WRITERS GUILD OF AMERICA, EAST, INC.

Financial Statements

For the Years Ended March 31, 2018 and 2017

With Independent Auditors' Report

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AUDIT TAX ADVISORY

Writers Guild of America, East, Inc.
For the Years Ended March 31, 2018 and 2017

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To the Council and Membership
Writers Guild of America, East, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Writers Guild of America, East, Inc. (the Guild) which comprise the statement of financial position as of March 31, 2018 and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Writers Guild of America, East, Inc. as of March 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter – March 31, 2017 Financial Statements

The financial statements of Writers Guild of America, East, Inc. for the year ended March 31, 2017 were audited by other auditors, and they expressed an unmodified opinion on the statements in their report dated June 8, 2017. As discussed in Note 13, the Guild has restated its 2017 financial statements during the year ended March 31, 2018 to adjust dues receivable, accounts payable and accrued expenses, and disclosure of fair value measurements in accordance with accounting principles generally accepted in the United States of America. The other auditors reported on the 2017 financial statements before the restatement.

As part of our audit of the 2018 financial statements, we also audited adjustments described in Note 13 that were applied to restate the 2017 financial statements. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review or apply any procedures to the 2017 financial statements of the Guild other than with respect to those adjustments and, accordingly, we do not express an opinion or any other form of assurance on the 2017 financial statements as a whole.

Withum Smith + Brown, PC

Bethesda, MD
September 6, 2018

Writers Guild of America, East, Inc.
Statements of Financial Position
March 31, 2018 and 2017

	2018	2017
ASSETS		
ASSETS		
Cash	$ 1,772,318	$ 1,230,398
Investments	9,232,785	8,328,464
Dues receivable	2,315,058	2,123,850
Other receivables	35,673	17,783
Prepaid expenses	39,953	24,982
Property assets - net	750,256	821,227
TOTAL ASSETS	$ 14,146,043	$ 12,546,704
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued expenses	$ 655,983	$ 600,174
Advance payments from members	34,094	23,343
Residuals payable	318,140	-
Deferred rent	897,049	918,769
TOTAL LIABILITIES	1,905,266	1,542,286
NET ASSETS		
Unrestricted		
Undesignated	7,554,908	6,749,920
Council designated	3,508,495	3,077,124
Total unrestricted	11,063,403	9,827,044
Temporarily restricted	1,177,374	1,177,374
TOTAL NET ASSETS	12,240,777	11,004,418
TOTAL LIABILITIES AND NET ASSETS	$ 14,146,043	$ 12,546,704

Writers Guild of America, East, Inc.
Statements of Activities
For the Years Ended March 31, 2018 and 2017

	2018	2017
CHANGES IN UNRESTRICTED NET ASSETS		
Revenue		
Dues based on earnings	$ 5,767,322	$ 5,398,532
Annual basic dues	759,663	688,856
Initiation fees	388,162	355,697
Bookkeeping and late fees	165,172	164,803
Registration of manuscripts	272,696	278,487
Net investment income	755,693	618,585
Awards program	222,665	171,025
Other income	35,056	38,098
Total revenue	8,366,429	7,714,083
Net assets released from restrictions	-	-
Total revenue and support	8,366,429	7,714,083
Expenses		
Program services		
Membership awards	266,230	180,511
Affiliations	152,045	151,893
Activities	96,167	77,859
Organizing	90,459	51,232
Lobbying	52,613	54,197
Negotiations	52,351	55,378
Committee and council meetings	36,805	23,127
NYC Writers Fellowship	19,633	390
Elections	9,580	2,829
Other	-	1,275
Total program services	775,883	598,691
Administrative and general	6,354,187	5,878,461
Total expenses	7,130,070	6,477,152
CHANGES IN UNRESTRICTED NET ASSETS	1,236,359	1,236,931
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS	-	-
CHANGES IN NET ASSETS	1,236,359	1,236,931
NET ASSETS AT THE BEGINNING OF THE YEAR	11,004,418	7,832,029
PRIOR PERIOD ADJUSTMENT	-	1,935,458
NET ASSETS AT THE BEGINNING OF THE YEAR - AS RESTATED	11,004,418	9,767,487
NET ASSETS AT THE END OF THE YEAR	$ 12,240,777	$ 11,004,418

