery of Treatment	20,965	31,961
	Delivery of First Draft Screenplay	25,161	47,940
	Delivery of Final Draft Screenplay	9,784	24,074
C.	Original Screenplay, Excluding Treatment <b>or</b> Sale/Purchase of Original Screenplay	42,930	87,879
	Installments for Employment:	12,000	01,010
	Delivery of First Draft	22.455	62.000
	Screenplay Delivery of Final Draft	33,155	63,920
	Screenplay	9,775	23,959
D.	Non-Original Screenplay, Excluding Treatment <b>or</b> Sale/Purchase of Non-Original Screenplay	34,936	71,899
	Installments for Employment: Delivery of First Draft		
	Screenplay	25,161	47,940
	Delivery of Final Draft Screenplay	9,775	23,959
E.	Additional Compensation for Story included in Screenplay	7,994	15,980
F.	Story or Treatment	20,965	31,961
G.	Original Story or Treatment	28,950	47,940
H.	First Draft Screenplay, with or without Option for Final Draft Screenplay (non-original)		
	First Draft Screenplay Final Draft Screenplay	25,161 16,769	47,940 31,961
I.	Rewrite of Screenplay	20,965	31,961
J.	Polish of Screenplay	10,489	15,980

<sup>+</sup>The MBA provides for a discount with respect to employment on a flat deal basis of a writer who has not been previously employed under a Guild MBA in television, theatrical films or dramatic radio, subject to an adjustment to full minimum if a photoplay is produced and the writer receives any writing credit. For details, contact the Guild Contracts Department.

## WGA 2011 THEATRICAL AND TELEVISION BASIC AGREEMENT THEATRICAL COMPENSATION (ARTICLE 13.A.1.a.)+

Second Period

		Eff	ective
		<u>5/2/12</u> LOW	<u>2 <b>– 5/1/13</b></u> HIGH
A.	Original Screenplay, Including		
Λ.	Treatment	\$65,013	\$122,054
	Installments: Delivery of Original Treatment Delivery of First Draft	29,457	48,779
	Screenplay	25,601	48,779
	Delivery of Final Draft Screenplay	9,955	24,496
B.	Non-Original Screenplay, Including Treatment	56,888	105,795
	Installments: Delivery of Treatment Delivery of First Draft	21,332	32,520
	Screenplay	25,601	48,779
	Delivery of Final Draft Screenplay	9,955	24,496
C.	Original Screenplay, Excluding Treatment <b>or</b> Sale/Purchase of Original Screenplay	43,681	89,417
	Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft	33,735	65,039
D.	Screenplay  Non-Original Screenplay, Excluding	9,946	24,378
	Treatment or Sale/Purchase of Non-Original Screenplay	35,547	73,157
	Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft	25,601	48,779
	Screenplay	9,946	24,378
E.	Additional Compensation for Story included in Screenplay	8,134	16,260
F.	Story or Treatment	21,332	32,520
G.	Original Story or Treatment	29,457	48,779
H.	First Draft Screenplay, with or without Option for Final Draft Screenplay (non-original)		
	First Draft Screenplay Final Draft Screenplay	25,601 17,062	48,779 32,520
I.	Rewrite of Screenplay	21,332	32,520
J.	Polish of Screenplay	10,673	16,260

<sup>+</sup>Explanation of discounts on page 1.

## WGA 2011 THEATRICAL AND TELEVISION BASIC AGREEMENT THEATRICAL COMPENSATION (ARTICLE 13.A.1.a.)+

		Ef	d Period fective 3 – 5/1/14
		LOW	HIGH
A.	Original Screenplay, Including Treatment	\$66,313	\$124,496
	Installments: Delivery of Original Treatment Delivery of First Draft	30,046	49,755
	Screenplay	26,113	49,755
	Delivery of Final Draft Screenplay	10,154	24,986
B.	Non-Original Screenplay, Including Treatment	58,026	107,911
	Installments:  Delivery of Treatment	21,759	33,170
	Delivery of First Draft Screenplay	26,113	49,755
	Delivery of Final Draft Screenplay	10,154	24,986
C.	Original Screenplay, Excluding Treatment <b>or</b> Sale/Purchase of Original Screenplay	44,555	91,205
	Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay	34,410 10,145	66,340 24,865
D.	Non-Original Screenplay, Excluding Treatment <b>or</b> Sale/Purchase of Non-Original Screenplay	36,258	74,620
	Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay	26,113 10,145	49,755 24,865
E.	Additional Compensation for Story included in Screenplay	8,297	16,585
F.	Story or Treatment	21,759	33,170
G.	Original Story or Treatment	30,046	49,755
H.	First Draft Screenplay, with or without Option for Final Draft Screenplay (non-original)		
	First Draft Screenplay Final Draft Screenplay	26,113 17,403	49,755 33,170
I.	Rewrite of Screenplay	21,759	33,170
J.	Polish of Screenplay	10,886	16,585

<sup>+</sup>Explanation of discounts on page 1.

#### THEATRICAL BUDGET THRESHOLDS

LOW BUDGET - Photoplay costing *less* than \$5,000,000 HIGH BUDGET - Photoplay costing \$5,000,000 or *more* 

#### **ISSUANCE OF CONTRACT/DEAL MEMO**

The MBA requires timely delivery, generally 10 to 12 days, of a contract or deal memo to the writer or the writer's representative after agreement on the major deal points. Contact the Guild Contracts Department for details.

#### **PAYMENT SCHEDULE (ARTICLE 13.A.3.)**

<u>Upon commencement of writing services</u>, the writer is to receive **the greater of**:

(a) 10% of the agreed compensation for delivery of first material;

or (b) \$4,827 (effective **5/2/11 – 5/1/12**); \$4,911 (effective **5/2/12 – 5/1/13**); \$5,009 (effective **5/2/13 – 5/1/14**).

In addition, Company will make its best efforts to pay writer within 48 hours of delivery but in no event more than 7 days after delivery.

Payment shall not be contingent upon the acceptance or approval by the Company of the literary material so delivered, or upon any other contingency such as obtaining financing.

#### **PURCHASES FROM A PROFESSIONAL WRITER**

The minimums on pages 1 - 3 apply to purchases of literary material from a "professional writer" as that term is defined in the Basic Agreement and to any writer who has negotiated the right to be treated as a "professional writer."

#### **OPTIONED MATERIAL** (THEATRICAL)

Company may option literary material from a "professional writer" for a period of up to 18 months upon payment of not less than 10% of minimum. Each renewal period of up to 18 months requires payment of not less than an additional 10% of minimum.

#### **WEEK-TO-WEEK AND TERM EMPLOYMENT (ARTICLE 13.A.15.)**

Compensation Per Week++	Effective 5/2/11 – 5/1/12	Effective 5/2/12 – 5/1/13	Effective <b>5/2/13 – 5/1/14</b>
Week-to-week	\$ 5,200	\$ 5,291	\$ 5,397
14 out of 14 weeks	4,827	4,911	5,009
20 out of 26 weeks	4,458	4,536	4,627
40 out of 52 weeks	4,101	4,173	4,256

#### **SCRIPT PUBLICATION FEE FOR DVDs (ARTICLE 16.A.10.)**

Credited writers receive \$5,000, in the aggregate, within 30 days after final determination of credits for the Company's right to publish a theatrical motion picture script on a DVD (whether or not the script is actually included in the DVD). For other publication rights, contact the Guild Contracts Department.

#### PRIOR TO COMMENCEMENT

The writer must be notified of all conditions that must be met prior to the writer's commencement of services (e.g., securing the rights in the underlying property, signing of producer's contract).

<sup>++</sup>The MBA provides for a discount for a limited period of time with respect to employment on a week-to-week or term basis of a writer who has not been previously employed under a Guild MBA in television, theatrical films or dramatic radio. For details, contact the Guild Contracts Department.

