SCHEDULE OF MINIMUMS

WRITERS GUILD OF AMERICA
2011 THEATRICAL AND
TELEVISION BASIC AGREEMENT

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WRITERS GUILD OF AMERICA 2011 THEATRICAL AND TELEVISION BASIC AGREEMENT

This schedule covers the entire term of the 2011 Basic Agreement, but is not the total contract. If there is any inconsistency between this schedule and the Basic Agreement, the Basic Agreement shall prevail.

If you have any questions regarding the application of these provisions or minimums, or relating to categories of minimums not included in this schedule, or if you have a question as to interpretation of the Basic Agreement, contact the Guild.

May 2, 2011

Writers Guild of America, West, Inc. 7000 West Third Street Los Angeles, California 90048-4329

MAIN SWITCHBOARD	(323) 951-4000
AGENCY	(323) 782-4502
CLAIMS	(323) 782-4663
CONTRACTS	(323) 782-4501
CREDITS	(323) 782-4528
ORGANIZING	(323) 782-4511
LEGAL SERVICES	(323) 782-4521
MEMBER SERVICES	(323) 782-4747
MEMBERSHIP	(323) 782-4532
REGISTRATION	(323) 782-4500
RESIDUALS	(323) 782-4700
SIGNATORIES	(323) 782-4514

Writers Guild of America, East, Inc.

250 Hudson Street New York, New York 10013

MAIN SWITCHBOARD	(212) 767-7800
AGENCY	(212) 767-7837
CLAIMS	(212) 767-7852
CONTRACTS	(212) 767-7837 (212) 767-7852
CREDITS	(212) 767-7804
LEGAL SERVICES	(212) 767-7844
MEMBERSHIP	(212) 767-7821
ORGANIZING	(212) 767-7808
REGISTRATION	(212) 767-7801
RESIDUALS	(212) 767-7814
SIGNATORIES	(212) 767-7837

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WGA 2011 THEATRICAL AND TELEVISION BASIC AGREEMENT THEATRICAL COMPENSATION (ARTICLE 13.A.1.a.)+

First Period

			t Period ective
			<u> – 5/1/12 </u>
٨	Original Cara analass Includia a	LOW	HIGH
A.	Original Screenplay, Including Treatment	\$63,895	\$119,954
	Installments: Delivery of Original Treatment Delivery of First Draft	28,950	47,940
	Screenplay	25,161	47,940
	Delivery of Final Draft Screenplay	9,784	24,074
B.	Non-Original Screenplay, Including Treatment	55,910	103,975
	Installments: Delivery of Treatment	20,965	31,961
	Delivery of First Draft Screenplay	25,161	47,940
	Delivery of Final Draft Screenplay	9,784	24,074
C.	Original Screenplay, Excluding Treatment or Sale/Purchase of <u>Original Screenplay</u>	42,930	87,879
	Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay	33,155 9,775	63,920 23,959
D.	Non-Original Screenplay, Excluding Treatment or Sale/Purchase of Non-Original Screenplay	34,936	71,899
	Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay	25,161 9,775	47,940 23,959
E.	Additional Compensation for Story included in Screenplay	7,994	15,980
F.	Story or Treatment	20,965	31,961
G.	Original Story or Treatment	28,950	47,940
H.	First Draft Screenplay, with or without Option for Final Draft Screenplay (non-original)		
	First Draft Screenplay Final Draft Screenplay	25,161 16,769	47,940 31,961
I.	Rewrite of Screenplay	20,965	31,961
J.	Polish of Screenplay	10,489	15,980

⁺The MBA provides for a discount with respect to employment on a flat deal basis of a writer who has not been previously employed under a Guild MBA in television, theatrical films or dramatic radio, subject to an adjustment to full minimum if a photoplay is produced and the writer receives any writing credit. For details, contact the Guild Contracts Department.

WGA 2011 THEATRICAL AND TELEVISION BASIC AGREEMENT THEATRICAL COMPENSATION (ARTICLE 13.A.1.a.)+

Second Period

		Eff	ective
			<u>– 5/1/13</u> HIGH
		2011	111011
A.	Original Screenplay, Including Treatment	\$65,173	\$122,354
	Installments: Delivery of Original Treatment Delivery of First Draft	29,529	48,899
	Screenplay	25,664	48,899
	Delivery of Final Draft Screenplay	9,980	24,556
B.	Non-Original Screenplay, Including Treatment	57,028	106,055
	Installments: Delivery of Treatment Delivery of First Draft	21,384	32,600
	Screenplay Delivery of Final Draft	25,664	48,899
	Screenplay	9,980	24,556
C.	Original Screenplay, Excluding Treatment or Sale/Purchase of Original Screenplay	43,789	89,637
	Installments for Employment:	,	,
	Delivery of First Draft	00.040	05.400
	Screenplay Delivery of Final Draft	33,818	65,199
	Screenplay	9,971	24,438
D.	Non-Original Screenplay, Excluding Treatment or Sale/Purchase		
	of Non-Original Screenplay	35,635	73,337
	Installments for Employment: Delivery of First Draft		
	Screenplay Delivery of Final Draft	25,664	48,899
	Screenplay	9,971	24,438
E.	Additional Compensation for Story included in Screenplay	8,154	16,300
F.	Story or Treatment	21,384	32,600
G.	Original Story or Treatment	29,529	48,899
H.	First Draft Screenplay, with or without Option for Final Draft Screenplay (non-original)		
	First Draft Screenplay Final Draft Screenplay	25,664 17,104	48,899 32,600
l.	Rewrite of Screenplay	21,384	32,600
J.	Polish of Screenplay	10,699	16,300

⁺Explanation of discounts on page 1.

WGA 2011 THEATRICAL AND TELEVISION BASIC AGREEMENT THEATRICAL COMPENSATION (ARTICLE 13.A.1.a.)+

		Ef	d Period fective 3 – 5/1/14
		LOW	HIGH
A.	Original Screenplay, Including Treatment	\$66,477	\$124,801
	Installments: Delivery of Original Treatment Delivery of First Draft	30,120	49,877
	Screenplay	26,177	49,877
	Delivery of Final Draft Screenplay	10,180	25,047
B.	Non-Original Screenplay, Including Treatment	58,169	108,176
	Installments: Delivery of Treatment	21,812	33,252
	Delivery of First Draft Screenplay	26,177	49,877
	Delivery of Final Draft Screenplay	10,180	25,047
C.	Original Screenplay, Excluding Treatment or Sale/Purchase of Original Screenplay	44,665	91,430
	Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay	34,494 10,171	66,503 24,927
D.	Non-Original Screenplay, Excluding Treatment or Sale/Purchase of Non-Original Screenplay	36,348	74,804
	Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay	26,177 10,171	49,877 24,927
E.	Additional Compensation for Story included in Screenplay	8,317	16,626
F.	Story or Treatment	21,812	33,252
G.	Original Story or Treatment	30,120	49,877
H.	First Draft Screenplay, with or without Option for Final Draft Screenplay (non-original)		
	First Draft Screenplay Final Draft Screenplay	26,177 17,446	49,877 33,252
I.	Rewrite of Screenplay	21,812	33,252
J.	Polish of Screenplay	10,913	16,626

⁺Explanation of discounts on page 1.

THEATRICAL BUDGET THRESHOLDS

LOW BUDGET - Photoplay costing *less* than \$5,000,000 HIGH BUDGET - Photoplay costing \$5,000,000 or *more*

ISSUANCE OF CONTRACT/DEAL MEMO

The MBA requires timely delivery, generally 10 to 12 days, of a contract or deal memo to the writer or the writer's representative after agreement on the major deal points. Contact the Guild Contracts Department for details.

PAYMENT SCHEDULE (ARTICLE 13.A.3.)

Upon commencement of writing services, the writer is to receive the greater of:

(a) 10% of the agreed compensation for delivery of first material;

or (b) \$4,827 (effective **5/2/11 – 5/1/12**); \$4,924 (effective **5/2/12 – 5/1/13**); \$5,022 (effective **5/2/13 – 5/1/14**).

In addition, Company will make its best efforts to pay writer within 48 hours of delivery but in no event more than 7 days after delivery.

Payment shall not be contingent upon the acceptance or approval by the Company of the literary material so delivered, or upon any other contingency such as obtaining financing.

