

**WRITERS GUILD OF AMERICA, EAST, INC.**  
**(A nonprofit organization)**

**FINANCIAL STATEMENTS**

**MARCH 31, 2016**

**WRITERS GUILD OF AMERICA, EAST, INC.  
(A nonprofit organization)**

**FINANCIAL STATEMENTS**

**MARCH 31, 2016**

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**FINANCIAL STATEMENTS**

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# RIFKIN & LUBCHER, LLP

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To the Council and Membership of  
Writers Guild of America, East, Inc.

## INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying financial statements of Writers Guild of America, East, Inc. (a nonprofit organization) which comprise the statement of financial position as of March 31, 2016 and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Writers Guild of America, East, Inc. as of March 31, 2016 and the changes in net assets and cash flows for the year then ended in accordance with generally accepted in the United States of America.

## **Report on Summarized Comparative Information**

We have previously audited Writers Guild of America, East, Inc.'s 2015 financial statements and our report dated June 18, 2015, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended March 31, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

A handwritten signature in black ink that reads "Rifkin + Lubcher, LLP". The signature is written in a cursive, flowing style.

June 16, 2016  
New York, NY

**WRITERS GUILD OF AMERICA, EAST, INC.**  
**(A nonprofit organization)**

**STATEMENT OF FINANCIAL POSITION**

**MARCH 31, 2016**  
**(With comparative totals as of March 31, 2015)**

	March 31,				
	2016		2015		
	Total	General Fund	Residual and Reserve Funds      Strike Fund		
<b>ASSETS</b>					
<b>Current assets</b>					
Cash and cash equivalents	\$ 712,276	\$ 710,298	\$ 1,978	\$ -	\$ 530,322
Investments, at fair value	7,587,255	3,633,537	300,000	3,653,718	7,679,452
Dues receivable	223,380	223,380	-	-	160,521
Other receivables	13,163	13,163	-	-	6,970
Prepaid expenses	45,811	45,811	-	-	61,674
Total current assets	<u>8,581,885</u>	<u>4,626,189</u>	<u>301,978</u>	<u>3,653,718</u>	<u>8,438,939</u>
<b>Property, furniture and equipment, net</b>	<u>851,182</u>	<u>851,182</u>	<u>-</u>	<u>-</u>	<u>950,930</u>
<b>Total assets</b>	<u>\$ 9,433,067</u>	<u>\$ 5,477,371</u>	<u>\$ 301,978</u>	<u>\$ 3,653,718</u>	<u>\$ 9,389,869</u>
<b>LIABILITIES AND NET ASSETS</b>					
<b>Current liabilities</b>					
Accounts payable and accrued expenses	\$ 634,048	\$ 634,048	\$ -	\$ -	\$ 625,312
Advance payments from members	28,500	28,500	-	-	25,360
Residuals payable	1,008	-	1,008	-	-
Total current liabilities	<u>663,556</u>	<u>662,548</u>	<u>1,008</u>	<u>-</u>	<u>650,672</u>
<b>Deferred rent</b>	<u>937,482</u>	<u>937,482</u>	<u>-</u>	<u>-</u>	<u>942,699</u>
<b>Net assets</b>					
Unrestricted	3,877,341	3,877,341	-	-	3,724,039
Board restricted	2,777,314	-	300,970	2,476,344	2,895,085
Total unrestricted	<u>6,654,655</u>	<u>3,877,341</u>	<u>300,970</u>	<u>2,476,344</u>	<u>6,619,124</u>
Temporarily restricted	1,177,374	-	-	1,177,374	1,177,374
Total net assets	<u>7,832,029</u>	<u>3,877,341</u>	<u>300,970</u>	<u>3,653,718</u>	<u>7,796,498</u>
<b>Total liabilities and net assets</b>	<u>\$ 9,433,067</u>	<u>\$ 5,477,371</u>	<u>\$ 301,978</u>	<u>\$ 3,653,718</u>	<u>\$ 9,389,869</u>