NARRATION (ARTICLE 13.A.2.) (written by a writer other than writer of Screenplay or Story & Screenplay)

Minimums for narration are based on status of film assembly and nature of previously written material as follows:

Nature of Material Written Prior to Employment of Narration Writer	Film Assembled in Story Sequence	Film Footage Not Assembled in Story Sequence
None	Applicable Screenplay excluding Treatment Minimum	Applicable Screenplay including Treatment Minimum
Story Only	Applicable Screenplay excluding Treatment Minimum	Applicable Screenplay excluding Treatment Minimum
Story and Screenplay	Per Rate Schedule A	Per Rate Schedule A

Rate Schedule A	Effective <b>5/2/11 –</b> <u>5/1/12</u>	Effective <b>5/2/12 –</b> <u>5/1/13</u>	Effective <b>5/2/13 –</b> <u>5/1/14</u>
Two minutes or less Over two minutes thru	\$ 976	\$ 993	\$ 1,013
five minutes  Over five minutes	3,456	3,516	3,586
of narration	Ар	plicable Polish Minimu	m

#### THEATRICAL AND TELEVISION

#### PENSION PLAN AND HEALTH FUND

All employment under the WGA 2011 Theatrical and Television Basic Agreement is subject to employer contributions of:

For the first period (5/2/11 - 5/1/12), 71/2% to the PRODUCER-WRITERS GUILD OF AMERICA PENSION PLAN except for pilots and the first season of any one-hour series, the contributions for which are 6% to the PRODUCER-WRITERS GUILD OF AMERICA PENSION PLAN

Starting May 2, 2012, 7.75% to the PRODUCER-WRITERS GUILD OF AMERICA PENSION PLAN except for pilots and the first season of any one-hour series, the contributions for which are 6.25% to the PRODUCER-WRITERS GUILD OF AMERICA PENSION PLAN. At the sole discretion of the WGA, Pension Plan contributions may be increased by 1/4% in the third period of the contract (i.e., on 5/2/13). Should Pension Plan contributions be increased, the minimum rates for such period shall be reduced by the same percentage.

81/2% to the WRITERS GUILD-INDUSTRY HEALTH FUND for the first and second periods. Effective 5/2/13, the Trustees of the WGA Health Fund may divert up to ½% from salary increases provided for in the third period of the 2011 Basic Agreement to the Health Fund if they determine that an increase is needed to maintain the level of benefits in existence on May 2, 2011. If the Trustees determine that an increase in Health Fund contributions is needed in the third period, the increase in minimum rates for such period shall be reduced by the same percentage.

Contact the Guild in the third period to ensure that the minimums and contributions rates have not changed.

Employer reporting forms and information regarding benefits are available from the Pension Plan and Health Fund offices:

> Producer-Writers Guild of America Pension Plan Writers Guild-Industry Health Fund 1015 N. Hollywood Way Burbank, California 91505 Telephone: (818) 846-1015

#### **NETWORK PRIME TIME (ARTICLE 13.B.7.d.)** (ABC, CBS, FBC and NBC)

Length of Program: 15 minutes or less

<u>STORY+</u> \$ 4,248 \$ 4,322 \$ 4,408

<u>TELEPLAY</u> 10,317 10,498 10,708

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> 12,763 12,986 13,246

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 30 minutes or less

<u>STORY+</u> \$ 7,787 \$ 7,923 \$ 8,081

<u>TELEPLAY</u> 16,752 17,045 17,386

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> 23,358 23,767 24,242

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

<sup>+</sup>On pilots only, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

#### **NETWORK PRIME TIME (ARTICLE 13.B.7.d.)** (ABC, CBS, FBC and NBC)

Length of Program: 60 minutes or less

 Effective
 Effective
 Effective

 5/2/11 5/2/12 5/2/13 

 Applicable minimums
 5/1/12
 5/1/13
 5/1/14

<u>STORY+</u> \$13,708 \$13,948 \$14,227

<u>TELEPLAY</u> 22,601 22,997 23,457

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

STORY & TELEPLAY 34,355 34,956 35,655

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 90 minutes or less

<u>STORY+</u> \$18,315 \$18,636 \$19,009

<u>TELEPLAY</u> 32,566 33,136 33,799

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> 48,336 49,182 50,166

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

<sup>+</sup>On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

#### **NETWORK PRIME TIME (ARTICLE 13.B.7.d.)** (ABC, CBS, FBC and NBC)

Length of Program: 120 minutes or less (but more than 90 minutes)

NON-EPISODIC#

Effective Effective 5/2/11- 5/2/12- 5/2/13- Applicable minimums 5/1/12 5/1/13 5/1/14

<u>STORY+</u> \$26,690 \$27,157 \$27,700

<u>TELEPLAY</u> 45,595 46,393 47,321

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **69,513 70,729 72,144** 

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: **120 minutes or less** (but more than 90 minutes)

**EPISODIC** 

<u>STORY+</u> \$24,457 \$24,885 \$25,383

<u>TELEPLAY</u> 41,783 42,514 43,364

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **63,598 64,711 66,005** 

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

<sup>+</sup>On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

<sup>#</sup>The applicable minimum for a pilot is 150% of the applicable non-episodic minimum set forth above.

#### **PAYMENT SCHEDULE**

Company will make its best efforts to pay writer within 48 hours of delivery but in no event more than seven (7) days after delivery.

Payment shall not be contingent upon the acceptance or approval by the Company of the literary material so delivered.

#### **TELEVISION LONG-FORM REVISIONS**

In certain instances on long-form television movies, the network (or other licensee) has agreed to reimburse the Company for a "producer's draft," even when such draft is not delivered to the network (or other licensee). Please call the Contracts Department for further information.

#### **TEAMS**

The minimums are generally payable to each writer. However, a bona fide team of 2 writers who agree, prior to employment, to be a team, may split not less than minimum.

In addition, a Company may employ a team of 3 writers for no less than 200% of minimum initial compensation (150% in the case of a television team of 3 production executives). No individual writer may receive less than 1/3 of the above increased minimums. Pension and Health ceilings and the Upset Price increase accordingly.

Note: There are no teams under aggregate formulas in Appendix A.

#### MADE-FOR PAY TELEVISION OR VIDEOCASSETTE/VIDEODISC

The minimum initial compensation for a writer shall be the same as the applicable minimum initial compensation for a "free" television program. Where the program is of a type generally produced for network prime time, the network prime time rates are to be utilized.

#### **MADE-FOR BASIC CABLE**

For high budget dramatic programs, the provisions of the MBA apply. For all other types of programs, the Company must either use the terms of the MBA to employ writers or notify the Guild not later than 30 days prior to production so that negotiations may commence regarding the production.

#### VIDEOGAME OR INTERACTIVE PROGRAMMING

The Guild currently offers a simple modified contract for writing services performed on videogames or interactive programs.

Writing eligible for use under this agreement must be for non-linear programs that allow individual viewer/user(s) to control the real time output of program elements via an interactive device and where the material is viewed does not have a predetermined beginning and end (although it may have an opening "default" menu which is predetermined).

Contact the Contracts Department at WGAW or the Signatories Department at WGAE for information on applicable provisions.

#### **INFORMATIONAL PROGRAMMING**

For informational programming the Guild offers a special contract. Contact the Signatories Department for details.

#### **ANIMATION**

The Guild negotiates terms and conditions for animated projects. Contact the Contracts Department at WGAW or WGAE for details.

#### OTHER THAN NETWORK PRIME TIME (ARTICLE 13.B.7.a., b., and c.)

Length of Program: 15 minutes or less

HIGH BUDGET MINIMUMS (\$150,000 & over - \$60,000 & over in the case of non-prime time network films)

Effective Effective Effective 5/2/11-5/2/12-5/2/13-Applicable minimums 5/1/12 5/1/13 5/1/14 STORY+ \$ 2,868 \$ 2,918 \$ 2,976 **TELEPLAY** 5,247 5,339 5,446

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> 7,159 7,284 7,430

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 30 minutes or less

HIGH BUDGET MINIMUMS (\$215,000 & over - \$100,000 & over in the case of non-prime time network films)

<u>STORY+</u> \$ 5,247 \$ 5,339 \$ 5,446

<u>TELEPLAY</u> 8,520 8,669 8,842

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

STORY & TELEPLAY 13,114 13,343 13,610

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

<sup>+</sup>On pilots only, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

#### OTHER THAN NETWORK PRIME TIME (ARTICLE 13.B.7.a., b., and c.)

Length of Program: 60 minutes or less

HIGH BUDGET MINIMUMS (\$300,000 & over - \$200,000 & over in the case of non-prime time network films)

Effective Effective Effective 5/2/11-5/2/12-5/2/13-5/1/14 Applicable minimums 5/1/12 5/1/13 STORY+ \$ 9,534 \$ 9,701 \$ 9,895 **TELEPLAY** 16,513 16,802 17,138