PURCHASES FROM A PROFESSIONAL WRITER

The minimums on pages 1 - 3 apply to purchases of literary material from a "professional writer" as that term is defined in the Basic Agreement and to any writer who has negotiated the right to be treated as a "professional writer."

OPTIONED MATERIAL (THEATRICAL)

Company may option literary material from a "professional writer" for a period of up to 18 months upon payment of not less than 10% of minimum. Each renewal period of up to 18 months requires payment of not less than an additional 10% of minimum.

WEEK-TO-WEEK AND TERM EMPLOYMENT (ARTICLE 13.A.15.)

Compensation Per Week++	Effective 5/2/11 – 5/1/12	Effective 5/2/12 – <u>5/1/13</u>	Effective 5/2/13 – 5/1/14
Week-to-week	\$ 5,200	\$ 5,304	\$ 5,410
14 out of 14 weeks	4,827	4,924	5,022
20 out of 26 weeks	4,458	4,547	4,638
40 out of 52 weeks	4,101	4,183	4,267

SCRIPT PUBLICATION FEE FOR DVDs (ARTICLE 16.A.10.)

Credited writers receive \$5,000, in the aggregate, within 30 days after final determination of credits for the Company's right to publish a theatrical motion picture script on a DVD (whether or not the script is actually included in the DVD). For other publication rights, contact the Guild Contracts Department.

PRIOR TO COMMENCEMENT

The writer must be notified of all conditions that must be met prior to the writer's commencement of services (e.g., securing the rights in the underlying property, signing of producer's contract).

⁺⁺The MBA provides for a discount for a limited period of time with respect to employment on a week-to-week or term basis of a writer who has not been previously employed under a Guild MBA in television, theatrical films or dramatic radio. For details, contact the Guild Contracts Department.

NARRATION (ARTICLE 13.A.2.) (written by a writer other than writer of Screenplay or Story & Screenplay)

Minimums for narration are based on status of film assembly and nature of previously written material as follows:

Nature of Material Written Prior to Employment of Narration Writer	Film Assembled in Story Sequence	Film Footage Not Assembled in Story Sequence
None	Applicable Screenplay excluding Treatment Minimum	Applicable Screenplay including Treatment Minimum
Story Only	Applicable Screenplay excluding Treatment Minimum	Applicable Screenplay excluding Treatment Minimum
Story and Screenplay	Per Rate Schedule A	Per Rate Schedule A

Rate Schedule A	Effective 5/2/11 – <u>5/1/12</u>	Effective 5/2/12 – <u>5/1/13</u>	Effective 5/2/13 – <u>5/1/14</u>
Two minutes or less Over two minutes thru	\$ 976	\$ 996	\$ 1,016
five minutes	3,456	3,525	3,596
Over five minutes of narration	Ар	plicable Polish Minimu	m

Applicable Polish Minimum

THEATRICAL AND TELEVISION

PENSION PLAN AND HEALTH FUND

All employment under the WGA 2011 Theatrical and Television Basic Agreement is subject to employer contributions of:

71/2% to the PRODUCER-WRITERS GUILD OF AMERICA PENSION PLAN, except for pilots and the first season of any one-hour series, the contributions for which are 6% to the PRODUCER-WRITERS GUILD OF AMERICA PENSION PLAN. At the sole discretion of the WGA, Pension Plan contributions may be increased by 1/4% in each of the second and third periods of the contract (i.e., on 5/2/12 and 5/2/13). Should Pension Plan contributions be increased, the minimum rates for such period(s) shall be reduced by the same percentage.

81/2% to the WRITERS GUILD-INDUSTRY HEALTH FUND. Effective 5/2/12 and 5/2/13, the Trustees of the WGA Health Fund may divert up to ½% in increments of not less than ¼% from salary increases provided for the second and third periods of the 2011 Basic Agreement to the Health Fund for such time period(s) if they determine that an increase is needed to maintain the level of benefits in existence on May 2, 2011. If the Trustees determine that an increase in Health Fund contributions is needed in the second or third periods, the increases in minimum rates for such period shall be reduced by a percentage equivalent to the percentage increase in Health Fund contribution rate for that period.

Contact the Guild in the second and third periods to ensure that the minimums and contributions rates have not changed.

Employer reporting forms and information regarding benefits are available from the Pension Plan and Health Fund offices:

> Producer-Writers Guild of America Pension Plan Writers Guild-Industry Health Fund 1015 N. Hollywood Way Burbank, California 91505 Telephone: (818) 846-1015

NETWORK PRIME TIME (ARTICLE 13.B.7.d.) (ABC, CBS, FBC and NBC)

Length of Program: 15 minutes or less

Effective Effective 5/2/11- 5/2/12- 5/2/13- 5/1/12 5/1/13 5/1/14

<u>STORY+</u> \$ 4,248 \$ 4,333 \$ 4,420

<u>TELEPLAY</u> 10,317 10,523 10,733

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

STORY & TELEPLAY 12,763 13,018 13,278

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 30 minutes or less

<u>STORY+</u> \$ 7,787 \$ 7,943 \$ 8,102

<u>TELEPLAY</u> 16,752 17,087 17,429

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **23,358 23,825 24,302**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots only, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

NETWORK PRIME TIME (ARTICLE 13.B.7.d.) (ABC, CBS, FBC and NBC)

Length of Program: **60 minutes or less**

Effective Effective 5/2/11- 5/2/12- 5/1/12 5/1/13 5/1/14

<u>STORY+</u> \$13,708 \$13,982 \$14,262

<u>TELEPLAY</u> 22,601 23,053 23,514

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **34,355 35,042 35,743**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 90 minutes or less

<u>STORY+</u> \$18,315 \$18,681 \$19,055

<u>TELEPLAY</u> 32,566 33,217 33,881

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **48,336 49,303 50,289**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

NETWORK PRIME TIME (ARTICLE 13.B.7.d.) (ABC, CBS, FBC and NBC)

Length of Program: 120 minutes or less (but more than 90 minutes)

NON-EPISODIC#

Effective Effective 5/2/11- 5/2/12- 5/2/13- Applicable minimums 5/1/12 5/1/13 5/1/14

STORY+ \$26,690 \$27,224 \$27,768

<u>TELEPLAY</u> 45,595 46,507 47,437

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **69,513 70,903 72,321**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: **120 minutes or less** (but more than 90 minutes)

EPISODIC

<u>STORY+</u> \$24,457 \$24,946 \$25,445

TELEPLAY 41,783 42,619 43,471

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

STORY & TELEPLAY 63,598 64,870 66,167

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

[#]The applicable minimum for a pilot is 150% of the applicable non-episodic minimum set forth above.

PAYMENT SCHEDULE

Company will make its best efforts to pay writer within 48 hours of delivery but in no event more than seven (7) days after delivery.

Payment shall not be contingent upon the acceptance or approval by the Company of the literary material so delivered.

TELEVISION LONG-FORM REVISIONS

In certain instances on long-form television movies, the network (or other licensee) has agreed to reimburse the Company for a "producer's draft," even when such draft is not delivered to the network (or other licensee). Please call the Contracts Department for further information.

TEAMS

The minimums are generally payable to each writer. However, a bona fide team of 2 writers who agree, prior to employment, to be a team, may split not less than minimum.

In addition, a Company may employ a team of 3 writers for no less than 200% of minimum initial compensation (150% in the case of a television team of 3 production executives). No individual writer may receive less than 1/3 of the above increased minimums. Pension and Health ceilings and the Upset Price increase accordingly.

Note: There are no teams under aggregate formulas in Appendix A.

MADE-FOR PAY TELEVISION OR VIDEOCASSETTE/VIDEODISC

The minimum initial compensation for a writer shall be the same as the applicable minimum initial compensation for a "free" television program. Where the program is of a type generally produced for network prime time, the network prime time rates are to be utilized.

MADE-FOR BASIC CABLE

For high budget dramatic programs, the provisions of the MBA apply. For all other types of programs, the Company must either use the terms of the MBA to employ writers or notify the Guild not later than 30 days prior to production so that negotiations may commence regarding the production.

VIDEOGAME OR INTERACTIVE PROGRAMMING

The Guild currently offers a simple modified contract for writing services performed on videogames or interactive programs.