**WRITERS GUILD OF AMERICA, EAST, INC.**  
**(A nonprofit organization)**

**STATEMENT OF ACTIVITIES**

**FOR THE YEAR ENDED MARCH 31, 2016**  
**(With comparative totals for the year ended March 31, 2015)**

	For the Year Ended March 31,				2015
	2016		Residual and Reserve		
	Total	General Fund	Funds	Strike Fund	
<b>Revenues</b>					
Dues based on earnings	\$ 4,811,096	\$ 4,811,096	\$ -	\$ -	\$ 4,412,968
Annual basic dues	667,082	667,082	-	-	642,408
Initiation fees	290,925	290,925	-	-	328,005
Bookkeeping and late fees	159,969	159,969	-	-	140,228
Registration of manuscripts	312,177	312,177	-	-	274,262
Investment income (loss)	(226,101)	(110,632)	2,302	(117,771)	491,089
Awards program	154,390	154,390	-	-	153,275
Other income	25,566	25,566	-	-	50,744
<b>Total revenues</b>	<u>6,195,104</u>	<u>6,310,573</u>	<u>2,302</u>	<u>(117,771)</u>	<u>6,492,979</u>
<b>Expenses</b>					
Negotiations	23,924	23,924	-	-	7,077
Awards	153,022	153,022	-	-	136,881
Committee and council meetings	54,279	54,279	-	-	72,877
Affiliation	113,804	113,804	-	-	70,065
Activities	82,477	82,477	-	-	75,030
Arbitration fees	1,250	1,250	-	-	2,000
Lobbying	48,621	48,621	-	-	51,179
Organizing	34,403	34,403	-	-	20,712
Elections	14,795	14,795	-	-	9,706
Other	1,000	1,000	-	-	1,000
Administrative and general	5,524,568	5,524,568	-	-	5,305,729
<b>Total expenses before depreciation and amortization</b>	6,052,143	6,052,143	-	-	5,752,256
Depreciation and amortization	107,430	107,430	-	-	110,440
<b>Total expenses</b>	<u>6,159,573</u>	<u>6,159,573</u>	<u>-</u>	<u>-</u>	<u>5,862,696</u>
<b>Increase in net assets</b>	35,531	151,000	2,302	(117,771)	630,283
<b>Interfund transfers</b>	-	2,302	(2,302)	-	-
<b>Change in net assets</b>	35,531	153,302	-	(117,771)	630,283
<b>Net assets, beginning of year</b>	<u>7,796,498</u>	<u>3,724,039</u>	<u>300,970</u>	<u>3,771,489</u>	<u>7,166,215</u>
<b>Net assets, end of year</b>	<u>\$ 7,832,029</u>	<u>\$ 3,877,341</u>	<u>\$ 300,970</u>	<u>\$ 3,653,718</u>	<u>\$ 7,796,498</u>

**WRITERS GUILD OF AMERICA, EAST, INC.**  
(A nonprofit organization)

**STATEMENT OF CASH FLOWS**

**FOR THE YEAR ENDED MARCH 31, 2016**  
(With comparative totals for the year ended March 31, 2015)

	For the year ended March 31,	
	2016	2015
<b>Cash flows from operating activities</b>		
<b>Inflows</b>		
Cash received from members	\$ 5,869,579	\$ 5,557,228
Cash received from manuscript registration	312,177	274,262
Cash received from residuals for members	632,737	748,984
Investment income	106,447	509,647
Other receipts (sale of materials and miscellaneous receipts)	177,456	213,571
Total inflows	7,098,396	7,303,692
<b>Outflows</b>		
Cash paid to vendors and employees	6,046,507	5,699,794
Cash paid for residuals to members	631,729	748,984
Total outflows	6,678,236	6,448,778
<b>Net cash provided by operating activities</b>	420,160	854,914
<b>Cash flows from investing activities</b>		
<b>Inflows</b>		
Proceeds of sales and redemptions of investments	2,959,927	1,148,519
Total inflows	2,959,927	1,148,519
<b>Outflows</b>		
Cash paid for purchase of property and equipment	7,682	5,209
Cash paid for purchase of investments	3,190,451	1,865,445
Total outflows	3,198,133	1,870,654
<b>Net cash used in investing activities</b>	(238,206)	(722,135)
<b>Change in cash and cash equivalents</b>	181,954	132,779
<b>Cash and cash equivalents, beginning of year</b>	530,322	397,543
<b>Cash and cash equivalents, end of year</b>	\$ 712,276	\$ 530,322