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> 23,837 24,254 24,739

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 90 minutes or less

HIGH BUDGET MINIMUMS (\$500,000 & over - \$340,000 & over in the case of non-prime time network films)

 STORY+
 \$14,329
 \$14,580
 \$14,872

 TELEPLAY
 25,399
 25,843
 26,360

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **35,824 36,451 37,180** 

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

<sup>+</sup>On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

#### OTHER THAN NETWORK PRIME TIME (ARTICLE 13.B.7.a., b., and c.)

Length of Program: 120 minutes or less

HIGH BUDGET MINIMUMS (\$900,000 & over - \$450,000 & over in the case of non-prime time network films)

Effective Effective Effective 5/2/11-5/2/12-5/2/13-<u>5/</u>1/14 Applicable minimums 5/1/12 5/1/13 STORY+ \$18,777 \$19,106 \$19,488 **TELEPLAY** 33,689 34,965 34,279

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

STORY & TELEPLAY 46,946 47,768 48,723

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

<sup>+</sup>On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

HIGH BUDGET MINIMUMS			
	Effective <b>5/2/11-</b> <u>5/1/12</u>	Effective <b>5/2/12-</b> <u>5/1/13</u>	Effective 5/2/13- 5/1/14
Rewrite (ARTICLE 13.B.7.h.(1)) - Ap	oplicable Minimums		
15 min. or less	\$ 3,093	\$ 3,147	\$ 3,210
30 min. or less (over 15)	5,162	5,252	5,357
60 min. or less (over 45)	9,764	9,935	10,134
90 min. or less (over 75)	14,386	14,638	14,931
120 min. or less (over 90)	19,003	19,336	19,723
Polish (ARTICLE 13.B.7.h.(2)) - App	olicable Minimums		
15 min. or less	\$ 1,547	\$ 1,574	\$ 1,605
30 min. or less (over 15)	2,577	2,622	2,674
60 min. or less (over 45)	4,890	4,976	5,076
90 min. or less (over 75)	7,185	7,311	7,457
120 min. or less (over 90)	9,500	9,666	9,859

#### Plot Outline - Narrative Synopsis of Story (ARTICLE 13.B.7.g.)

Company may request writer to prepare a narrative synopsis of plot outline of a story owned by a writer to determine the suitability of the story for teleplay purposes. Company has 14 days from delivery to elect to acquire the outline and to employ the writer at not less than the applicable story with option for teleplay minimums, less the amount paid for the Plot Outline. If Company does not proceed, the outline and all right, title and interest therein is retained by writer.

#### Applicable Minimums

15 min. or less	\$ 1,435	\$ 1,460	\$ 1,489
30 min. or less (over 15)	2,391	2,433	2,482
60 min. or less (over 30)	4,530	4,609	4,701
90 min. or less (over 75)	6,694	6,811	6,947
120 min. or less (over 90)	8,827	8,981	9,161

#### Back-Up Scripts (ARTICLE 13.B.7.r.(2)

Applicable minimum compensation for a "Back-Up Script" (story and/or teleplay) is 115% of the compensation set forth herein for story and/or teleplay.

Format (ARTICLE 13.B.7.m.(1))	\$9,922	\$10,096	\$10,298
Bible (ARTICLE 13.B.7.m.(2)) for Mu	ılti-Part Series		
plus, for each story line	\$50,159	\$51,037	\$52,058
in excess of six (6)	\$5,016	\$5,104	\$5,206

(A discount of 20% is applicable if "bible" is intended for Non-Network or Non-Prime Time)

<u>LOW BUDGET MINIMUMS</u> (See budget thresholds on pages 10-12.)

	Effective <b>5/2/11-</b> <b>5/1/12</b>	Effective <b>5/2/12- 5/1/13</b>	Effective 5/2/13- 5/1/14
Story (ARTICLE 13.B.7.a.)	<u>3/1/12</u>	<u>3/1/13                                 </u>	<u> 3/1/14</u>
15 min. or less	\$ 2,441	\$ 2,484	\$ 2,534
30 min. or less (over 15)	4,060	4,131	4,214
60 min. or less (over 30)	7,674	7,808	7,964
90 min. or less (over 75)	11,700	11,905	12,143
120 min. or less (over 90)	15,454	15,724	16,038
Teleplay (ARTICLE 13.B.7.b.)			
15 min. or less	\$ 3,821	\$ 3,888	\$ 3,966
30 min. or less (over 15)	6,567	6,682	6,816
60 min. or less (over 30)	12,524	12,743	12,998
90 min. or less (over 75)	19,175	19,511	19,901
120 min. or less (over 90)	25,373	25,817	26,333
Story and Teleplay (ARTICLE 13	.B.7.c.)		
15 min. or less	\$ 6,081	\$ 6,187	\$ 6,311
30 min. or less (over 15)	10,135	10,312	10,518
60 min. or less (over 30)	19,194	19,530	19,921
90 min. or less (over 75)	29,252	29,764	30,359
120 min. or less (over 90)	38,641	39,317	40,103
Rewrite (ARTICLE 13.B.7.h.(1))			
15 min. or less	\$ 2,264	\$ 2,304	\$ 2,350
30 min. or less (over 15)	3,877	3,945	4,024
60 min. or less (over 30)	7,391	7,520	7,670
90 min. or less (over 75)	10,913	11,104	11,326
120 min. or less (over 90)	14,419	14,671	14,964
Polish (ARTICLE 13.B.7.h.(2))			
15 min. or less	\$ 1,126	\$ 1,146	\$ 1,169
30 min. or less (over 15)	1,933	4 1,140 1,967	2,006
60 min. or less (over 30)	3,690	3,755	3,830
90 min. or less (over 75)	5,461	5,557	5,668
120 min. or less (over 90)	7,213	7,339	7,486

NARRATION (ARTICLE 13.B.7.n.) (written by a writer other than writer of Teleplay or Story & Teleplay)

Minimums for narration are based on status of film assembly and nature of previously written material as follows:

Nature of Material Written Prior to Employment of Narration Writer	Film Assembled in Story Sequence	Film Footage Not Assembled in Story Sequence
None	Rate Schedule A	Rate Schedule B
Story Only	Rate Schedule A	Rate Schedule A
Story and Teleplay	Rate Schedule C	Rate Schedule C

RATE SCHEDULE A  Program Length	Effective <b>5/2/11-</b> <u>5/1/12</u>	Effective 5/2/12- 5/1/13	Effective 5/2/13- 5/1/14
15 min. or less	\$ 6,203	\$ 6,312	\$ 6,438
30 min. or less (over 15)	10,310	10,490	10,700
60 min. or less (over 30)	19,552	19,894	20,292
90 min. or less (over 75)	28,804	29,308	29,894
120 min. or less (over 90) plus, for each additional	38,044	38,710	39,484
1/2 hour or fraction thereof	9,242	9,404	9,592
RATE SCHEDULE B			
Program Length			
15 min. or less	\$ 7,159	\$ 7,284	\$ 7,430
30 min. or less (over 15)	13,103	13,332	13,599

### RATE SCHEDULE C

60 min. or less (over 30)

90 min. or less (over 75)

120 min. or less (over 90)

plus, for each additional 1/2 hour or fraction thereof

Two minutes or less Over two minutes thru	995	1,012	1,032
five minutes  Over five minutes of	3,478	3,539	3,610

23,837

34,560

45,278

10,741

24,254

35,165

46,070

10,929

24,739

35,868

46,991

11,148

narration Rewrite minimum for applicable program length

#### WEEK-TO-WEEK AND TERM EMPLOYMENT (ARTICLE 13.B.7.s.(2))

WRITER Compensation Per Week+	Effective 5/2/11- 5/1/12	Effective <b>5/2/12-</b> <u>5/1/13</u>	Effective 5/2/13- 5/1/14
Week-to-Week	\$ 4,171	\$ 4,244	\$ 4,329
6 out of 6 weeks	4,171	4,244	4,329
14 out of 14 wks guarantee	3,877	3,945	4,024
20 out of 26 wks guarantee	3,576	3,639	3,712
40 out of 52 wks guarantee	3,268	3,325	3,392

#### WRITER EMPLOYED IN ADDITIONAL CAPACITIES (ARTICLE 14.K.)

#### Compensation Per Week

Week-to-Week & Term Employm	ent		
up to & including 9 weeks	\$ 7,780	\$ 7,916	\$ 8,074
10 to 19 weeks guarantee	6,484	6,597	6,729
20 weeks or more guarantee	5,830	5,932	6,051
PROGRAM FEES (ARTICLE 14.	<u>G.)</u>		
30-minute program	\$ 874	\$ 889	\$ 907
60-minute program	1,160	1,180	1,204
90-minute program			
or longer	1,450	1,475	1,505

Program fees apply only to network (ABC, CBS, FBC, and NBC) prime time episodic series. Unless one or more writers has negotiated an irreducible program fee, there is a limit of 3 fees in total per episode produced, which is split among the eligible writers if there are more than 3 eligible writers.