Writing eligible for use under this agreement must be for non-linear programs that allow individual viewer/user(s) to control the real time output of program elements via an interactive device and where the material is viewed does not have a predetermined beginning and end (although it may have an opening "default" menu which is predetermined).

Contact the Contracts Department at WGAW or the Signatories Department at WGAE for information on applicable provisions.

INFORMATIONAL PROGRAMMING

For informational programming the Guild offers a special contract. Contact the Signatories Department for details.

ANIMATION

The Guild negotiates terms and conditions for animated projects. Contact the Contracts Department at WGAW or WGAE for details.

OTHER THAN NETWORK PRIME TIME (ARTICLE 13.B.7.a., b., and c.)

Length of Program: 15 minutes or less

HIGH BUDGET MINIMUMS (\$150,000 & over - \$60,000 & over in the case of non-prime time network films)

Effective Effective Effective 5/2/11-5/2/12-5/2/13-Applicable minimums 5/1/12 5/1/13 5/1/14 STORY+ \$ 2,868 \$ 2,925 \$ 2,984 **TELEPLAY** 5,247 5,352 5,459

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> 7,159 7,302 7,448

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 30 minutes or less

HIGH BUDGET MINIMUMS (\$215,000 & over - \$100,000 & over in the case of non-prime time network films)

<u>STORY+</u> \$ 5,247 \$ 5,352 \$ 5,459

<u>TELEPLAY</u> 8,520 8,690 8,864

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

STORY & TELEPLAY 13,114 13,376 13,644

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots only, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

OTHER THAN NETWORK PRIME TIME (ARTICLE 13.B.7.a., b., and c.)

Length of Program: 60 minutes or less

HIGH BUDGET MINIMUMS (\$300,000 & over - \$200,000 & over in the case of non-prime time network films)

Effective Effective Effective 5/2/11-5/2/12-5/2/13-5/1/14 Applicable minimums 5/1/12 5/1/13 STORY+ \$ 9,534 \$ 9,725 \$ 9,920 **TELEPLAY** 16,513 16,843 17,180

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> 23,837 24,314 24,800

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 90 minutes or less

HIGH BUDGET MINIMUMS (\$500,000 & over - \$340,000 & over in the case of non-prime time network films)

<u>STORY+</u> \$14,329 \$14,616 \$14,908

<u>TELEPLAY</u> **25,399 25,907 26,425**

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **35,824 36,540 37,271**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

OTHER THAN NETWORK PRIME TIME (ARTICLE 13.B.7.a., b., and c.)

Length of Program: 120 minutes or less

HIGH BUDGET MINIMUMS (\$900,000 & over - \$450,000 & over in the case of non-prime time network films)

Effective Effective Effective 5/2/11-5/2/12-5/2/13-<u>5/</u>1/14 Applicable minimums 5/1/12 5/1/13 STORY+ \$18,777 \$19,153 \$19,536 **TELEPLAY** 33,689 34,363 35,050

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **46,946 47,885 48,843**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum, or 40%

of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

HIGH BUDGET MINIMUMS			
	Effective 5/2/11- 5/1/12	Effective 5/2/12- 5/1/13	Effective 5/2/13- 5/1/14
Rewrite (ARTICLE 13.B.7.h.(1)) - A	applicable Minimums		
15 min. or less	\$ 3,093	\$ 3,155	\$ 3,218
30 min. or less (over 15)	5,162	5,265	5,370
60 min. or less (over 45)	9,764	9,959	10,158
90 min. or less (over 75)	14,386	14,674	14,967
120 min. or less (over 90)	19,003	19,383	19,771
Polish (ARTICLE 13.B.7.h.(2)) - Ap		•	• • • • •
15 min. or less	\$ 1,547	\$ 1,578	\$ 1,610
30 min. or less (over 15)	2,577	2,629	2,682
60 min. or less (over 45)	4,890	4,988	5,088
90 min. or less (over 75)	7,185	7,329	7,476
120 min. or less (over 90)	9,500	9,690	9,884

Plot Outline - Narrative Synopsis of Story (ARTICLE 13.B.7.g.)

Company may request writer to prepare a narrative synopsis of plot outline of a story owned by a writer to determine the suitability of the story for teleplay purposes. Company has 14 days from delivery to elect to acquire the outline and to employ the writer at not less than the applicable story with option for teleplay minimums, less the amount paid for the Plot Outline. If Company does not proceed, the outline and all right, title and interest therein is retained by writer.

Applicable Minimums

15 min. or less	\$ 1,435	\$ 1,464	\$ 1,493
30 min. or less (over 15)	2,391	2,439	2,488
60 min. or less (over 30)	4,530	4,621	4,713
90 min. or less (over 75)	6,694	6,828	6,965
120 min. or less (over 90)	8,827	9,004	9,184

Back-Up Scripts (ARTICLE 13.B.7.r.(2)

Applicable minimum compensation for a "Back-Up Script" (story and/or teleplay) is 115% of the compensation set forth herein for story and/or teleplay.

Format (ARTICLE 13.B.7.m.(1))	\$ 9,922	\$10,120	\$10,322
Bible (ARTICLE 13.B.7.m.(2)) for M	ulti-Part Series		
plus, for each story line	\$50,159	\$51,162	\$52,185
in excess of six (6)	\$ 5,016	\$ 5,116	\$ 5,219

(A discount of 20% is applicable if "bible" is intended for Non-Network or Non-Prime Time)

<u>LOW BUDGET MINIMUMS</u> (See budget thresholds on pages 10-12.)

	Effective	Effective	Effective
	5/2/11-	5/2/12-	5/2/13-
	5/1/12	5/1/13	5/1/14
Story (ARTICLE 13.B.7.a.)	3/1/12	3/1/10	<u> </u>
15 min. or less	\$ 2,441	\$ 2,490	\$ 2,540
30 min. or less (over 15)	4,060	4,141	4,224
60 min. or less (over 30)	7,674	7,827	7,984
90 min. or less (over 75)	11,700	11,934	12,173
120 min. or less (over 90)	15,454	15,763	16,078
Teleplay (ARTICLE 13.B.7.b.)			
15 min. or less	\$ 3,821	\$ 3,897	\$ 3,975
30 min. or less (over 15)	6,567	6,698	6,832
60 min. or less (over 30)	12,524	12,774	13,029
90 min. or less (over 75)	19,175	19,559	19,950
120 min. or less (over 90)	25,373	25,880	26,398
Story and Teleplay (ARTICLE 13.B.7.	<u>c.)</u>		
15 min. or less	\$ 6,081	\$ 6,203	\$ 6,327
30 min. or less (over 15)	10,135	10,338	10,545
60 min. or less (over 30)	19,194	19,578	19,970
90 min. or less (over 75)	29,252	29,837	30,434
120 min. or less (over 90)	38,641	39,414	40,202
Rewrite (ARTICLE 13.B.7.h.(1))			
15 min. or less	\$ 2,264	\$ 2,309	\$ 2,355
30 min. or less (over 15)	3,877	3,955	4,034
60 min. or less (over 30)	7,391	7,539	7,690
90 min. or less (over 75)	10,913	11,131	11,354
120 min. or less (over 90)	14,419	14,707	15,001
Polish (ARTICLE 13.B.7.h.(2))			
15 min. or less	\$ 1,126	\$ 1,149	\$ 1,172
30 min. or less (over 15)	1,933	1,972	2,011
60 min. or less (over 30)	3,690	3,764	3,839
90 min. or less (over 75)	5,461	5,570	5,681
120 min. or less (over 90)	7,213	7,357	7,504

NARRATION (ARTICLE 13.B.7.n.) (written by a writer other than writer of Teleplay or Story & Teleplay)

Minimums for narration are based on status of film assembly and nature of previously written material as follows:

Nature of Material Written Prior to Employment of Narration Writer	Film Assembled in Story Sequence	Film Footage Not Assembled in Story Sequence
None	Rate Schedule A	Rate Schedule B
Story Only	Rate Schedule A	Rate Schedule A
Story and Teleplay	Rate Schedule C	Rate Schedule C