**WRITERS GUILD OF AMERICA, EAST, INC.**  
**(A nonprofit organization)**

**STATEMENT OF CASH FLOWS**

**FOR THE YEAR ENDED MARCH 31, 2016**  
**(With comparative totals for the year ended March 31, 2015)**

	For the year ended March 31,	
	2016	2015
<b>Reconciliation cash provided by operating activities</b>		
Increase in net assets	\$ 35,531	\$ 630,283
Adjustments to reconcile increase in net assets to net cash provided by operating activities		
Depreciation and amortization	107,430	110,440
Deferred rent	(5,217)	55,048
Net unrealized and realized losses (gains) on investments	322,721	(6,168)
Changes in operating assets and liabilities		
Dues receivable	(62,859)	41,109
Interest receivable	-	3,084
Other receivables	(6,193)	930
Prepaid expenses	15,863	(31,975)
Accounts payable and accrued expenses	8,736	59,653
Advance payments from members	3,140	(7,490)
Residuals payable	1,008	-
<b>Net cash provided by operating activities</b>	<b>\$ 420,160</b>	<b>\$ 854,914</b>



**WRITERS GUILD OF AMERICA, EAST, INC.**  
**(A nonprofit organization)**

**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2016**

**1 ORGANIZATION**

The Writers Guild of America, East, Inc. (the "Guild") is a labor union, incorporated in the State of New York, formed to promote and protect the professional and artistic interests of all creators and adapters of literary material; to represent members of the Guild for the purpose of collective bargaining; to promote fair dealings between its members and others. The Guild is affiliated with Writers Guild of America, West, Inc. ("WGAW"), as well as international writers' organizations throughout the world.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of presentation and financial presentation**

The Guild reports information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted.

Unrestricted net assets are assets and contributions that are not restricted by donor-imposed stipulations or for which donor restrictions have expired. Temporarily restricted net assets are assets whose use has been restricted by donors to a specific period or purpose. When a restriction expires or is accomplished, temporarily restricted are reclassified as unrestricted net assets and reported as released from restriction in the statement of activities.

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Guild's financial statements for the year ended March 31, 2015, from which the summarized information was derived.

**Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Accordingly, actual results could differ from those estimates.

**Income taxes**

The Guild is a nonprofit organization and is exempt from Federal and State income taxes under Section 501(c)(5) of the Internal Revenue Code. In accordance with the IRS regulations, it has been determined that the Guild is exempt from paying a proxy tax in accordance with section 6033(e) on lobbying and political expenditures.

**WRITERS GUILD OF AMERICA, EAST, INC.**  
**(A nonprofit organization)**

**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2016**

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Income taxes (continued)**

The Guild has adopted guidance on accounting for uncertainty in income taxes issued by the Financial Accounting Standards Board. Management believes that the Guild has taken no uncertain tax positions that require adjustment to the financial statements to comply with the provisions of this guidance.

Certain information returns filed by the Guild prior to March 31, 2013 are no longer subject to examination by authorities.

**Revenues**

Membership dues are recognized as revenue based on the membership period covered by the individual member's dues. Dues receivable represent dues from members in good standing and no allowance has been provided.

**Deferred rent**

The Guild recognizes escalating rent provisions on a straight-line basis over the lease term.

**Property, furniture and equipment**

It is the Guild's policy to capitalize property, furniture and equipment over \$1,000. Lesser amounts are expensed.

Property, furniture and equipment are stated at cost. Depreciation is computed using straight-line and accelerated methods over the estimated useful lives of the assets.