Writers Guild of America, East, Inc.
Statements of Cash Flows
For the Years Ended March 31, 2018 and 2017

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	$ 1,236,359	$ 1,236,931
Adjustments to reconcile changes in net assets to net cash provided (used) by operating activities		
Depreciation and amortization	112,410	149,889
Unrealized gain on investments	(445,895)	(387,338)
Realized gain on investments	(172,606)	(104,713)
(Increase) decrease in		
Dues receivable	(191,209)	(54,905)
Other receivables	(17,891)	(4,620)
Prepaid expenses	(14,971)	20,829
Increase (decrease) in		
Accounts payable and accrued expenses	55,810	56,023
Advance payments from members	10,751	(5,157)
Residuals payable	318,140	(1,008)
Deferred rent	(21,720)	(18,713)
NET CASH FLOWS FROM OPERATING ACTIVITIES	869,178	887,218
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property, furniture and equipment	(41,439)	(119,934)
Sales of investments	1,207,298	802,413
Purchases of investments	(1,493,117)	(1,051,575)
NET CASH FLOWS FROM INVESTING ACTIVITIES	(327,258)	(369,096)
INCREASE IN CASH	541,920	518,122
CASH AT THE BEGINNING OF THE YEAR	1,230,398	712,276
CASH AT THE END OF THE YEAR	$ 1,772,318	$ 1,230,398

The Notes to the Financial Statements are an integral part of these statements.

1. ORGANIZATION

The Writers Guild of America, East, Inc. (the Guild) is a labor union, incorporated in the State of New York, formed to promote and protect the professional and artistic interests of all creators and adapters of literary material; to represent members of the Guild for the purpose of collective bargaining; and to promote fair dealings between its members and others. The Guild is affiliated with Writers Guild of America, West, Inc. (WGAw), as well as international writers' organizations throughout the world.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements are prepared on the accrual basis of accounting.

Net Assets

Net assets are reported as temporarily restricted or permanently restricted if they arise from contributions received with donor-imposed stipulations on their use. Temporarily restricted net assets are the portion of net assets resulting from contributions or other inflows of assets whose use is limited by donor-imposed stipulations that can be removed by the passage of time or action of the organization pursuant to those stipulations. Permanently restricted net assets are the portion of net assets whose use is limited by donor-imposed stipulations that cannot be removed by the passage of time or action of the organization. There are no permanently restricted net assets.

All temporarily restricted net assets of the Guild are maintained in investments.

Unrestricted net assets are the portion of net assets that are not subject to limitations imposed by donors. Unrestricted net assets may, however, be subject to limitations and allocations imposed by the Guild Council, per its constitution. The Guild delineates unrestricted net assets into the following categories:

- Undesignated - Represents operating activity
- Council designated - Represents amounts designated by the Council, as mandated by the Constitution, to be used at its discretion. See Note 4 for information on Council designated net assets.

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and the disclosure of contingencies, if any, at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Investment Valuation and Income Recognition

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 6 for discussion of fair value measurements.

Purchases and sales of investments are recorded on a trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Investment income includes the realized and unrealized gains and losses on investments bought, sold and held during the year.

Dues Revenue and Receivable
Membership dues are recognized as revenue based on the membership period covered by the individual member's dues. Dues receivable consists of management's estimation of dues and initiation fees due from members for work performed prior to year-end. There is no allowance for uncollectible accounts because management believes that amount is collectible in its entirety.

Property Assets - Net
Property assets are stated at cost. Depreciation of furniture and equipment is computed using the straight-line method over five to seven years, the estimated useful lives of the assets. Amortization of leasehold improvements is provided on the straight-line method over the remaining term of the lease or the useful life of the improvement, whichever is shorter.