#### **PURCHASES OF LITERARY MATERIAL**

The minimums are applicable to purchases of previously unexploited material from a "professional writer" (as defined in the Basic Agreement) and to any writer who has negotiated the right to be treated as a "professional writer".

#### **OPTIONED MATERIAL** (TELEVISION)

Company may option literary material from a "professional writer" for an initial period of up to 180 days upon payment of 5% of minimum and 10% for each period of up to 180 days thereafter.

<sup>+</sup>The MBA provides for a discount for a limited period of time with respect to employment on a week-to-week or term basis of a writer who has not been previously employed in television, theatrical films or dramatic radio. For details, contact the Guild Contracts Department.

### SERIALS AND OTHER DRAMATIC FIVE-PER-WEEK (STRIP) PROGRAMS – OTHER THAN PRIME TIME (APPENDIX A, ARTICLE 13.B.5.a.)

Aggregate Minimum for Each Weekly Unit of Five (5) Programs (Head Writer)	Effective 5/2/11- 5/1/12	Effective 5/2/12- 5/1/13	Effective <b>5/2/13- 5/1/14</b>
15 minutes	\$ 11,693	\$ 11,898	\$ 12,136
30 minutes	19,488	19,829	20,226
45 minutes	28,258	28,753	29,328
60 minutes	36,052	36,683	37,417
90 minutes	54,078	55,024	56,124

#### Script Fee\*

For each script on which a writer, other than the Head Writer, performs writing services, such writer will be paid not less than:

15 minutes	\$ 1,112	\$ 1,131	\$ 1,154
30 minutes	1,864	1,897	1,935
45 minutes	2,696	2,743	2,798
60 minutes	3,440	3,500	3,570
90 minutes	5,173	5,264	5,369

#### **Long-Term Story Projection**

The minimum for a long-term story projection (when written by a writer other than the Head Writer) for a non-prime time serial is:

3 months or less	\$ 16,720	\$ 17,013	\$ 17,353
6 months or less, but more			
than 3 months or unspecified	25,079	25,518	26,028
12 months or less, but more			
than 6 months	33,437	34,022	34,702

#### **Breakdowns**

The minimum for a daily breakdown of a network non-prime time serial (when written by a writer other than the Head Writer) is:

15 or less	\$ 493	\$ 502	\$ 512
30 or less (but more than 15)	1,049	1,067	1,088
45 or less (but more than 30)	1,176	1,197	1,221
60 or less (but more than 45)	1,967	2,001	2,041
90 or less (but more than 60)	2,266	2,306	2,352

#### Script and Breakdown Editing

The minimum for rewriting or polishing a non-prime time serial script or breakdown (when done by a writer other than the Head Writer) is 30% of the script or breakdown fee.

<sup>\*</sup>The Head Writer aggregate may be reduced by payments of up to five (5) minimum script fees.

### QUIZ AND AUDIENCE PARTICIPATION – NETWORK (APPENDIX A, ARTICLE 13.B.4.)

Applicable Minimum Per Weekly Unit Of Not More Than Five (5) Programs	Effective <b>5/2/11-</b> <u>5/1/12</u>	Effective 5/2/12- 5/1/13	Effective 5/2/13- 5/1/14
<u>Guarantee</u>			
13 weekly units 14, but less than 20	\$ 2,828	\$ 2,877	\$ 2,935
weekly units 20, but less than 39	2,624	2,670	2,723
weekly units	2,411	2,453	2,502
39 or more weekly units	2,211	2,250	2,295
Writers Of Questions, Answers And/Or Ideas For Stunts Where Such Writer Supplies No Other I	<u>Material</u>		
<u>Guarantee</u>			
13 weekly units 14, but less than 20	\$ 1,497	\$ 1,523	\$ 1,553
weekly units	1,388	1,412	1,440
20 or more weekly units	1,281	1,303	1,329

For syndicated series in production prior to August 8, 1988, the applicable minimum compensation shall be two-thirds (2/3) of the above compensation applicable to network programs. If any one program per weekly unit is on a network, the network rates shall apply to the entire weekly unit.

For series that begins production on or after August 8, 1988, the following formula will apply:

- a) Two-thirds (2/3) of the above for the first fifty-two (52) weeks of production, and
- b) Five-sixths (5/6) of the above for the next fifty-two (52) weeks of production.
- c) Thereafter, the above rates will apply to that series.

For services on six (6) programs per weekly unit, the applicable minimum shall be increased by 80%. For services on seven (7) programs per weekly unit, minimum shall be increased by 100%.

#### **COMEDY-VARIETY PROGRAMS (APPENDIX A, ARTICLE 13.B.2.)**

#### Applicable Program Minimums -- Per Program

Length or Time Bracket	Effective <b>5/2/11-</b> <u>5/1/12</u>	Effective <b>5/2/12-</b> <u>5/1/13</u>	Effective 5/2/13-5/1/14
5 minutes	\$ 1,703	\$ 1,733	\$ 1,768
10 minutes	3,384	3,443	3,512
15 minutes	4,776	4,860	4,957
30 minutes	10,365	10,546	10,757
45 minutes	11,244	11,441	11,670
60 minutes	14,259	14,509	14,799
75 minutes	16,602	16,893	17,231
90 minutes	19,439	19,779	20,175
120 minutes	24,619	25,049	25,551

#### One Program Per Week, Minimum Variety Show Commitment

If <u>all</u> writers on a once-per-week variety series are employed under a contract providing for guaranteed employment in cycles of thirteen (13) or more weeks, the applicable weekly minimum for each such individual writer is:

#### **Effective**

5/2/11 - 5/1/12	\$3,766
5/2/12 - 5/1/13	3,832
5/2/13 - 5/1/14	3,909

and the aggregate minimum compensation for each program is:

Number of Writers	Percentage of Applicable Program Minimums
1	100%
2	150%
3	175%
4	200%

plus 25% for each additional writer

#### COMEDY-VARIETY PROGRAMS (APPENDIX A, ARTICLE 13.B.2.) (cont'd)

#### Five Programs Per Week, Minimum Variety Show Commitment

If <u>all</u> writers on a five-per-week variety series are employed under a contract providing for guaranteed employment in cycles of thirteen (13) or more weeks, the aggregate minimum compensation for each weekly unit of programs is as follows:

First Period Effective 5/2/11 - 5/1/12		<u>Nur</u>	mber of Writers		
Length or Time Bracket	1	2	3	4	5
10 minutes (Prime Time)	\$13,114	\$14,298	\$16,692		
(Non-Prime)	10,489	11,438	13,357		
15 minutes (Prime Time)		18,353	20,738	\$23,126	
(Non-Prime)		14,682	16,588	18,506	
30 minutes (Prime Time)			30,991	33,967	\$36,961
(Non-Prime)			24,796	27,183	29,576
60 minutes (Prime Time)				58,407	61,382
(Non-Prime)				46,722	49,106
Second Period Effective 5/2/12 – 5/1/13		Nur	mber of Writers		
Length or Time Bracket	1	2	3	4	5
10 minutes (Prime Time)	\$13,343	\$14,548	\$16,984		
(Non-Prime)	10,673	11,638	13,591		
15 minutes (Prime Time)		18,674	21,101	\$23,531	
(Non-Prime)		14,939	16,878	18,830	
30 minutes (Prime Time)			31,533	34,561	\$37,608
(Non-Prime)			25,230	27,659	30,094
60 minutes (Prime Time)				59,429	62,456
(Non-Prime)				47,540	49,965
Third Period Effective 5/2/13 - 5/1/14		Nur	mber of Writers		
Ellective SIZI 13 SI II 14		1401	HIDEL OF VVIICES		
Length or Time Bracket	1	2	3	4	5
10 minutes (Prime Time)	\$13,610	\$14,839	\$17,324		
(Non-Prime)	10,886	11,871	13,863		
15 minutes (Prime Time)		19,047	21,523	\$24,002	
(Non-Prime)		15,238	17,216	19,207	
30 minutes (Prime Time)			32,164	35,252	\$38,360
(Non-Prime)			25,735	28,212	30,696
60 minutes (Prime Time)				60,618	63,705
(Non-Prime)				48,491	50,964