Amortization of leasehold improvements is provided on the straight-line method over the remaining term of the lease or the useful life of the improvement, whichever is shorter.

**Investments**

Investments are reported at fair value. Investment income or loss, including realized and unrealized gains or losses on investments, interest and dividends, is included in revenue.

**Donated services**

Unpaid volunteer officers and committees conduct some of the Guild's functions. The value of this contributed time is not reflected in the accompanying financial statements since the volunteers' time does not meet the criteria for recognition.

**Cash and cash equivalents**

The Guild considers all highly liquid investments with an initial maturity of three months or less from the date of acquisition, which are held in banks to be cash equivalents. The Guild does not consider money funds in investment accounts as cash equivalents.

**WRITERS GUILD OF AMERICA, EAST, INC.**  
**(A nonprofit organization)**

**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2016**

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Subsequent events**

Management has evaluated subsequent events through June 16, 2016, the date on which the financial statements were available to be issued. There were no material subsequent events that required recognition or additional disclosure in these financial statements.

**Concentration of credit risk**

Financial instruments that potentially subject the Guild to concentrations of credit risk consist principally of cash accounts in financial institutions and investments. At times cash and cash equivalents may be in excess of governmentally insured limits. The Guild has not incurred losses related to these deposits or investments.

The Guild limits its credit risk by investing in a diversified portfolio of marketable equity securities, mutual funds and a high quality money market fund. At March 31, 2016, the Guild had an investment in four mutual funds which amounted to approximately 56% of the fair value of the Guild's investment portfolio.

The concentration of credit risk with respect to dues receivable is limited due to a large and diverse membership base.

Accounts payable represent amounts incurred and billed for supplies and services. Accrued expenses, such as payroll, consist of obligations which have been incurred but not yet invoiced as of the balance sheet date. At March 31, 2016, the Guild had liabilities to three vendors which comprised approximately 88% of the accounts payable.

**3 DUES RECEIVABLE**

Dues receivable consists of dues and initiation fees declared and invoiced but unpaid. At March 31, 2016, dues and initiation fees receivable amounted to \$223,380. No allowance for uncollectible amounts has been provided.

**4 RESIDUAL, RESERVE AND STRIKE FUNDS**

The Guild collects residuals earned by its members and disburses these funds to its members accordingly.

A reserve fund is mandated by the constitution of the Guild to be used at the discretion of the council. The balance in the reserve fund was \$300,970 at March 31, 2016.

A strike fund is maintained for the purpose of providing financial assistance to eligible members during strikes. The balance in the strike fund reserve at March 31, 2016 amounted to \$3,653,718.

**WRITERS GUILD OF AMERICA, EAST, INC.**  
**(A nonprofit organization)**

**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2016**

**5 INVESTMENTS**

At March 31, 2016, the Guild had investments comprised of:

	<u>Fair Value</u>	<u>Cost</u>
Cash equivalent	\$ 2,652	\$ 2,652
Equity securities	2,741,780	2,587,173
Mutual funds	4,241,627	4,320,055
Alternative investments	<u>601,196</u>	<u>655,138</u>
	<u>\$ 7,587,255</u>	<u>\$ 7,565,018</u>

**6 FAIR VALUE MEASUREMENTS**

Fair values of assets measured on a recurring basis at March 31, 2016 are as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Financial assets carried at fair value:			
Cash equivalent	2,652	\$ -	\$ -
Equity securities	2,741,780	-	-
Mutual funds	-	4,241,627	-
Alternative investments	<u>-</u>	<u>-</u>	<u>601,196</u>
	<u>\$ 2,744,432</u>	<u>\$ 4,241,627</u>	<u>\$ 601,196</u>

The table below summarizes the changes in fair value of the Guild's level 3 assets for the year ended March 31, 2016

Balance, beginning of year	\$ 678,423
Realized gains/(losses)	-
Unrealized gains/(losses) relating to instruments still held at the reporting date	(93,471)
Purchases	<u>16,244</u>
Balance, end of year	<u>\$ 601,196</u>

**WRITERS GUILD OF AMERICA, EAST, INC.**  
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**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2016**

**6 FAIR VALUE MEASUREMENTS (continued)**

Fair values for investments are determined by reference to quoted market prices and other relevant information generated by market transactions. These types of inputs create the following fair value hierarchy:

Level 1 - Quoted prices for identical instruments in active markets.