Deferred Rent
The Guild recognizes rent abatements and escalating rent provisions on a straight-line basis over the lease term.

Functional Classification
In the accompanying statements of activities, expenses have been reported by their functional classification, a method of grouping expenses according to the purpose for which they were incurred. The primary functional classifications are program services and administrative and general activities. Program services are the activities that result in services being provided to members that fulfill the purposes or mission for which the Guild exists. Administrative and general activities are all activities of the Guild other than program services.

Subsequent Events
In preparing these financial statements, management has evaluated events and transactions that occurred after March 31, 2018 for potential recognition or disclosure in the financial statements. These events and transactions were evaluated through September 6, 2018, the date that the financial statements were available to be issued, and no items have come to the attention of management that require recognition or disclosure.

3. INCOME TAXES

The Guild is exempt from federal income tax under Section 501(c)(5) of the Internal Revenue Code, except on unrelated business income, if any. For the years ended March 31, 2018 and 2017, income tax expense amounted to $3,000 and $0, respectively, and is included in administrative and general expenses on the statements of activities.

Accounting principles generally accepted in the United States of America require management to evaluate income tax positions taken and accrue an income tax liability if the Guild has taken an uncertain position that more likely than not would not be sustained upon examination by the Internal Revenue Service. Management has evaluated the income tax positions taken and concluded that as of March 31, 2018 there are no uncertain positions taken or expected to be taken that would require recognition in the financial statements. The Guild is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any tax periods. In addition, there have been no tax related interest or penalties for the periods presented in these financial statements. Should such penalties and interest be incurred, the Guild's policy is to recognize them as administrative and general expenses.

4. COUNCIL DESIGNATED AND TEMPORARILY RESTRICTED FUNDS

As mandated by the Constitution, the Guild maintains a Reserve and Residuals Fund to be used at the discretion of the Guild Council. As of March 31, 2018 and 2017, the amount of residuals payable was $318,140 and $0, respectively, which is reflected as a liability on the statements of financial position.

Additionally, a Strike Fund is maintained for the purpose of providing financial assistance to eligible members during strikes.

All assets of the Reserve and Residuals Fund and the Strike Fund are maintained in cash and investments. As of March 31, 2018 and 2017, the changes in the Reserve and Residual Fund and the Strike Fund are as follows:

	Unrestricted - Council Designated			Temporarily Restricted
	Reserve and Residuals Fund	Strike Fund	Total	Strike Fund
Balance at April 1, 2016	$ 300,970	$ 2,476,344	$ 2,777,314	$ 1,177,374
Investment income	9,002	299,844	308,846	-
Other income (expenses)	(9,036)	-	(9,036)	-
Balance at March 31, 2017	300,936	2,776,188	3,077,124	1,177,374
Investment income	32,804	432,307	465,111	-
Other income (expenses)	(33,740)	-	(33,740)	-
Balance at March 31, 2018	$ 300,000	$ 3,208,495	$ 3,508,495	$ 1,177,374

5. INVESTMENT INCOME

For the years ended March 31, 2018 and 2017, net investment income is comprised of:

	2018	2017
Interest and dividend income	$ 163,918	$ 154,387
Net realized gain on sale of investments	172,606	104,713
Net unrealized gain on investments	445,895	387,338
Investment management fees	(26,726)	(27,852)
Net investment income	$ 755,693	$ 618,586

6. FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1
Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the reporting entity has the ability to access at the measurement date.

Level 2
Inputs to the valuation methodology are quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3
Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at March 31, 2018 and 2017.

- Cash equivalents are valued at cost which approximates fair value.

- Equity securities and mutual funds are valued using quoted market prices in active markets.

- Registered investment companies are valued at the net asset value (NAV) of the units of participation owned by the Guild at year end as determined by the trustees of the registered investment company based on the fair value of the underlying investments of the registered investment company. NAV is used as a practical expedient to measure fair value.