The applicable weekly minimum for each individual writer is:

#### **Effective**

5/2/11 - 5/1/12	\$3,766
5/2/12 - 5/1/13	3,832
5/2/13 - 5/1/14	3,909

#### COMEDY-VARIETY PROGRAMS (APPENDIX A, ARTICLE 13.B.2.) (cont'd)

#### **Discounts For Non-Cancellable Contracts**

For any writer who is employed under a term contract <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable weekly minimum is subject to a ten percent (10%) discount. For any writer who is employed under a term contract <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable weekly minimum is subject to a twenty percent (20%) discount. If <u>all</u> writers on a variety series are employed under term contracts <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable program minimums are subject to a ten percent (10%) discount. If <u>all</u> of the writers on a variety series are employed under term contracts <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable program minimums are subject to a twenty percent (20%) discount. Discounts are not applicable to pre-production periods.

	Effective <b>5/2/11- 5/1/12</b>	Effective <b>5/2/12- 5/1/13</b>	Effective <b>5/2/13- 5/1/14</b>
SKETCH MINIMUMS – (APPENDIX A, ARTICLE 13.B.3.)			
Prime Time Non-Prime Time	\$3,513 2,804	\$3,574 2,853	\$3,645 2,910
LYRICS UNACCOMPANIED BY MUSIC – (APPENDIX A, ARTICLE 13.B.3.)	\$2,766	\$2,814	\$2,870
MINIMUMS FOR PRE-PRODUCTION PERIODS FOR WRITERS EMPLOYED UNDER MINIMUM VARIETY SHOW COMMITMENT (APPENDIX A, ARTICLE 13.B.2.g.)		Compensation Per Week	
First and Second Weeks Third and Fourth Weeks Fifth and Sixth Weeks Thereafter	\$2,632 3,012 3,388 3,766	\$2,678 3,065 3,447 3,832	\$2,732 3,126 3,516 3,909

#### **DOCUMENTARY PROGRAMS (APPENDIX A, ARTICLE 13.B.8.b)**

For the purpose of Documentary programs, high budget (HB) refers to programs whose negative cost equals or exceeds the amounts set forth below. Low budget (LB) refers to programs whose negative cost is less than the amounts set forth below:

15 minutes or less	\$ 50,000
30 minutes or less (more than 15)	100,000
60 minutes or less (more than 30)	200,000
90 minutes or less (more than 60)	300,000
For each additional 30 minutes	100,000

#### **Story and Telescript**

Program Length	Effective <b>5/2/11 – 5/1/12</b>		am Length Effective		Effective
In Minutes			<u> 5/2/12 – 5/1/13</u>		
	LB	НВ	LB HB		
10 or less	\$ 3,753	\$ 4,410	\$ 3,819 \$ 4,487		
15 or less	5,478	6,442	5,574 6,555		
30 or less	9,115	11,796	9,275 12,002		
60 or less	17,292	21,464	17,595 21,840		
90 or less	25,399	31,103	25,843 31,647		
120 or less	33,540	40,752	34,127 41,465		

Program Length In Minutes	Effective <b>5/2/13 – 5/1/14</b>	
	LB	НВ
10 or less	\$ 3,895	\$ 4,577
15 or less	5,685	6,686
30 or less	9,461	12,242
60 or less	17,947	22,277
90 or less	26,360	32,280
120 or less	34,810	42,294

#### **Story Only**

Program Length	Effective		Effec	ctive
In Minutes	5/2/11 – 5/1/12		5/2/12 -	- 5/1/13
	LB	HB	LB	НВ
10 or less	\$ 1,089	\$ 1,213	\$ 1,108	\$ 1,234
15 or less	1,605	1,773	1,633	1,804
30 or less	2,656	3,207	2,702	3,263
60 or less	5,030	6,021	5,118	6,126
90 or less	7,404	8,831	7,534	8,986
120 or less	9,785	11,638	9,956	11,842

Program Length In Minutes		Effective <b>5/2/13 – 5/1/14</b>	
	LB	НВ	
10 or less	\$ 1,130	\$ 1,259	
15 or less	1,666	1,840	
30 or less	2,756	3,328	
60 or less	5,220	6,249	
90 or less	7,685	9,166	
120 or less	10,155	12,079	

#### DOCUMENTARY PROGRAMS (APPENDIX A, ARTICLE 13.B.8.b.) (cont'd)

#### **Telescript Only**

Program Length In Minutes	Effective <b>5/2/11 – 5/1/12</b>		Effective <b>5/2/12 – 5/1/13</b>
	LB	HB	LB HB
10 or less	\$ 2,775	\$ 3,790	\$ 2,824 \$ 3,856
15 or less	4,056	5,540	4,127 5,637
30 or less	6,909	9,191	7,030 9,352
60 or less	13,184	17,450	13,415 17,755
90 or less	19,466	25,682	19,807 26,131
120 or less	25,752	33,917	26,203 34,511

Program Length	Effective		
In Minutes	5/2/13 -	5/2/13 - 5/1/14	
	LB	НВ	
10 or less	\$ 2,880	\$ 3,933	
15 or less	4,210	5,750	
30 or less	7,171	9,539	
60 or less	13,683	18,110	
90 or less	20,203	26,654	
120 or less	26,727	35,201	

#### Plot Outline - Narrative Synopsis of Story (APPENDIX A, ARTICLE 13.B.8.c.)

Company may request a writer to prepare a narrative synopsis of the plot outline of a story owned by that writer to determine the suitability of the story for telescript purposes. Company has 14 days from delivery to elect to acquire the outline and to employ the writer to prepare a telescript. If Company does not proceed, the outline and all right, title and interest therein is retained by the writer.

	2/13- <u>1/14</u>
15 minutes \$ 1,284 \$ 1,306 \$	1,332
30 minutes 2,134 2,171	2,214
60 minutes 4,056 4,127	4,210
90 minutes 5,964 6,068	6,189

#### Rewrite or Polish Minimum (APPENDIX A, ARTICLE 13.B.8.d.)

#### Program Length

Low Budget			
15 minutes or less	\$ 2,027	\$ 2,062	\$ 2,103
30 minutes or less	3,461	3,522	3,592
60 minutes or less	6,375	6,487	6,617
90 minutes or less	9,740	9,910	10,108
120 minutes or less	13,109	13,338	13,605
High Budget			
15 minutes or less	\$ 2,766	\$ 2,814	\$ 2,870
30 minutes or less	4,607	4,688	4,782
60 minutes or less	8,716	8,869	9,046
90 minutes or less	12,846	13,071	13,332
120 minutes or less	16,971	17,268	17,613

#### NEWS PROGRAMS (APPENDIX A, ARTICLE 13.B.8.b.(4)(a))

Minimum for a single news program script:

Program Length In Minutes	Effective <b>5/2/11-</b> <u>5/1/12</u>	Effective <b>5/2/12-</b> <u>5/1/13</u>	Effective <b>5/2/13-</b> <u><b>5/1/14</b></u>
5 minutes	\$ 1,484	\$ 1,510	\$ 1,540
10 minutes	2,961	3,013	3,073
15 minutes	4,187	4,260	4,345
30 minutes	8,363	8,509	8,679
45 minutes	9,841	10,013	10,213
60 minutes	12,549	12,769	13,024
75 minutes	14,520	14,774	15,069
90 minutes	17,727	18,037	18,398

#### Minimum for News Programs broadcast as a strip five (5) times per week:

(Column 1 refers to one telecast per day; column 2 refers to two telecasts per day.)