Level 2 - Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3 - Pricing inputs are unobservable for the instrument and include situations where there is little, if any, market activity for the instrument. The inputs into the determination of fair value require significant management judgment or estimation. Level 3 also includes practical expedient investments with notice periods for redemption of more than 90 days.

In some instances the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such instances, an instrument's level within the fair value hierarchy is based on the lowest level of objectivity that is significant to the fair value measurement.

Market price is affected by a number of factors, including the type of instrument and the characteristics specific to the instrument, as well as the effects of market, interest and credit risk. Financial instruments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value. It is reasonably possible that change in values of these instruments will occur in the near term and that such changes could materially affect amounts reported in these financial statements.

**7 PROPERTY, FURNITURE AND EQUIPMENT**

At March 31, 2016, property, furniture and equipment at cost consisted of the following:

Furniture and equipment	\$ 2,141,028	5-7 years
Leasehold improvements	<u>775,953</u>	15 years
	2,916,981	
Less: accumulated depreciation and amortization	<u>2,065,799</u>	
	<u>\$ 851,182</u>	

For the year ended March 31, 2016, depreciation and amortization expense amounted to \$107,430.

**WRITERS GUILD OF AMERICA, EAST, INC.**  
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**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2016**

**8 INVESTMENT INCOME**

For the year ended March 31, 2016, the net investment income is comprised of:

Interest and dividend income net of investment management fees of \$23,201	\$ 106,457
Net realized loss on sale of investments	(48,265)
Net unrealized loss on investments	<u>(284,293)</u>
Net investment income	\$ <u>(226,101)</u>

**9 EMPLOYEE BENEFIT PLAN**

The Guild participates in the Producer-Writers Guild of America Pension Plan, a defined benefit multi-employer plan covering substantially all of its employees. Contributions are determined as a percentage of wages.

The risks of participating in multiemployer defined benefit pension plans are difference from single-employer defined benefit pension plans in the following respects:

- Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- If an employer selects to end its participation in the Pension Fund, it may be required to pay the plan an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

The Guild has no intention of withdrawing from the plan.

**WRITERS GUILD OF AMERICA, EAST, INC.  
(A nonprofit organization)**

**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2016**

**9 EMPLOYEE BENEFIT PLAN (continued)**

The information for the Producer-Writers Guild of America Pension Plan multiemployer pension plan is as follows:

Pension Fund	Employer Identification Number	Plan Number	Plan Year End Date	Pension Protection Act Zone Status	"FIP"/"RP" Status	Surcharge Imposed
Producer-Writers Guild of America Pension Plan	95-2216351	001	December 31, 2014	Green	None	None

Pension zone status, as defined by the Pension Protection Act, represents the level at which the pension plan is funded. Plans in the red zone are less than 65% funded; plans in the yellow zone are between 65% and 80% funded; and plans in the green zone are greater than 80% funded.

The Guild's contributions to the plan were not greater than 5% of the plan's total contributions.

Pension expense for the year ended March 31, 2016 amounted to \$222,778.

The Guild also participated in the Writer's Guild Industry Health Fund. The fund provides medical benefits for eligible participants. The Guild's contributions were \$234,437 for the fiscal year ended March 31, 2016.

In addition, the Guild also contributes to the 401K plan of participating employees covered under the Newspaper Guild contract. The contribution for the year ended March 31, 2016 amounted to \$21,650.

The Guild maintains a 401K Plan and a Sec. 125 Cafeteria Plan for those employees who are eligible and wish to participate.

**10 UNION AGREEMENT**

Certain employees of the Guild are covered by a union sponsored, collectively bargained, employment contract. These employees are covered under the Guild's employee benefit plans.