The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the end of the reporting period. During the years ended March 31, 2018 and 2017, there were no transfers in or out of levels 1, 2 or 3.

As of March 31, 2018 and 2017, assets measured at fair value on a recurring basis are summarized by level within the fair value hierarchy as follows:

	2018			
	Level 1	Level 2	Level 3	Total Fair Value
Cash equivalents	$ -	$ 11,968	$ -	$ 11,968
Equity securities	1,950,484	-	-	1,950,484
Mutual funds	4,079,231	-	-	4,079,231
Total investments in fair value hierarchy	6,029,715	11,968	-	6,041,683
Registered investment companies*	-	-	-	3,191,102
Total recurring fair value measurements	$ 6,029,715	$ 11,968	$ -	$ 9,232,785

	2017			
	Level 1	Level 2	Level 3	Total Fair Value
Cash equivalents	$ -	$ 3,141	$ -	$ 3,141
Equity securities	2,182,140	-	-	2,182,140
Mutual funds	3,204,594	-	-	3,204,594
Total investments in fair value hierarchy	5,386,734	3,141	-	5,389,875
Registered investment companies*	-	-	-	2,938,589
Total recurring fair value measurements	$ 5,386,734	$ 3,141	$ -	$ 8,328,464

*These investments are valued using NAV as a practical expedient and have not been classified in the fair value hierarchy.

Registered investment companies include three funds as of March 31, 2018 and 2017:

- One fund's objective is to seek long-term capital appreciation primarily by allocating its assets among investments in private investment vehicles, commonly referred to as hedge funds, that are managed by unaffiliated asset managers employing a broad range of investment strategies. Redemptions are made within a reasonable timeframe, contingent upon the liquidity of the underlying assets.

- One fund's objective is to manage the volatility of an equity-oriented asset allocation. Redemptions can be made daily.

- One fund's objective is to manage the volatility of a fixed-income-oriented asset allocation. Redemptions can be made daily.

There were no unfunded commitments as of March 31, 2018 and 2017.

7. PROPERTY ASSETS

At March 31, 2018 and 2017, property assets consisted of the following:

	2018	2017
Furniture and equipment	$ 2,302,402	$ 2,260,963
Leasehold improvements	775,953	775,953
	3,078,355	3,036,916
Accumulated depreciation and amortization	(2,328,099)	(2,215,689)
	$ 750,256	$ 821,227

For the years ended March 31, 2018 and 2017, depreciation and amortization expense amounted to $112,410 and $149,889, respectively.

8. EMPLOYEE BENEFIT PLANS

The Guild participates in the Producer-Writers Guild of America Pension Plan (the Pension Plan), a defined benefit multiemployer plan covering substantially all of its employees. The risks of participating in multiemployer defined benefit pension plans are different from single-employer defined benefit pension plans in the following respects:

(a) Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.

(b) If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.

(c) If the Guild chooses to stop participating in a multiemployer plan, it may be required to pay the plan an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

The Guild's participation in this plan for the years ended March 31, 2018 and 2017, is outlined in the table below. The "EIN/Pension Plan Number" column provides the Employer Identification Number (EIN) and the three digit plan number. The most recent Pension Protection Act (PPA) zone status available for the Pension Plan is for the plan's year ended December 31, 2017. The zone status is based on information reported on the Form 5500 for that year. Among other factors, plans in the red zone are generally less than 65 percent funded, plans in the yellow zone are less than 80 percent funded, and plans in the green zone are at least 80 percent funded. The "RP Implemented" column indicates whether a rehabilitation plan (RP) has been implemented. The last column lists the expiration date of the collective bargaining agreement to which the plan is subject. There have been no significant changes that affect the comparability of 2018 and 2017 contributions.