RATE SCHEDULE A	Effective 5/2/11-	Effective 5/2/12-	Effective 5/2/13-
Program Length	<u>5/1/12</u>	<u>5/1/13 </u>	<u>5/1/14</u>
15 min. or less	\$ 6,203	\$ 6,327	\$ 6,454
30 min. or less (over 15)	10,310	10,516	10,726
60 min. or less (over 30)	19,552	19,943	20,342
90 min. or less (over 75)	28,804	29,380	29,968
120 min. or less (over 90)	38,044	38,805	39,581
plus, for each additional			
1/2 hour or fraction thereof	9,242	9,427	9,616
RATE SCHEDULE B			
Program Length			
15 min. or less	\$ 7,159	\$ 7,302	\$ 7,448
30 min. or less (over 15)	13,103	13,365	13,632
60 min. or less (over 30)	23,837	24,314	24,800
90 min. or less (over 75)	34,560	35,251	35,956
120 min. or less (over 90) plus, for each additional	45,278	46,184	47,108
1/2 hour or fraction thereof	10,741	10,956	11,175
RATE SCHEDULE C			
Two minutes or less Over two minutes thru	995	1,015	1,035
five minutes Over five minutes of	3,478	3,548	3,619
narration	Rewrite mi	nimum for applicable p	orogram length

WEEK-TO-WEEK AND TERM EMPLOYMENT (ARTICLE 13.B.7.s.(2))

WRITER Compensation Per Week+	Effective 5/2/11- <u>5/1/12</u>	Effective 5/2/12- <u>5/1/13</u>	Effective 5/2/13- 5/1/14
Week-to-Week	\$ 4,171	\$ 4,254	\$ 4,339
6 out of 6 weeks	4,171	4,254	4,339
14 out of 14 wks guarantee	3,877	3,955	4,034
20 out of 26 wks guarantee	3,576	3,648	3,721
40 out of 52 wks guarantee	3,268	3,333	3,400

WRITER EMPLOYED IN ADDITIONAL CAPACITIES (ARTICLE 14.K.)

Compensation Per Week

Week-to-Week & Term Employers up to & including 9 weeks 10 to 19 weeks guarantee 20 weeks or more guarantee	\$ 7,780 6,484	\$ 7,936 6,614 5,947	\$ 8,095 6,746 6,066
PROGRAM FEES (ARTICLE	<u> 14.G.)</u>		
30-minute program 60-minute program 90-minute program	\$ 874 1,160	\$ 891 1,183	\$ 909 1,207
or longer	1,450	1,479	1,509

Program fees apply only to network (ABC, CBS, FBC, and NBC) prime time episodic series. Unless one or more writers has negotiated an irreducible program fee, there is a limit of 3 fees in total per episode produced, which is split among the eligible writers if there are more than 3 eligible writers.

PURCHASES OF LITERARY MATERIAL

The minimums are applicable to purchases of previously unexploited material from a "professional writer" (as defined in the Basic Agreement) and to any writer who has negotiated the right to be treated as a "professional writer".

OPTIONED MATERIAL (TELEVISION)

Company may option literary material from a "professional writer" for an initial period of up to 180 days upon payment of 5% of minimum and 10% for each period of up to 180 days thereafter.

⁺The MBA provides for a discount for a limited period of time with respect to employment on a week-to-week or term basis of a writer who has not been previously employed in television, theatrical films or dramatic radio. For details, contact the Guild Contracts Department.

SERIALS AND OTHER DRAMATIC FIVE-PER-WEEK (STRIP) PROGRAMS – OTHER THAN PRIME TIME (APPENDIX A, ARTICLE 13.B.5.a.)

Aggregate Minimum for Each Weekly Unit of Five (5) Programs (Head Writer)	Effective 5/2/11- 5/1/12	Effective 5/2/12- 5/1/13	Effective 5/2/13- 5/1/14
15 minutes	\$11,693	\$11,927	\$12,166
30 minutes	19,488	19,878	20,276
45 minutes	28,258	28,823	29,399
60 minutes	36,052	36,773	37,508
90 minutes	54,078	55,160	56,263

Script Fee*

For each script on which a writer, other than the Head Writer, performs writing services, such writer will be paid not less than:

15 minutes	\$ 1,112	\$ 1,134	\$ 1,157
30 minutes	1,864	1,901	1,939
45 minutes	2,696	2,750	2,805
60 minutes	3,440	3,509	3,579
90 minutes	5.173	5.276	5.382

Long-Term Story Projection

The minimum for a long-term story projection (when written by a writer other than the Head Writer) for a non-prime time serial is:

3 months or less	\$16,720	\$17,054	\$17,395
6 months or less, but more			
than 3 months or unspecified	25,079	25,581	26,093
12 months or less, but more			
than 6 months	33,437	34,106	34,788

Breakdowns

The minimum for a daily breakdown of a network non-prime time serial (when written by a writer other than the Head Writer) is:

15 or less	\$ 493	\$ 503	\$ 513
30 or less (but more than 15)	1,049	1,070	1,091
45 or less (but more than 30)	1,176	1,200	1,224
60 or less (but more than 45)	1,967	2,006	2,046
90 or less (but more than 60)	2,266	2,311	2,357

Script and Breakdown Editing

The minimum for rewriting or polishing a non-prime time serial script or breakdown (when done by a writer other than the Head Writer) is 30% of the script or breakdown fee.

^{*}The Head Writer aggregate may be reduced by payments of up to five (5) minimum script fees.

QUIZ AND AUDIENCE PARTICIPATION – NETWORK (APPENDIX A, ARTICLE 13.B.4.)

Applicable Minimum Per Weekly Unit Of Not More Than Five (5) Programs	Effective 5/2/11- <u>5/1/12</u>	Effective 5/2/12- <u>5/1/13</u>	Effective 5/2/13- <u>5/1/14</u>
<u>Guarantee</u>			
13 weekly units 14, but less than 20	\$ 2,828	\$ 2,885	\$ 2,943
weekly units 20, but less than 39	2,624	2,676	2,730
weekly units 39 or more weekly units	2,411 2,211	2,459 2,255	2,508 2,300
Writers Of Questions, Answers And/Or Ideas For Stunts Where Such Writer Supplies No Other N	<u>laterial</u>		
<u>Guarantee</u>			
13 weekly units 14, but less than	\$ 1,497	\$ 1,527	\$ 1,558
20 weekly units 20 or more weekly units	1,388 1,281	1,416 1,307	1,444 1,333

For syndicated series in production prior to August 8, 1988, the applicable minimum compensation shall be two-thirds (2/3) of the above compensation applicable to network programs. If any one program per weekly unit is on a network, the network rates shall apply to the entire weekly unit.

For series that begins production on or after August 8, 1988, the following formula will apply:

- a) Two-thirds (2/3) of the above for the first fifty-two (52) weeks of production, and
- b) Five-sixths (5/6) of the above for the next fifty-two (52) weeks of production.
- c) Thereafter, the above rates will apply to that series.

For services on six (6) programs per weekly unit, the applicable minimum shall be increased by 80%. For services on seven (7) programs per weekly unit, minimum shall be increased by 100%.

COMEDY-VARIETY PROGRAMS (APPENDIX A, ARTICLE 13.B.2.)