Program Length In Minutes		Effective 11 – 5/1/12		Effective <b>/12 – 5/1/13</b>
	(1)	Strip (2)	(1)	Strip (2)
5 or less	\$ 1,488	\$ 2,437	\$ 1,514	\$ 2,480
10 or less	1,969	3,268	2,003	3,325
15 or less	2,480	3,935	2,523	4,004
30 or less	3,104	4,496	3,158	4,575
60 or less	3,781	5,428	3,847	5,523
90 or less	4,453	6,360	4,531	6,471
120 or less	5,124	7,292	5,214	7,420

Program Length In Minutes	Effective <b>5/2/13 – 5/1/14</b>	
	(1) Stri	p (2)
5 or less	\$ 1,544	\$ 2,530
10 or less	2,043 3,	
15 or less	2,573 4,0	
30 or less	3,221 4,60	
60 or less	3,924 5,63	
90 or less	4,622 6,60	
120 or less	5,318	7,568

#### **NON-DRAMATIC PROGRAMS**

Once-Per-Week Non-Dramatic Programs (Including Non-Dramatic Children's Programs) (APPENDIX A, ARTICLE 13.B.6.a.)+\*

Prime Time	Effective <b>5/2/11-</b> <u>5/1/12</u>	Effective <b>5/2/12-</b> <b>5/1/13</b>	Effective <b>5/2/13- 5/1/14</b>
	·		
5 minutes	\$ 1,486	\$ 1,512	\$ 1,542
10 minutes	2,961	3,013	3,073
15 minutes	4,194	4,267	4,352
30 minutes	8,375	8,522	8,692
45 minutes	9,847	10,019	10,219
60 minutes	12,555	12,775	13,031
75 minutes	14,535	14,789	15,085
90 minutes	17,727	18,037	18,398
Non-Prime Time			
5 minutes	\$ 1,187	\$ 1,208	\$ 1,232
10 minutes	2,236	2,275	2,321
15 minutes	3,349	3,408	3,476
30 minutes	5,914	6,017	6,137
45 minutes	7,245	7,372	7,519
60 minutes	9,359	9,523	9,713
75 minutes	10,351	10,532	10,743
90 minutes	13,055	13,283	13,549
Prime Time Five-Per-Weel (APPENDIX A, ARTICLE 1	` ',	grams**	
5 minutes	\$ 3,058	\$ 3,112	\$ 3,174
10 minutes	4,331	4,407	4,495
15 minutes	4,926	5,012	5,112
30 minutes	6,368	6,479	6,609
60 minutes	7,281	7,408	7,556
90 minutes	8,636	8,787	8,963
Non-Prime Time Five-Per-	Week (Strip) Non-Dramati	c Programs+*	
5 minutes	\$ 2,437	\$ 2,480	\$ 2,530
10 minutes	3,268	3,325	3,392
15 minutes	3,935	4,004	4,084
30 minutes	4,496	4,575	4,667
60 minutes	5,428	5,523	5,633
90 minutes	6,360	6,471	6,600

<sup>+</sup>Use of this category requires notice to the Guild. Contact the Guild Contracts Department for details.

<sup>\*</sup>These rates also apply to dramatic religious programs.

\*\*Including Non-Dramatic Children's programs whether or not prime time.

#### NON-COMMERCIAL OPENINGS & CLOSINGS (ARTICLE 13.B.7.p.)

Aggregate Running Time Of Material	Effective <b>5/2/11-</b> <u>5/1/12</u>	Effective <b>5/2/12-</b> <u>5/1/13</u>	Effective <b>5/2/13-</b> <u><b>5/1/14</b></u>
3 minutes or less	\$ 2,577	\$ 2,622	\$ 2,674
More than 3 minutes	3,618	3,681	3,755

#### **COMEDY-VARIETY, DOCUMENTARY AND NEWS PROGRAMS**

Minimal Writing (APPENDIX A, ARTICLE 13.B.7.h. and APPENDIX A, ARTICLE 13.B.8.i.)+

Where there is minimal writing and the <u>only</u> literary material written for a program is for openings, closings, introductions, questions and/or bridging, the minimums for non-dramatic programs on page 25 may be utilized in lieu of the otherwise applicable minimums.

#### **DOCUMENTARY, NEWS AND ONCE-PER-WEEK NON-DRAMATIC PROGRAMS**

Segment Formula (APPENDIX A, ARTICLE 13.B.6.c. and APPENDIX A, ARTICLE 13.B.8.b.(5))+

Different writers may be employed to write self-contained segments of programs under a segment formula subject to certain conditions. Contact the Guild Contracts Department for details.

#### **DOCUMENTARY, NEWS AND OTHER NON-DRAMATIC PROGRAMS**

Minimum Series Commitment (APPENDIX A, ARTICLE 13.B.6.a.(1)(b)(i) and APPENDIX A, ARTICLE 13.B.8.b.(5))

If <u>all</u> writers are employed under a contract providing for guaranteed employment in cycles of thirteen (13) or more weeks, the applicable weekly minimum for each such individual writer is:

#### **Effective**

5/2/11 - 5/1/12	\$ 2,953
5/2/12 - 5/1/13	3,005
5/2/13 - 5/1/14	3,065

and the aggregate minimum compensation for each program (or weekly unit) is:

Number of Writers	Percentage of Applicabl Program Minimums	
1	100%	
2	150%	
3	175%	
4	200%	

plus 25% for each additional writer

<sup>+</sup>Use of this provision requires notice to the Guild. Contact the Guild Contracts Department for details.

#### **DOCUMENTARY, NEWS AND OTHER NON-DRAMATIC PROGRAMS** (cont'd)

#### **Discounts For Non-Cancellable Contracts**

For any writer who is employed under a term contract <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable weekly minimum is subject to a ten percent (10%) discount. For any writer who is employed under a term contract <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable weekly minimum is subject to a twenty percent (20%) discount. If <u>all</u> writers on a series are employed under term contracts <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable program minimums are subject to a ten percent (10%) discount. If <u>all</u> of the writers on a series are employed under term contracts <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable program minimums are subject to a twenty percent (20%) discount.

#### **APPLICABLE TIME PERIOD**

Where fifty percent (50%) or less of a television program covered by Appendix A is intended to consist of material written by a writer or writers, the applicable minimum compensation shall be the minimum basic compensation applicable to the time period actually consumed by the material but no less than the minimum time bracket indicated:

(1) Prime Time Comedy-Variety, One Per Week or Less (APPENDIX A, ARTICLE 13.B.7.a.)

#### Length of Program Minimum Time Bracket

15 minutes or less 10 minutes

Over 15 minutes but

less than 60 minutes 15 minutes 60 minutes or over 30 minutes

(2) Documentary and News Programs (APPENDIX A, ARTICLE 13.B.8.e.)

#### <u>Length of Program</u> <u>Minimum Time Bracket</u>

15 minutes or less length of entire film

Over 15 minutes but

not over 60 minutes 15 minutes
Over 60 minutes 30 minutes

However, if a writer writes the story and telescript for a one-hour documentary film, the minimum time bracket shall be 30 minutes.

(3) Comedy-Variety (other than those specified in (1) above) and Non-Dramatic Programs (other than those specified in (2) above and Quiz and Audience Participation programs) (APPENDIX A, ARTICLE 13.B.7.a.)

#### Length of Program Minimum Time Bracket

15 minutes or less 10 minutes

Over 15 minutes but

not over 60 minutes 15 minutes
Over 60 minutes 30 minutes

When a new media program is covered by the 2011 MBA, certain terms of the MBA are automatically included. Initial compensation minimums are set forth below for derivative new media programs. Initial compensation for an original new media program is fully negotiable between the writer and the Company. Contact the Guild's Contracts Department for details.