Pension Fund	EIN/Pension Plan Number	Pension Protection Act Zone Status 12/31/2017	RP Implemented	Contributions 2018	Contributions 2017	Surcharge Imposed	Expiration Date of Collective-Bargaining Agreement
Producer-Writers Guild of America Pension Plan	95-2216351-001	Green	None	$ 243,566	$ 223,650	None	9/30/2019

For the plan year ended December 31, 2017, the Guild's contributions to the Pension Plan were not greater than 5% of the Pension Plan's total contributions.

The Guild participates in the Writer's Guild Industry Health Fund (the Health Fund), which provides medical benefits for eligible participants. For the years ended March 31, 2018 and 2017, the Guild contributed $302,758 and $249,092, respectively, to the Health Fund.

In addition, the Guild also contributes to the 401K plan of participating employees covered under the Newspaper Guild contract. For the years ended March 31, 2018 and 2017, the Guild contributed $22,905 and $21,324, respectively, to the 401K plan.

The Guild maintains a 401K Plan and a Sec. 125 Cafeteria Plan for those employees who are eligible and wish to participate. The Guild did not make any contributions to these plans for the years ended March 31, 2018 and 2017.

9. AFFILIATES

In accordance with the Constitution and By-Laws, the Guild is affiliated with the Writers Guild of America, West (WGAw). In exchange for services provided by WGAw to the Guild, 13.25% of dues collected for earnings covered by the minimum basic agreement by the Guild is to be paid to the WGAw. During the years ended March 31, 2018 and 2017, the Guild paid $661,069 and $646,207, respectively, to WGAw and is reflected in administrative and general fees on the statements of activities.

The WGA East Foundation Inc. (the Foundation) derives income from other foundations and contributions from individual members. The Guild's constitution provides that the Guild may provide the Foundation with up to, but not exceeding, $25,000 per year without the vote of the membership. Office services and space shall be offered in addition, as available, at the discretion of the Council. During the years ended March 31, 2018 and 2017, the Guild did not make any contributions to the Foundation.

10. COMMITMENTS AND CONTIGENCIES

The Guild leases office space under a non-cancellable operating lease in New York City expiring in 2026. Under the terms of the lease, the Guild is obligated to pay escalation rentals for certain operating expenses and real estate taxes. In addition, the Guild also leases office equipment. Minimum future rental payments under the leases for the years ending March 31 are summarized as follows:

2019	$ 712,655
2020	726,908
2021	787,903
2022	804,977
2023	821,076
Thereafter	1,759,392
	$ 5,612,911

Rent and utilities expenses for the years ended March 31, 2018 and 2017 amounted to $895,403 and $849,420, respectively.

11. CONCENTRATION OF CREDIT RISKS

Financial instruments that subject the Guild to concentrations of credit risk include cash with financial institutions and investments held by a custodian. While the Guild attempts to limit its financial exposure, its deposit balances with financial institutions and investments held by a custodian may, at times, exceed the limits insured by agencies of the U.S. government. The Guild has not experienced and management does not anticipate experiencing any credit losses on such deposits.

12. NEWLY ADOPTED ACCOUNTING STANDARDS

In May 2015, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2015-07 "Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)" (ASU 2015-07) which removes the requirement to present certain investments for which the practical expedient is used to measure fair value at net asset value within the fair value hierarchy table. Instead, an entity is required to include those investments as a reconciling item so that the total fair value amount of investments in the disclosure is consistent with total investments on the statement of net assets available for benefits. ASU 2015-07 further requires retrospective application to all prior periods presented in the year of adoption. Consequently, the Guild has adopted ASU 2015-07 and the changes in presentation created by this ASU are reflected in these financial statements. The ASU had no effect on net assets or the change in net assets for the years ended March 31, 2018 and 2017.

13. RESTATEMENT AND RECLASSIFICATION OF 2017 FINANCIAL STATEMENTS

During the year ended March 31, 2018, management determined that there were errors in the computations of dues receivable and accounts payable and accrued expenses and in the disclosure of fair value measurements at March 31, 2017.