Applicable Program Minimums -- Per Program

Length or Time Bracket	Effective 5/2/11- <u>5/1/12</u>	Effective 5/2/12- <u>5/1/13</u>	Effective 5/2/13-5/1/14
5 minutes	\$ 1,703	\$ 1,737	\$ 1,772
10 minutes	3,384	3,452	3,521
15 minutes	4,776	4,872	4,969
30 minutes	10,365	10,572	10,783
45 minutes	11,244	11,469	11,698
60 minutes	14,259	14,544	14,835
75 minutes	16,602	16,934	17,273
90 minutes	19,439	19,828	20,225
120 minutes	24,619	25,112	25,615

One Program Per Week, Minimum Variety Show Commitment

If <u>all</u> writers on a once-per-week variety series are employed under a contract providing for guaranteed employment in cycles of thirteen (13) or more weeks, the applicable weekly minimum for each such individual writer is:

Effective

5/2/11 – 5/1/12	\$ 3,766
5/2/12 - 5/1/13	3,841
5/2/13 - 5/1/14	3,918

and the aggregate minimum compensation for each program is:

Number of Writers	Percentage of Applicable Program Minimums
1	100%
2	150%
3	175%
4	200%

plus 25% for each additional writer

COMEDY-VARIETY PROGRAMS (APPENDIX A, ARTICLE 13.B.2.) (cont'd)

Five Programs Per Week, <u>Minimum Variety Show Commitment</u>

If <u>all</u> writers on a five-per-week variety series are employed under a contract providing for guaranteed employment in cycles of thirteen (13) or more weeks, the aggregate minimum compensation for each weekly unit of programs is as follows:

First Period Effective 5/2/11 – 5/1/12		!	Number of Writers		
Length or Time Bracket 10 minutes (Prime Time) (Non-Prime) 15 minutes (Prime Time) (Non-Prime) 30 minutes (Prime Time) (Non-Prime) 60 minutes (Prime Time) (Non-Prime)	1 \$ 13,114 10,489	2 \$ 14,298 11,438 18,353 14,682	3 \$ 16,692 13,357 20,738 16,588 30,991 24,796	\$ 23,126 18,506 33,967 27,183 58,407 46,722	\$ 36,961 29,576 61,382 49,106
Second Period Effective 5/2/12 - 5/1/13		!	Number of Writers		
Length or Time Bracket 10 minutes (Prime Time) (Non-Prime) 15 minutes (Prime Time) (Non-Prime) 30 minutes (Prime Time) (Non-Prime) 60 minutes (Prime Time) (Non-Prime)	1 \$ 13,376 10,699	2 \$ 14,584 11,667 18,720 14,976	3 \$ 17,026 13,624 21,153 16,920 31,611 25,292	\$ 23,589 18,876 34,646 27,727 59,575 47,656	\$ 37,700 30,168 62,610 50,088
Third Period Effective 5/2/13 - 5/1/14		ļ	Number of Writers		
Length or Time Bracket 10 minutes (Prime Time) (Non-Prime) 15 minutes (Prime Time) (Non-Prime) 30 minutes (Prime Time) (Non-Prime) 60 minutes (Prime Time) (Non-Prime)	1 \$ 13,644 10,913	2 \$ 14,876 11,900 19,094 15,276	3 \$ 17,367 13,896 21,576 17,258 32,243 25,798	\$ 24,061 19,254 35,339 28,282 60,767 48,609	\$ 38,454 30,771 63,862 51,090

The applicable weekly minimum for each individual writer is:

Effective

5/2/11 - 5/1/12	\$ 3,766
5/2/12 - 5/1/13	3,841
5/2/13 - 5/1/14	3,918

COMEDY-VARIETY PROGRAMS (APPENDIX A, ARTICLE 13.B.2.) (cont'd)

Discounts For Non-Cancellable Contracts

For any writer who is employed under a term contract <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable weekly minimum is subject to a ten percent (10%) discount. For any writer who is employed under a term contract <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable weekly minimum is subject to a twenty percent (20%) discount. If <u>all</u> writers on a variety series are employed under term contracts <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable program minimums are subject to a ten percent (10%) discount. If <u>all</u> of the writers on a variety series are employed under term contracts <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable program minimums are subject to a twenty percent (20%) discount. Discounts are not applicable to pre-production periods.

	Effective 5/2/11- 5/1/12	Effective 5/2/12- 5/1/13	Effective 5/2/13- 5/1/14
SKETCH MINIMUMS – (APPENDIX A, ARTICLE 13.B.3.)			
Prime Time Non-Prime Time	\$ 3,513 2,804	\$ 3,583 2,860	\$ 3,655 2,917
LYRICS UNACCOMPANIED BY MUSIC – (APPENDIX A, ARTICLE 13.B.3.)	\$ 2,766	\$ 2,821	\$ 2,877
MINIMUMS FOR PRE-PRODUCTION PERIODS FOR WRITERS EMPLOYED UNDER MINIMUM VARIETY SHOW COMMITMENT (APPENDIX A, ARTICLE 13.B.2.g.)		Compensation Per Week	
First and Second Weeks Third and Fourth Weeks Fifth and Sixth Weeks Thereafter	\$ 2,632 3,012 3,388 3,766	\$ 2,685 3,072 3,456 3,841	\$ 2,739 3,133 3,525 3,918

DOCUMENTARY PROGRAMS (APPENDIX A, ARTICLE 13.B.8.b)

For the purpose of Documentary programs, high budget (HB) refers to programs whose negative cost equals or exceeds the amounts set forth below. Low budget (LB) refers to programs whose negative cost is less than the amounts set forth below:

15 minutes or less	\$ 50,000
30 minutes or less (more than 15)	100,000
60 minutes or less (more than 30)	200,000
90 minutes or less (more than 60)	300,000
For each additional 30 minutes	100,000

Story and Telescript

Program Length In Minutes		ctive - 5/1/12		ctive - 5/1/13
	LB	НВ	LB	НВ
10 or less	\$ 3,753	\$ 4,410	\$ 3,828	\$ 4,498
15 or less	5,478	6,442	5,588	6,571
30 or less	9,115	11,796	9,297	12,032
60 or less	17,292	21,464	17,638	21,893
90 or less	25,399	31,103	25,907	31,725
120 or less	33,540	40,752	34,211	41,567

Program Length <u>In Minutes</u>	Effective 5/2/13 - 5/1/14	
	LB	НВ
10 or less	\$ 3,905	\$ 4,588
15 or less	5,700	6,702
30 or less	9,483	12,273
60 or less	17,991	22,331
90 or less	26,425	32,360
120 or less	34,895	42,398

Story Only

Program Length In Minutes		ctive – 5/1/12	Effect 5/2/12	
	LB	НВ	LB	НВ
10 or less	\$ 1,089	\$ 1,213	\$ 1,111	1,237
15 or less	1,605	1,773	1,637	1,808
30 or less	2,656	3,207	2,709	3,271
60 or less	5,030	6,021	5,131	6,141
90 or less	7,404	8,831	7,552	9,008
120 or less	9,785	11,638	9,981	11,871

Program Length In Minutes	Effective 5/2/13 – 5/1/14		
	LB	НВ	
10 or less	\$ 1,133	\$ 1,262	
15 or less	1,670	1,844	
30 or less	2,763	3,336	
60 or less	5,234	6,264	
90 or less	7,703	9,188	
120 or less	10,181	12,108	

DOCUMENTARY PROGRAMS (APPENDIX A, ARTICLE 13.B.8.b.) (cont'd)

Telescript Only

Program Length In Minutes		ctive - 5/1/12	Effect _ 5/2/12 –	
	LB	НВ	LB	НВ
10 or less	\$ 2,775	\$ 3,790	\$ 2,831	\$ 3,866
15 or less	4,056	5,540	4,137	5,651
30 or less	6,909	9,191	7,047	9,375
60 or less	13,184	17,450	13,448	17,799
90 or less	19,466	25,682	19,855	26,196
120 or less	25,752	33,917	26,267	34,595

Program Length In Minutes	Effe 5/2/13	ctive - 5/1/14
	LB	HB
10 or less	\$ 2,888	\$ 3,943
15 or less	4,220	5,764
30 or less	7,188	9,563
60 or less	13,717	18,155
90 or less	20,252	26,720
120 or less	26,792	35,287

Plot Outline - Narrative Synopsis of Story (APPENDIX A, ARTICLE 13.B.8.c.)

Company may request a writer to prepare a narrative synopsis of the plot outline of a story owned by that writer to determine the suitability of the story for telescript purposes. Company has 14 days from delivery to elect to acquire the outline and to employ the writer to prepare a telescript. If Company does not proceed, the outline and all right, title and interest therein is retained by the writer.

Program Length	Effective 5/2/11- <u>5/1/12</u>	Effective 5/2/12- <u>5/1/13</u>	Effective 5/2/13- 5/1/14
15 minutes	\$ 1,284	\$ 1,310	\$ 1,336
30 minutes	2,134	2,177	2,221
60 minutes	4,056	4,137	4,220
90 minutes	5.964	6.083	6.205

Rewrite or Polish Minimum (APPENDIX A, ARTICLE 13.B.8.d.)