### <u>DERIVATIVE NEW MEDIA PROGRAMS (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)</u>

For any writer employed to write a new media program that is derivative of an existing television motion picture or series, the writer shall be paid no less than the following\*:

#### New Media Productions Derivative of Dramatic Programs (other than Daytime Serials)

Effective 5/2/11 - 5/1/12	Effective 5/2/12 - 5/1/13	Effective 5/2/13 - 5/1/14
\$675 for programs up to two (2) minutes in length	\$687 for programs up to two (2) minutes in length	\$701 for programs up to two (2) minutes in length
\$338 for each minute or portion thereof in excess of two minutes	\$344 for each minute or portion thereof in excess of two minutes	\$351 for each minute or portion thereof in excess of two minutes

#### New Media Productions Derivative of Comedy-Variety Programs and Daytime Serials

Effective

5/2/11 - <u>5/1/12</u>	5/2/12 - <u>5/1/13</u>	5/2/13 - <u>5/1/14</u>
\$394 for programs up to two (2) minutes in length	\$401 for programs up to two (2) minutes in length	\$409 for programs up to two (2) minutes in length
\$197 for each minute or portion thereof in excess of two minutes	\$201 for each minute or portion thereof in excess of two minutes	\$205 for each minute or portion thereof in excess of two minutes

Effective

#### New Media Productions Derivative of All Other Types of Programs

Effective

Effective 5/2/11 - 5/1/12	Effective 5/2/12 - 5/1/13	Effective 5/2/13 - 5/1/14
\$338 for programs up to two (2) minutes in length	\$344 for programs up to two (2) minutes in length	\$351 for programs up to two (2) minutes in length
\$169 for each minute or portion thereof in excess of two minutes	\$172 for each minute or portion thereof in excess of two minutes	\$176 for each minute or portion thereof in excess of two minutes

### ORIGINAL NEW MEDIA PROGRAMS (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)

A writer who writes an original new media program is covered by the terms 2011 MBA where:

- 1. The writer is a "professional writer" (as defined in MBA Article 1.C.1.b.); OR
- 2. The actual cost of the production is either:
  - (a) over \$15,000 per minute of program material as exhibited, or
  - (b) over \$300,000 per single production as exhibited, or
  - (c) over \$500,000 per series of programs produced for a single order.

If neither 1. nor 2. above applies, the writer may negotiate for such coverage.

<sup>\*</sup>This initial compensation is separate from compensation for writing services for the original production on traditional media.

#### PRIME TIME RERUNS ON ABC, CBS, FBC and NBC (ARTICLE 15.B.1.b.(2)(a))

All reruns on ABC, CBS, FBC, and NBC in prime time are payable as follows:

HIGH BUDGET Program Length in Minutes	<u>Story</u>	<u>Teleplay</u>	Story and Teleplay Guaranteed
15 or less 30 or less (but not more than 15) 60 or less (but not more than 30) 75 or less (but not more than 60) 90 or less (but not more than 75) 120 or less (but not more than 90) For program in excess of 120 minutes, each additional 30 minutes or less	\$ 2,812	\$ 5,144	\$ 7,019
	5,144	8,353	12,857
	9,347	16,189	23,370
	13,308	23,560	33,307
	14,048	24,901	35,122
	18,409	33,028	46,025
	4,360	8,127	10,902
LOW BUDGET Program Length in Minutes	<u>Story</u>	<u>Teleplay</u>	Story and Teleplay Guaranteed
15 or less 30 or less (but not more than 15) 60 or less (but not more than 30) 75 or less (but not more than 60) 90 or less (but not more than 75) 120 or less (but not more than 90)	\$ 2,393	\$ 3,746	\$ 5,962
	3,980	6,438	9,936
	7,524	12,278	18,818
	10,713	17,717	27,260
	11,471	18,799	28,678
	15,151	24,875	37,883

Under certain circumstances a promotional launch period may apply. Please contact the Residuals Department for more details.

#### OTHER RERUN COMPENSATION (ARTICLE 15.B.1.b.(2)(c))+#

The minimum compensation payable with respect to reruns in the United States and Canada (other than in prime time on ABC, CBS, FBC, and NBC) is computed as a percentage of applicable minimum as follows:

2nd run	40%; 50% if on ABC, CBS, FBC, or NBC
3rd run	30%; 40% if on ABC, CBS, FBC, or NBC
4th-6th run	25% each run
7th-10th run	15% each run
11th-12th run	10% each run
13th run and each run thereafter	5%

Under certain circumstances a promotional launch period may apply. Please contact the Residuals Department for more details.

<sup>+</sup>There is a limited waiver based on a ratio of "revenues contracted for" covering syndication reruns of one-hour network (ABC, CBS, FBC, or NBC) prime time dramatic series which were not broadcast in syndication before March 1, 1988. For details, contact the Guild Residuals Department.

<sup>#</sup> For 30 minute series which have not been syndicated before May 2, 2001, and are sold into syndication in markets representing 50% or fewer US television households, the rerun payment for each run will be 20% of applicable minimum. This additional residual stream will not apply against or otherwise affect the above "Other Rerun Compensation" residuals.

#### TIMING OF RESIDUAL PAYMENTS (ARTICLE 15.B.1.b.(5))

Residuals for Network (ABC, CBS, FBC, and NBC) and for The CW are payable within 30 days of the rerun. "Other rerun compensation" residuals are payable within 120 days of the rerun.

### PRIME TIME VARIETY RERUN COMPENSATION, ONCE PER WEEK OR LESS (APPENDIX A, ARTICLE 15.B.2.a.)

Compensation for reruns is allocated among the credited writers and shall be computed as follows:

2nd run 100% of applicable aggregate minimum

3rd run

Prime Time 100% of applicable aggregate minimum 75% of applicable aggregate minimum

4th run 50% of applicable aggregate minimum for each such run

5th run

6th run 25% of applicable aggregate minimum 7th run 10% of applicable aggregate minimum

Each subsequent run 5% of applicable aggregate minimum for <u>each</u> such run

#### **FOREIGN TELECAST COMPENSATION (ARTICLE 15.B.2.)**

Initial Foreign Telecast

When foreign gross exceeds:
\$ 7,000 on 30 minute film
13,000 on 60 minute film
18,000 on longer film

When foreign gross exceeds:
\$ 10,000 on 30 minute film
18,000 on 60 minute film
24,000 on longer film

Additional 10% of applicable minimum

Additional 10% of applicable minimum

In addition, 1.2% of Distributor's Foreign Gross, including both foreign basic cable and foreign free television receipts, in perpetuity, after the following thresholds:

30 minutes: \$ 365,000 60 minutes: \$ 730,000

Over 60 minutes but not

more than 120 minutes: \$1,860,000

The above thresholds are reduced by 50% for Appendix A programs such as Comedy/Variety, Daytime Serials and Documentaries.

#### COMEDY/VARIETY FOREIGN TELECAST COMPENSATION (APPENDIX A, ARTICLE 15.B.2.c.)

When calculating foreign telecast compensation for prime time variety programs originally broadcast once per week or less, the applicable story and teleplay minimums are to be substituted for the applicable comedy/variety minimums.

<sup>\*</sup>For one-hour network (ABC, CBS, FBC, and NBC) prime time series covered by the limited waiver (details in footnote on page 29), the 15%, 10% and 10% payments are to be collapsed into a single payment of 35% payable upon initial foreign telecast. Contact the Guild Residuals Department for details.

### RERUN COMPENSATION FOR MADE-FOR BASIC CABLE PROGRAMS ON BASIC CABLE "SANCHEZ" FORMULA (APPENDIX C, ARTICLE 2.b.(1))

The minimum compensation payable with respect to reruns on basic cable of made-for basic cable programs is as follows:

Effective **5/2/11** - **5/1/14** 

#### Percentage of Applicable Minimum

2 <sup>nd</sup> run	17.0%
3 <sup>rd</sup> run	12.0%
4 <sup>th</sup> run	11.0%
5 <sup>th</sup> run	10.0%
6 <sup>th</sup> run	6.0%
7 <sup>th</sup> & 8 <sup>th</sup> run	4.0%
9 <sup>th</sup> & 10 <sup>th</sup> run	3.5%
11 <sup>th</sup> run	3.0%
12 <sup>th</sup> run	2.5%
13 <sup>th</sup> run & <u>each</u> run thereafter	1.5%

<sup>\*</sup>Payments for the second through fifth runs shall be made when the residual payment is due for the second run.

### RERUN COMPENSATION FOR MADE-FOR-BASIC CABLE PROGRAMS ON BASIC CABLE "HITCHCOCK" FORMULA (APPENDIX C, ARTICLE 2.b.(2))

For dramatic programs, 120% of the difference between the corresponding Network Prime Time minimum and the applicable minimum for the program is payable as a reuse fee covering 12 runs over 5 years on the basic cable service. For other types of programs, the reuse fee is 84% of the applicable minimum. The reuse fee is payable upon the initial exhibition of the program, but no earlier than the final determination of writing credits.