Dues receivable was determined to be understated by $1,898,322 due to errors made in the calculation. The dues receivable amount was reflected as $225,527 at March 31, 2017 in previously issued financial statements and has been restated to $2,123,850. Additionally, dues revenue for the year ended March 31, 2017 was increased by $52,762.

Accounts payable and accrued expenses was determined to be overstated by $222,749 due to errors made in the calculation. The accounts payable and accrued expenses amount was reflected as $822,925 at March 31, 2017 in previously issued financial statements and has been restated to $600,176. As a result, for the year ended March 31, 2017, administrative and general expenses was decreased by $132,854.

As a result of the restatements noted above, net assets at March 31, 2017 were increased by $185,616.

The disclosure of fair value measurements was restated from previously issued financial statements to properly classify investment fair values within the fair value hierarchy in conformity with accounting principles generally accepted in the United States of America.

As part of the restatement, of the financial statements for the year ended March 31, 2017, net assets as of April 1, 2016 has been increased by $1,935,458 from previously issued financial statements. Dues receivable as of April 1, 2016 was increased by $1,845,563 and accounts payable and accrued expenses at April 1, 2016 was decreased by $89,895.

Certain 2017 amounts have been reclassified to conform with the 2018 presentation. On the statements of activities for the year ended March 31, 2017, $149,889, which was previously recorded as depreciation and amortization expense, is now shown as administrative and general expenses. This reclassification had no impact on net assets as of March 31, 2017 or net income for the year then ended as stated in previously issued financial statements.

14. FUTURE CHANGE IN ACCOUNTING STANDARDS

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, Not-For-Profit Entities (Topic 958): *Presentation of Financial Statements of Not-for-Profit Entities*. The new standards require the expansion of information presented in the financial statements of not-for-profit entities about liquidity, financial performance and functional expenses. The changes required by ASU 2016-14 are effective for annual financial statements issued for fiscal years beginning after December 15, 2017. Management is currently assessing the impact that ASU 2016-14 will have on future financial statements and disclosures.

SUPPLEMENTARY INFORMATION

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INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To the Council and Membership
Writers Guild of America, East, Inc.

We have audited the financial statements of the Writers Guild of America, East, Inc. as of and for the year ended March 31, 2018, and our report thereon dated September 6, 2018 which expressed an unmodified opinion on those financial statements, appears on pages 1 and 2. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of administrative and general expenses is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the 2018 financial statements as a whole.

The accompanying schedule of administrative and general expenses for the year ended March 31, 2017 was subjected to the auditing procedures applied in the audit of the financial statements for the year ended March 31, 2017 by other auditors, and their report on such information, dated June 8, 2017, stated that it was fairly stated in all material respects in relation to the 2017 financial statements as a whole.

WithumSmith+Brown, PC

Bethesda, MD
September 6, 2018

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Writers Guild of America, East, Inc.
Schedules of Administrative and General Expenses
For the Years Ended March 31, 2018 and 2017

	2018	2017
Payroll and long-term temporary employees	$ 3,023,325	$ 2,699,954
Occupancy	895,403	849,420
Payroll taxes and employee benefits	780,213	680,496
WGAw fees	661,069	646,207
Computer expenses and support	181,805	161,293
Depreciation and amortization	112,410	149,889
Credit card discount fees and bank charges	107,095	90,675
Professional fees	95,422	56,356
Stationery and printing	74,003	129,619
Insurance	64,552	62,452
Office expenses	61,725	63,505
Equipment rental	58,219	65,223
Postage	50,387	47,330
Telecommunications	45,381	50,601
Repairs and maintenance	43,744	24,600
Local travel	26,345	14,932
Website maintenance and support	22,258	21,281
Dues and subscriptions	20,913	20,900
Public relations and contribuitons	12,565	30,114
Storage	12,015	12,247
Miscellaneous expenses	5,338	1,367
	$ 6,354,187	$ 5,878,461

See Independent Auditors' Report on Supplementary Information.