Program Length			
Low Budget			
15 minutes or less 30 minutes or less 60 minutes or less 90 minutes or less 120 minutes or less	\$ 2,027 3,461 6,375 9,740 13,109	\$ 2,068 3,530 6,503 9,935 13,371	\$ 2,109 3,601 6,633 10,134 13,638
High Budget			
15 minutes or less 30 minutes or less 60 minutes or less 90 minutes or less	\$ 2,766 4,607 8,716 12,846	\$ 2,821 4,699 8,890 13,103	\$ 2,877 4,793 9,068 13,365
120 minutes or less	16,971	17,310	17,656

NEWS PROGRAMS (APPENDIX A, ARTICLE 13.B.8.b.(4)(a))

Minimum for a single news program script:

Program Length <u>In Minutes</u>	Effective 5/2/11- <u>5/1/12</u>	Effective 5/2/12- <u>5/1/13</u>	Effective 5/2/13- 5/1/14
5 minutes	\$ 1,484	\$ 1,514	\$ 1,544
10 minutes	2,961	3,020	3,080
15 minutes	4,187	4,271	4,356
30 minutes	8,363	8,530	8,701
45 minutes	9,841	10,038	10,239
60 minutes	12,549	12,800	13,056
75 minutes	14,520	14,810	15,106
90 minutes	17,727	18,082	18,444

Minimum for News Programs broadcast as a strip five (5) times per week: (Column 1 refers to one telecast per day; column 2 refers to two telecasts per day.)

Program Length In Minutes	Effecti [,] 5/2/11 – 5		Effective
	(1) Strip	(2)	(1) Strip (2)
5 or less	\$ 1,488	\$ 2,437	\$ 1,518 \$ 2,486
10 or less	1,969	3,268	2,008 3,333
15 or less	2,480	3,935	2,530 4,014
30 or less	3,104	4,496	3,166 4,586
60 or less	3,781	5,428	3,857 5,537
90 or less	4,453	6,360	4,542 6,487
120 or less	5,124	7,292	5,226 7,438

Program Length In Minutes	Effective 5/2/13 – 5/1/14	
	(1) Strip	(2)
5 or less	\$ 1,548 \$	2,536
10 or less	2,048	3,400
15 or less	2,581	4,094
30 or less	3,229	4,678
60 or less	3,934	5,648
90 or less	4,633	6,617
120 or less	5,331	7,587

NON-DRAMATIC PROGRAMS

Once-Per-Week Non-Dramatic Programs (Including Non-Dramatic Children's Programs) (APPENDIX A, ARTICLE 13.B.6.a.)+*

	Effective 5/2/11-	Effective 5/2/12-	Effective 5/2/13-
Prime Time	5/1/12	5/1/13	5/1/14
5 minutes	\$ 1,486	\$ 1,516	\$ 1,546
10 minutes	2,961	3,020	3,080
15 minutes	4,194	4,278	4,364
30 minutes	8,375	8,543	8,714
45 minutes	9,847	10,044	10,245
60 minutes	12,555	12,806	13,062
75 minutes	14,535	14,826	15,123
90 minutes	17,727	18,082	18,444
Non-Prime Time			
5 minutes	\$ 1,187	\$ 1,211	\$ 1,235
10 minutes	2,236	2,281	2,327
15 minutes	3,349	3,416	3,484
30 minutes	5,914	6,032	6,153
45 minutes	7,245	7,390	7,538
60 minutes	9,359	9,546	9,737
75 minutes	10,351	10,558	10,769
90 minutes	13,055	13,316	13,582
Prime Time Five-Per-Week (APPENDIX A, ARTICLE 13		grams**	
5 minutes	\$ 3,058	\$ 3,119	\$ 3,181
10 minutes	4,331	4,418	4,506
15 minutes	4,926	5,025	5,126
30 minutes	6,368	6,495	6,625
60 minutes	7,281	7,427	7,576
90 minutes	8,636	8,809	8,985
oo minatoo	0,000	0,000	0,000
Non-Prime Time Five-Per-W	eek (Strip) Non-Dramatic	: Programs+*	
	A A A A B	A. 0. 400	A. 0. 500
5 minutes	\$ 2,437	\$ 2,486	\$ 2,536
10 minutes	3,268	3,333	3,400
15 minutes	3,935	4,014	4,094
30 minutes	4,496 5,439	4,586 5.527	4,678 5,649
60 minutes	5,428	5,537	5,648
90 minutes	6,360	6,487	6,617

⁺Use of this category requires notice to the Guild. Contact the Guild Contracts Department for details. *These rates also apply to dramatic religious programs.

^{**}Including Non-Dramatic Children's programs whether or not prime time.

NON-COMMERCIAL OPENINGS & CLOSINGS (ARTICLE 13.B.7.p.)

Aggregate Running Time Of Material	Effective 5/2/11- <u>5/1/12</u>	Effective 5/2/12- <u>5/1/13</u>	Effective 5/2/13- <u>5/1/14</u>
3 minutes or less	\$ 2,577	\$ 2,629	\$ 2,682
More than 3 minutes	3,618	3,690	3,764

COMEDY-VARIETY, DOCUMENTARY AND NEWS PROGRAMS

Minimal Writing (APPENDIX A, ARTICLE 13.B.7.h. and APPENDIX A, ARTICLE 13.B.8.i.)+

Where there is minimal writing and the <u>only</u> literary material written for a program is for openings, closings, introductions, questions and/or bridging, the minimums for non-dramatic programs on page 25 may be utilized in lieu of the otherwise applicable minimums.

DOCUMENTARY, NEWS AND ONCE-PER-WEEK NON-DRAMATIC PROGRAMS

Segment Formula (APPENDIX A, ARTICLE 13.B.6.c. and APPENDIX A, ARTICLE 13.B.8.b.(5))+

Different writers may be employed to write self-contained segments of programs under a segment formula subject to certain conditions. Contact the Guild Contracts Department for details.

DOCUMENTARY, NEWS AND OTHER NON-DRAMATIC PROGRAMS

Minimum Series Commitment (APPENDIX A, ARTICLE 13.B.6.a.(1)(b)(i) and APPENDIX A, ARTICLE 13.B.8.b.(5))

If <u>all</u> writers are employed under a contract providing for guaranteed employment in cycles of thirteen (13) or more weeks, the applicable weekly minimum for each such individual writer is:

Effective

5/2/11 – 5/1/12	\$ 2,953
5/2/12 - 5/1/13	3,012
5/2/13 - 5/1/14	3,072

and the aggregate minimum compensation for each program (or weekly unit) is:

Number of Writers	Percentage of Applicable Program Minimums
1	100%
2	150%
3	175%
4	200%

plus 25% for each additional writer

⁺Use of this provision requires notice to the Guild. Contact the Guild Contracts Department for details.

DOCUMENTARY, NEWS AND OTHER NON-DRAMATIC PROGRAMS (cont'd)

Discounts For Non-Cancellable Contracts

For any writer who is employed under a term contract <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable weekly minimum is subject to a ten percent (10%) discount. For any writer who is employed under a term contract <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable weekly minimum is subject to a twenty percent (20%) discount. If <u>all</u> writers on a series are employed under term contracts <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable program minimums are subject to a ten percent (10%) discount. If <u>all</u> of the writers on a series are employed under term contracts <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable program minimums are subject to a twenty percent (20%) discount.

APPLICABLE TIME PERIOD

Where fifty percent (50%) or less of a television program covered by Appendix A is intended to consist of material written by a writer or writers, the applicable minimum compensation shall be the minimum basic compensation applicable to the time period actually consumed by the material but no less than the minimum time bracket indicated:

(1) Prime Time Comedy-Variety, One Per Week or Less (APPENDIX A, ARTICLE 13.B.7.a.)

Length of Program Minimum Time Bracket

15 minutes or less 10 minutes

Over 15 minutes but

less than 60 minutes 15 minutes 60 minutes or over 30 minutes

(2) Documentary and News Programs (APPENDIX A, ARTICLE 13.B.8.e.)

<u>Length of Program</u> <u>Minimum Time Bracket</u>

15 minutes or less length of entire film

Over 15 minutes but

not over 60 minutes 15 minutes
Over 60 minutes 30 minutes

However, if a writer writes the story and telescript for a one-hour documentary film, the minimum time bracket shall be 30 minutes.

(3) Comedy-Variety (other than those specified in (1) above) and Non-Dramatic Programs (other than those specified in (2) above and Quiz and Audience Participation programs) (APPENDIX A, ARTICLE 13.B.7.a.)