**11 AFFILIATES**

In accordance with the Constitution and By-Laws, the Guild is affiliated with the Writers Guild of America, West ("WGAW"). In exchange for services provided by WGAW to the Guild, 13.25% of dues collected for earnings covered by the minimum basic agreement, by the Guild is to be paid by the Guild to the WGAW. The fees for the year ending March 31, 2016 amounted to \$583,887.

The Guild pays dues to various labor organizations.

**WRITERS GUILD OF AMERICA, EAST, INC.**  
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**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2016**

**12 WGA EAST FOUNDATION INC.**

The WGA East Foundation Inc. ("Foundation") is not an affiliate of the Guild. The Foundation's income is derived from other foundations and contributions from individual members. The Guild's constitution provides that the Guild may provide the Foundation with up to, but not exceeding, \$25,000 per year without the vote of the membership. Office services and space shall be offered in addition, as available, at the discretion of the Guild's council.

**13 COMMITMENTS**

The Guild leases office space under a non-cancellable operating lease in New York City expiring in 2025. Under the terms of the lease, the Guild is obligated to pay escalation rentals for certain operating expenses and real estate taxes. In addition, the Guild also leases office equipment. Minimum future rental payments under the leases are summarized as follows:

<u>Year ended March 31,</u>	
2017	\$ 810,754
2018	717,993
2019	733,506
2020	732,046
2021	787,773
Thereafter	3,399,836

Rent and utilities expenses for the year ended March 31, 2016 amounted to \$849,314.



# RIFKIN & LUBCHER, LLP

CERTIFIED PUBLIC ACCOUNTANTS

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To the Council and Membership of  
Writers Guild of America, East, Inc.

## INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

We have audited the financial statements of Writers Guild of America, East, Inc. (a nonprofit organization) as of and for the year ended March 31, 2016, and have issued our report thereon dated June 18, 2016, which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole.

The supplementary information on page 15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

The prior year summarized comparative information has been derived from the Guild's 2015 financial statements.



June 16, 2016  
New York, NY

**WRITERS GUILD OF AMERICA, EAST, INC.**  
**(A nonprofit organization)**

**SUPPLEMENTARY INFORMATION**

**SCHEDULE OF ADMINISTRATIVE AND GENERAL EXPENSES**

**FOR THE YEAR ENDED MARCH 31, 2016**

**(With comparative totals for the year ended March 31, 2015)**

	Year ended March, 31				2015
	2016			Strike Fund	
	Total	General Fund	Residual and Reserve Funds		
<b>Administrative and general expenses</b>					
Payroll and longterm temporary employees	\$ 2,738,609	\$ 2,738,609	\$ -	\$ -	\$ 2,561,911
Payroll taxes and employee benefits	672,992	672,992	-	-	632,457
Rent and utilities	849,314	849,314	-	-	831,686
Professional fees	55,032	55,032	-	-	64,076
Public relations and contributions	9,964	9,964	-	-	19,899
WGAw fees	583,887	583,887	-	-	562,026
Publications	-	-	-	-	1,288
Postage	53,711	53,711	-	-	47,684
Insurance	69,653	69,653	-	-	59,206
Stationery and printing	5,264	5,264	-	-	33,205
Dues and subscriptions	25,307	25,307	-	-	47,589
Telecommunications	40,215	40,215	-	-	41,963
Office expenses	40,467	40,467	-	-	56,907
Repairs and maintenance	26,231	26,231	-	-	25,737
Computer expenses and support	132,332	132,332	-	-	134,803
Storage	14,786	14,786	-	-	12,022
Equipment rental	58,242	58,242	-	-	58,061
Website maintenance and support	26,787	26,787	-	-	20,557
Credit card discount fees and bank charges	90,849	90,849	-	-	84,779
Local travel	12,255	12,255	-	-	8,362
Messenger services	1,229	1,229	-	-	539
Miscellaneous expenses	17,442	17,442	-	-	972
	<u>\$ 5,524,568</u>	<u>\$ 5,524,568</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 5,305,729</u>