### MADE-FOR-PAY TELEVISION, VIDEOCASSETTE/VIDEODISC RESIDUALS (APPENDIX B, PARAGRAPH D.3.a.(1))

Generally, for dramatic programs, after the first exhibition year or the first 10 runs (whichever occurs first) on the same pay TV service, residuals are payable for subsequent exhibition years as follows:

30 minute	\$4,200 in each of the next 3 years; \$750 each year thereafter.
60 minute	\$7,200 in each of the next 3 years; \$1,000 each year thereafter.
90 minute	\$ 6,500 in each of the next 3 years; \$1,125 each year thereafter.
120 minutes or more	\$ 8,500 in each of the next 3 years; \$ 1,250 each year thereafter.

For other types of programs, a 2% residual is payable after certain thresholds are met. For details, contact the Guild Residuals Department.

### REUSE OF TRADITIONAL PROGRAMS IN NEW MEDIA (SIDELETTER ON EXHIBITION OF MOTION PICTURES TRANSMITTED VIA NEW MEDIA)

	Consumer Pays to View	Free to the Consumer - Ad Supported
Theatrical Films	Rental = 1.2% of "distributor's gross"*  Electronic Sell Through ("EST") (e.g. download purchases) = 0.36% of distributor's gross of first 50,000 units; thereafter, 0.65% of distributor's gross	1.2% of distributor's gross
TV Programs	Rental = 1.2% of distributor's gross  EST = 0.36% of first 100,000 units; thereafter, 0.7% of distributor's gross	<ul> <li>1st year of program availability in new media: <ul> <li>17 days (24 days in case of first year series) contiguous with initial broadcast is free</li> <li>For each of two consecutive 26 week periods thereafter**, 3.5% of applicable minimum</li> <li>Network prime time television programs 2% of distributor's gross (as noted below)</li> </ul> </li> <li>2nd and subsequent years of program availability in new media: <ul> <li>2.0% of distributor's gross; for this purpose only, the parties agreed that "distributor's gross" would be imputed as follows:</li> </ul> </li> <li>Effective 5/2/11-5/1/12, \$40,800 for one hour network prime time television program and \$20,400 for half hour network prime time television program and \$20,808 for half hour network prime time television program and \$20,808 for half hour network prime time television program</li> <li>Effective 5/2/13-5/1/14, \$42,448 for one hour network prime time television program and \$21,224 for half hour network prime time television program and \$21,224 for half hour network prime time television program and \$21,224 for half hour network prime time television program and \$21,224 for half hour network prime time television program</li> </ul>

<sup>\*</sup>For questions about "distributor's gross," contact the Guild's Residuals Department.

<sup>\*\*</sup>In some circumstances, this period can be shorter. Contact the Guild's Residuals Department for details.

### REUSE OF NEW MEDIA PROGRAMS (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)

#### Derivative and Original New Media Programs Reused in Traditional Media

If a MBA-covered new media program (either derivative or original) is reused in traditional media (*e.g.*, free television, basic cable, pay TV or interactive), residuals are payable under existing MBA formulas. For example, if a derivative new media program is reused on basic cable, Company pays 2% of distributor's gross receipts. For details, contact the Guild's Residuals Department.\*

#### Derivative New Media Programs Reused in New Media

If a derivative new media program is reused in new media, the following minimums apply:

Consumer Pays to View	Free to the Consumer – Ad Supported
First 26 weeks, no residual due	First 13 weeks, no residual due
Thereafter, 1.2% of distributor's gross	<ul> <li>Then, for up to two 26-week periods for 3.5% of applicable minimum prorated in 5 minute increments, prorated for less than 26 weeks</li> </ul>
	<ul> <li>Thereafter, 2.0% of distributor's gross</li> </ul>

#### Original New Media Programs Reused in New Media

If an original new media program is reused in new media, the following applies:

Consumer Pays to View	Free to the Consumer – Ad Supported
First 26 weeks, no residual due	Freely negotiable by writer
Thereafter, 1.2% of distributor's gross only if the budget for the program was at least \$25,000 per minute, otherwise freely negotiable  Thereafter, 1.2% of distributor's gross only if the budget for the program was at least \$25,000 per minute, otherwise freely negotiable	

<sup>\*</sup>For reuse of new media programs on free television, please call the Guild's Residuals Department for calculation of residuals.

#### FREE TELEVISION PRODUCT RELEASED ON BASIC CABLE (ARTICLE 58)

A 2.5% residual is payable for free television product produced prior to July 1, 1984, released on Basic Cable. For free television product produced after July 1, 1984, a 2% residual is payable. For details, contact the Guild Residuals Department.

#### **INTERACTIVE REUSE COMPENSATION (ARTICLE 64)**

The MBA contains provisions governing additional compensation for reuse of MBA-covered writing in interactive programs. Contact the Guild Contracts Department for information.

#### USE OF EXCERPTS (ARTICLE 15.A.3.j., ARTICLE 15.B.10., and ARTICLE 15.B.13.j.)

The use of excerpts (clips) from a theatrical motion picture or television program in another theatrical motion picture, television program or new media often requires payment to the Guild for distribution to the credited writers. For details, contact the Guild Residuals Department.

#### **SERIES SEQUEL PAYMENTS (ARTICLE 16.B.2.a.)**

If a Company commences exploitation of the television series sequel rights in connection with material to which separation of rights applies, the writer or writers entitled to separation of rights must be paid not less than the following series sequel payments for each sequel episode:

Series of:	Effective <b>5/2/11-</b> <u>5/1/12</u>	Effective <b>5/2/12-</b> <u>5/1/13</u>	Effective <b>5/2/13-</b> <u><b>5/1/14</b></u>
15-minute episodes	\$ 1,118	\$ 1,138	\$ 1,160
30-minute episodes	1,863	1,896	1,934
60-minute episodes 90-minute episodes	3,540	3,602	3,675
or longer	4,658	4,740	4,835

#### MOVIE-OF-THE-WEEK (MOW) SEQUEL PAYMENTS (ARTICLE 16.B.2.b.)

The writers entitled to separation of rights in the first MOW must be paid not less than the following MOW sequel payment for each MOW sequel:

Lttootu/c	١.
Effective	•
	•

5/2/11 - 5/1/12	\$ 18,632
5/2/12 - 5/1/13	18,960
5/2/13 - 5/1/14	19,340

Under certain circumstances, twice the above payment applies. Contact the Contracts Department for details.

#### **DIRECT-TO-VIDEO SEQUELS (ARTICLE 16.A.5.c.)**

The writers entitled to separation of rights in a theatrical motion picture must be paid not less than the following one-time sequel payment for each direct-to-video sequel produced and distributed:

E,	ff	е	C	ti	٧	е

5/2/11 - 5/1/12	\$ 11,309
5/2/12 - 5/1/13	11,507
5/2/13 - 5/1/14	11,737

### WGA 2011 THEATRICAL AND TELEVISION BASIC AGREEMENT OTHER TELEVISION COMPENSATION & COMMISSIONS

#### CHARACTER "SPIN-OFF" PAYMENTS (ARTICLE 15.B.14.h.(1))

Character "Spin-off" payments equal to the above sequel payments are payable to the writer who introduces a new character in a serial, episodic, anthology or one-time show if such character becomes the central character in a new serial or episodic series.

#### **RECURRING CHARACTER PAYMENTS (ARTICLE 15.B.14.h.(2))**

Recurring character payments are payable to the writer who introduces a new character in an episodic series for each episode in which such character appears in the following amounts:

#### **Effective**

5/2/11 – 5/1/12	\$531
5/2/12 - 5/1/13	540
5/2/13 - 5/1/14	551

#### **AGENT COMMISSIONS - THEATRICAL AND TELEVISION**

Initial compensation\*, whether or not at minimum, for writing services and for an option or purchase, is subject to a 10% commission.

Otherwise, minimums, including residuals and other payments such as program fees and sequel payments, are not commissionable.

Other overscale compensation (minimum plus overscale) is commissionable but only to the extent the commission does not reduce the writer's compensation to below minimum.

If you have any questions, contact the Guild Agency Department.

\* Except minimum comedy-variety pre-production payments.

#### **RADIO COMPENSATION**

For minimum terms and conditions of the Radio Agreement, please contact the Contracts Department at the WGAE.

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