Length of Program Minimum Time Bracket

15 minutes or less 10 minutes

Over 15 minutes but

not over 60 minutes 15 minutes
Over 60 minutes 30 minutes

When a new media program is covered by the 2011 MBA, certain terms of the MBA are automatically included. Initial compensation minimums are set forth below for derivative new media programs. Initial compensation for an original new media program is fully negotiable between the writer and the Company. Contact the Guild's Contracts Department for details.

<u>DERIVATIVE NEW MEDIA PROGRAMS (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)</u>

For any writer employed to write a new media program that is derivative of an existing television motion picture or series, the writer shall be paid no less than the following*:

New Media Productions Derivative of Dramatic Programs (other than Daytime Serials)

Effective 5/2/11 - 5/1/12	Effective 5/2/12 - 5/1/13	Effective 5/2/13 - 5/1/14
\$675 for programs up to two (2) minutes in length	\$689 for programs up to two (2) minutes in length	\$703 for programs up to two (2) minutes in length
\$338 for each minute or portion thereof in excess of two minutes	\$345 for each minute or portion thereof in excess of two minutes	\$352 for each minute or portion thereof in excess of two minutes

New Media Productions Derivative of Comedy-Variety Programs and Daytime Serials

Effective

5/2/11 - <u>5/1/12</u>	5/2/12 - <u>5/1/13</u>	5/2/13 - <u>5/1/14</u>
\$394 for programs up to two (2) minutes in length	\$402 for programs up to two (2) minutes in length	\$410 for programs up to two (2) minutes in length
\$197 for each minute or portion thereof in excess of two minutes	\$201 for each minute or portion thereof in excess of two minutes	\$205 for each minute or portion thereof in excess of two minutes

Effective

New Media Productions Derivative of All Other Types of Programs

Effective

Effective 5/2/11 - 5/1/12	Effective 5/2/12 - 5/1/13	Effective 5/2/13 - 5/1/14
\$338 for programs up to two (2) minutes in length	\$345 for programs up to two (2) minutes in length	\$352 for programs up to two (2) minutes in length
\$169 for each minute or portion thereof in excess of two minutes	\$173 for each minute or portion thereof in excess of two minutes	\$176 for each minute or portion thereof in excess of two minutes

ORIGINAL NEW MEDIA PROGRAMS (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)

A writer who writes an original new media program is covered by the terms 2011 MBA where:

- 1. The writer is a "professional writer" (as defined in MBA Article 1.C.1.b.); OR
- 2. The actual cost of the production is either:
 - (a) over \$15,000 per minute of program material as exhibited, or
 - (b) over \$300,000 per single production as exhibited, or
 - (c) over \$500,000 per series of programs produced for a single order.

If neither 1. nor 2. above applies, the writer may negotiate for such coverage.

^{*}This initial compensation is separate from compensation for writing services for the original production on traditional media.

PRIME TIME RERUNS ON ABC, CBS, FBC and NBC (ARTICLE 15.B.1.b.(2)(a))

All reruns on ABC, CBS, FBC, and NBC in prime time are payable as follows:

HIGH BUDGET Program Length in Minutes	<u>Story</u>	<u>Teleplay</u>	Story and Teleplay Guaranteed
15 or less 30 or less (but not more than 15) 60 or less (but not more than 30) 75 or less (but not more than 60) 90 or less (but not more than 75) 120 or less (but not more than 90) For program in excess of 120 minutes, each additional 30 minutes or less	\$ 2,812 5,144 9,347 13,308 14,048 18,409 4,360	\$ 5,144 8,353 16,189 23,560 24,901 33,028 8,127	\$ 7,019 12,857 23,370 33,307 35,122 46,025 10,902
LOW DUDGET			
LOW BUDGET Program Length in Minutes	<u>Story</u>	<u>Teleplay</u>	Story and Teleplay Guaranteed

Under certain circumstances a promotional launch period may apply. Please contact the Residuals Department for more details.

OTHER RERUN COMPENSATION (ARTICLE 15.B.1.b.(2)(c))+#

The minimum compensation payable with respect to reruns in the United States and Canada (other than in prime time on ABC, CBS, FBC, and NBC) is computed as a percentage of applicable minimum as follows:

2nd run	40%; 50% if on ABC, CBS, FBC, or NBC
3rd run	30%; 40% if on ABC, CBS, FBC, or NBC
4th-6th run	25% each run
7th-10th run	15% each run
11th-12th run	10% each run
13th run and each run thereafter	5%

Under certain circumstances a promotional launch period may apply. Please contact the Residuals Department for more details.

⁺There is a limited waiver based on a ratio of "revenues contracted for" covering syndication reruns of one-hour network (ABC, CBS, FBC, or NBC) prime time dramatic series which were not broadcast in syndication before March 1, 1988. For details, contact the Guild Residuals Department.

[#] For 30 minute series which have not been syndicated before May 2, 2001, and are sold into syndication in markets representing 50% or fewer US television households, the rerun payment for each run will be 20% of applicable minimum. This additional residual stream will not apply against or otherwise affect the above "Other Rerun Compensation" residuals.

TIMING OF RESIDUAL PAYMENTS (ARTICLE 15.B.1.b.(5))

Residuals for Network (ABC, CBS, FBC, and NBC) and for The CW are payable within 30 days of the rerun. "Other rerun compensation" residuals are payable within 120 days of the rerun.

PRIME TIME VARIETY RERUN COMPENSATION, ONCE PER WEEK OR LESS (APPENDIX A, ARTICLE 15.B.2.a.)

Compensation for reruns is allocated among the credited writers and shall be computed as follows:

2nd run 100% of applicable aggregate minimum

3rd run

Prime Time 100% of applicable aggregate minimum 75% of applicable aggregate minimum

4th run 50% of applicable aggregate minimum for each such run

5th run

6th run 25% of applicable aggregate minimum 7th run 10% of applicable aggregate minimum

Each subsequent run 5% of applicable aggregate minimum for each such run

FOREIGN TELECAST COMPENSATION (ARTICLE 15.B.2.)

Initial Foreign Telecast

When foreign gross exceeds:
\$ 7,000 on 30 minute film
13,000 on 60 minute film
18,000 on longer film

When foreign gross exceeds:
\$ 10,000 on 30 minute film
18,000 on 60 minute film

Additional 10% of applicable minimum

Additional 10% of applicable minimum

Additional 10% of applicable minimum

In addition, 1.2% of Distributor's Foreign Gross, including both foreign basic cable and foreign free television receipts, in perpetuity, after the following thresholds:

30 minutes: \$ 365,000 60 minutes: \$ 730,000

Over 60 minutes but not

24,000 on longer film

more than 120 minutes: \$1,860,000

The above thresholds are reduced by 50% for Appendix A programs such as Comedy/Variety, Daytime Serials and Documentaries.

COMEDY/VARIETY FOREIGN TELECAST COMPENSATION (APPENDIX A, ARTICLE 15.B.2.c.)

When calculating foreign telecast compensation for prime time variety programs originally broadcast once per week or less, the applicable story and teleplay minimums are to be substituted for the applicable comedy/variety minimums.

^{*}For one-hour network (ABC, CBS, FBC, and NBC) prime time series covered by the limited waiver (details in footnote on page 28), the 15%, 10% and 10% payments are to be collapsed into a single payment of 35% payable upon initial foreign telecast. Contact the Guild Residuals Department for details.

RERUN COMPENSATION FOR MADE-FOR BASIC CABLE PROGRAMS ON BASIC CABLE "SANCHEZ" FORMULA (APPENDIX C, ARTICLE 2.b.(1))

The minimum compensation payable with respect to reruns on basic cable of made-for basic cable programs is as follows:

Effective **5/2/11** - **5/1/14**

Percentage of Applicable Minimum

2 nd run	17.0%
3 rd run	12.0%
4 th run	11.0%
5 th run	10.0%
6 th run	6.0%
7 th & 8 th run	4.0%
9 th & 10 th run	3.5%
11 th run	3.0%
12 th run	2.5%
13 th run & <u>each</u> run thereafter	1.5%

^{*}Payments for the second through fifth runs shall be made when the residual payment is due for the second run.

RERUN COMPENSATION FOR MADE-FOR-BASIC CABLE PROGRAMS ON BASIC CABLE "HITCHCOCK" FORMULA (APPENDIX C, ARTICLE 2.b.(2))

For dramatic programs, 120% of the difference between the corresponding Network Prime Time minimum and the applicable minimum for the program is payable as a reuse fee covering 12 runs over 5 years on the basic cable service. For other types of programs, the reuse fee is 84% of the applicable minimum. The reuse fee is payable upon the initial exhibition of the program, but no earlier than the final determination of writing credits.

MADE-FOR-PAY TELEVISION, VIDEOCASSETTE/VIDEODISC RESIDUALS (APPENDIX B, PARAGRAPH D.3.a.(1))

\$ 4.200 in each of the next 3 years:

Generally, for dramatic programs, after the first exhibition year or the first 10 runs (whichever occurs first) on the same pay TV service, residuals are payable for subsequent exhibition years as follows:

30 minute	\$ 750 each year thereafter.
60 minute	\$7,200 in each of the next 3 years; \$1,000 each year thereafter.
90 minute	\$ 6,500 in each of the next 3 years; \$1,125 each year thereafter.

30 minuto

120 minutes \$8,500 in each of the next 3 years; or more \$1,250 each year thereafter.

For other types of programs, a 2% residual is payable after certain thresholds are met. For details, contact the Guild Residuals Department.

REUSE OF TRADITIONAL PROGRAMS IN NEW MEDIA (SIDELETTER ON EXHIBITION OF MOTION PICTURES TRANSMITTED VIA NEW MEDIA)

	Consumer Pays to View	Free to the Consumer – Ad Supported
Theatrical Films	Rental = 1.2% of "distributor's gross"* Electronic Sell Through ("EST") (e.g. download purchases) = 0.36% of distributor's gross of first 50,000 units; thereafter, 0.65% of distributor's gross	1.2% of distributor's gross
TV Programs	Rental = 1.2% of distributor's gross EST = 0.36% of first 100,000 units; thereafter, 0.7% of distributor's gross	 1st year of program availability in new media: 17 days (24 days in case of first year series) contiguous with initial broadcast is free For each of two consecutive 26 week periods thereafter**, 3.5% of applicable minimum Network prime time television programs 2% of distributor's gross (as noted below) 2nd and subsequent years of program availability in new media: 2.0% of distributor's gross; for this purpose only, the parties agreed that "distributor's gross" would be imputed as follows: Effective 5/2/11-5/1/12, \$40,800 for one hour network prime time television program and \$20,400 for half hour network prime time television program and \$20,808 for half hour network prime time television program and \$20,808 for half hour network prime time television program Effective 5/2/13-5/1/14, \$42,448 for one hour network prime time television program and \$21,224 for half hour network prime time television program and \$21,224 for half hour network prime time television program and \$21,224 for half hour network prime time television program and \$21,224 for half hour network prime time television program

^{*}For questions about "distributor's gross," contact the Guild's Residuals Department.

^{**}In some circumstances, this period can be shorter. Contact the Guild's Residuals Department for details.

REUSE OF NEW MEDIA PROGRAMS (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)

Derivative and Original New Media Programs Reused in Traditional Media

If a MBA-covered new media program (either derivative or original) is reused in traditional media (*e.g.*, free television, basic cable, pay TV or interactive), residuals are payable under existing MBA formulas. For example, if a derivative new media program is reused on basic cable, Company pays 2% of distributor's gross receipts. For details, contact the Guild's Residuals Department.*

Derivative New Media Programs Reused in New Media

If a derivative new media program is reused in new media, the following minimums apply:

Consumer Pays to View	Free to the Consumer - Ad Supported
First 26 weeks, no residual due	First 13 weeks, no residual due
Thereafter, 1.2% of distributor's gross	 Then, for up to two 26-week periods for 3.5% of applicable minimum prorated in 5 minute increments, prorated for less than 26 weeks
	Thereafter, 2.0% of distributor's gross

Original New Media Programs Reused in New Media

If an original new media program is reused in new media, the following applies:

Consumer Pays to View	Free to the Consumer – Ad Supported
First 26 weeks, no residual due	Freely negotiable by writer
Thereafter, 1.2% of distributor's gross only if the budget for the program was at least \$25,000 per minute, otherwise freely negotiable Thereafter, 1.2% of distributor's gross only if the budget for the program was at least \$25,000 per minute, otherwise freely negotiable	

^{*}For reuse of new media programs on free television, please call the Guild's Residuals Department for calculation of residuals.

FREE TELEVISION PRODUCT RELEASED ON BASIC CABLE (ARTICLE 58)

A 2.5% residual is payable for free television product produced prior to July 1, 1984, released on Basic Cable. For free television product produced after July 1, 1984, a 2% residual is payable. For details, contact the Guild Residuals Department.

INTERACTIVE REUSE COMPENSATION (ARTICLE 64)

The MBA contains provisions governing additional compensation for reuse of MBA-covered writing in interactive programs. Contact the Guild Contracts Department for information.

USE OF EXCERPTS (ARTICLE 15.A.3.j., ARTICLE 15.B.10., and ARTICLE 15.B.13.j.)

The use of excerpts (clips) from a theatrical motion picture or television program in another theatrical motion picture, television program or new media often requires payment to the Guild for distribution to the credited writers. For details, contact the Guild Residuals Department.

SERIES SEQUEL PAYMENTS (ARTICLE 16.B.2.a.)

If a Company commences exploitation of the television series sequel rights in connection with material to which separation of rights applies, the writer or writers entitled to separation of rights must be paid not less than the following series sequel payments for each sequel episode:

Series of:	Effective 5/2/11- <u>5/1/12</u>	Effective 5/2/12- <u>5/1/13</u>	Effective 5/2/13- <u>5/1/14</u>
15-minute episodes	\$ 1,118	\$ 1,140	\$ 1,163
30-minute episodes	1,863	1,900	1,938
60-minute episodes 90-minute episodes	3,540	3,610	3,682
or longer	4,658	4,750	4,845

MOVIE-OF-THE-WEEK (MOW) SEQUEL PAYMENTS (ARTICLE 16.B.2.b.)

Effective

5/2/13 - 5/1/14

The writers entitled to separation of rights in the first MOW must be paid not less than the following MOW sequel payment for each MOW sequel:

LIICOLIVC	
5/2/11 - 5/1/12	\$ 18,632
5/2/12 - 5/1/13	19.000

Under certain circumstances, twice the above payment applies. Contact the Contracts Department for details.

19.380

DIRECT-TO-VIDEO SEQUELS (ARTICLE 16.A.5.c.)

The writers entitled to separation of rights in a theatrical motion picture must be paid not less than the following one-time sequel payment for each direct-to-video sequel produced and distributed:

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5/2/11 - 5/1/12	\$ 11,309
5/2/12 - 5/1/13	11,535
5/2/13 - 5/1/14	11,766

WGA 2011 THEATRICAL AND TELEVISION BASIC AGREEMENT OTHER TELEVISION COMPENSATION & COMMISSIONS

CHARACTER "SPIN-OFF" PAYMENTS (ARTICLE 15.B.14.h.(1))

Character "Spin-off" payments equal to the above sequel payments are payable to the writer who introduces a new character in a serial, episodic, anthology or one-time show if such character becomes the central character in a new serial or episodic series.

RECURRING CHARACTER PAYMENTS (ARTICLE 15.B.14.h.(2))

Recurring character payments are payable to the writer who introduces a new character in an episodic series for each episode in which such character appears in the following amounts:

Effective

5/2/11 - 5/1/12	\$531
5/2/12 - 5/1/13	542
5/2/13 - 5/1/14	553

AGENT COMMISSIONS - THEATRICAL AND TELEVISION

Initial compensation*, whether or not at minimum, for writing services and for an option or purchase, is subject to a 10% commission.

Otherwise, minimums, including residuals and other payments such as program fees and sequel payments, are not commissionable.

Other overscale compensation (minimum plus overscale) is commissionable but only to the extent the commission does not reduce the writer's compensation to below minimum.

If you have any questions, contact the Guild Agency Department.

* Except minimum comedy-variety pre-production payments.

RADIO COMPENSATION

For minimum terms and conditions of the Radio Agreement, please contact the Contracts Department at the WGAE.

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