SCHEDULE OF MINIMUMS

WRITERS GUILD OF AMERICA 2014 THEATRICAL AND TELEVISION BASIC AGREEMENT

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This schedule covers the entire term of the 2014 Basic Agreement, but is not the total contract. If there is any inconsistency between this schedule and the Basic Agreement, the Basic Agreement shall prevail.

If you have any questions regarding the application of these provisions or minimums, or relating to categories of minimums not included in this schedule, or if you have a question as to interpretation of the Basic Agreement, contact the Guild.

MAY 2, 2014

Writers Guild of America, West, Inc. 7000 West Third Street Los Angeles, California 90048-4329

| MAIN SWITCHBOARD | (323) 951-4000 |
|------------------|----------------|
| AGENCY | (323) 782-4502 |
| CONTRACTS | (323) 782-4501 |
| CREDITS | (323) 782-4528 |
| ORGANIZING | (323) 782-4511 |
| LEGAL SERVICES | (323) 782-4521 |
| MEMBER SERVICES | (323) 782-4567 |
| MEMBERSHIP | (323) 782-4532 |
| REGISTRATION | (323) 782-4500 |
| RESIDUALS | (323) 782-4700 |
| SIGNATORIES | (323) 782-4514 |

Writers Guild of America, East, Inc. 250 Hudson Street

New York, New York 10013

| MAIN SWITCHBOARD | (212) 767-7800 |
|------------------|----------------------------------|
| AGENCY | (212) 767-7837 |
| CLAIMS | (212) 767-7852 |
| CONTRACTS | (212) 767-7837 (212) 767-7852 |
| CREDITS | (212) 767-7804 |
| LEGAL SERVICES | (212) 767-7844 |
| MEMBERSHIP | (212) 767-7821 |
| ORGANIZING | (212) 767-7808 |
| REGISTRATION | (212) 767-7801 |
| RESIDUALS | (212) 767-7814 |
| SIGNATORIES | (212) 767-7837 |

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WGA 2014 THEATRICAL AND TELEVISION BASIC AGREEMENT THEATRICAL COMPENSATION (ARTICLE 13.A.1.a.)+

First Period

| | | Ef | Effective 5/2/14 – 5/1/15 | |
|----|---|------------------|------------------------------|--|
| A. | Original Screenplay, Including | LOW | HIGH | |
| Λ. | Treatment | \$67,804 | \$127,295 | |
| | Installments: Delivery of Original Treatment Delivery of First Draft | 30,721 | 50,874 | |
| | Screenplay Delivery of Final Draft | 26,700 | 50,874 | |
| B. | Screenplay Non-Original Screenplay, | 10,383 | 25,547 | |
| | Including Treatment | 59,331 | 110,337 | |
| | Installments: Delivery of Treatment Delivery of First Draft | 22,248 | 33,916 | |
| | Screenplay | 26,700 | 50,874 | |
| | Delivery of Final Draft Screenplay | 10,383 | 25,547 | |
| C. | Original Screenplay, Excluding Treatment or Sale/Purchase of Original Screenplay | 45,556 | 93,257 | |
| | Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay | 35,183 10,373 | 67,833 25,424 | |
| D. | Non-Original Screenplay, Excluding Treatment or Sale/Purchase of Non-Original Screenplay | 37,073 | 76,298 | |
| | Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay | 26,700 10,373 | 50,874 25,424 | |
| E. | Additional Compensation for Story included in Screenplay | 8,483 | 16,959 | |
| F. | Story or Treatment | 22,248 | 33,916 | |
| G. | Original Story or Treatment | 30,721 | 50,874 | |
| H. | First Draft Screenplay, with or without Option for Final Draft Screenplay (non-original) | | | |
| | First Draft Screenplay Final Draft Screenplay | 26,700 17,795 | 50,874 33,916 | |
| l. | Rewrite of Screenplay | 22,248 | 33,916 | |
| J. | Polish of Screenplay | 11,132 | 16,959 | |

⁺The MBA provides for a discount with respect to employment on a flat deal basis of a writer who has not been previously employed under a Guild MBA in television, theatrical films or dramatic radio, subject to an adjustment to full minimum if a photoplay is produced and the writer receives any writing credit. For details, contact the Guild Contracts Department.

WGA 2014 THEATRICAL AND TELEVISION BASIC AGREEMENT THEATRICAL COMPENSATION (ARTICLE 13.A.1.a.)+

| | | E | ond Period ffective 5 – 5/1/16 |
|----|---|------------------|--------------------------------------|
| | | LOW | HIGH |
| A. | Original Screenplay, Including Treatment | \$69,839 | \$131,114 |
| | Installments: Delivery of Original Treatment Delivery of First Draft | 31,643 | 52,400 |
| | Screenplay | 27,501 | 52,400 |
| | Delivery of Final Draft Screenplay | 10,695 | 26,314 |
| B. | Non-Original Screenplay, Including Treatment | 61,111 | 113,647 |
| | Installments: Delivery of Treatment Delivery of First Draft | 22,915 | 34,933 |
| | Screenplay | 27,501 | 52,400 |
| | Delivery of Final Draft Screenplay | 10,695 | 26,314 |
| C. | Original Screenplay, Excluding Treatment or Sale/Purchase of Original Screenplay | 46,922 | 96,055 |
| | Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay | 36,238 10,684 | 69,868 26,187 |
| D. | Non-Original Screenplay, Excluding Treatment or Sale/Purchase of Non-Original Screenplay | 38,185 | 78,587 |
| | Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay | 27,501 10,684 | 52,400 26,187 |
| E. | Additional Compensation for Story included in Screenplay | 8,737 | 17,468 |
| F. | Story or Treatment | 22,915 | 34,933 |
| G. | Original Story or Treatment | 31,643 | 52,400 |
| H. | First Draft Screenplay, with or without Option for Final Draft Screenplay (non-original) | | |
| | First Draft Screenplay Final Draft Screenplay | 27,501 18,329 | 52,400 34,933 |
| I. | Rewrite of Screenplay | 22,915 | 34,933 |
| J. | Polish of Screenplay | 11,466 | 17,468 |

⁺Explanation of discounts on page 1.

WGA 2014 THEATRICAL AND TELEVISION BASIC AGREEMENT THEATRICAL COMPENSATION (ARTICLE 13.A.1.a.)+

| | | Ef | d Period fective 6 – 5/1/17 |
|----|--|------------------|-----------------------------------|
| | | LOW | HIGH |
| A. | Original Screenplay, Including Treatment | \$71,934 | \$135,047 |
| | Installments: Delivery of Original Treatment Delivery of First Draft | 32,592 | 53,972 |
| | Screenplay | 28,326 | 53,972 |
| | Delivery of Final Draft Screenplay | 11,016 | 27,103 |
| B. | Non-Original Screenplay, Including Treatment | 62,944 | 117,056 |
| | Installments: Delivery of Treatment Delivery of First Draft | 23,602 | 35,981 |
| | Screenplay Delivery of Final Draft | 28,326 | 53,972 |
| | Screenplay | 11,016 | 27,103 |
| C. | Original Screenplay, Excluding Treatment or Sale/Purchase of <u>Original Screenplay</u> | 48,330 | 98,937 |
| | Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay | 37,325 11,005 | 71,964 26,973 |
| D. | Non-Original Screenplay, Excluding Treatment or Sale/Purchase <u>of Non-Original Screenplay</u> | 39,331 | 80,945 |
| | Installments for Employment: Delivery of First Draft Screenplay Delivery of Final Draft Screenplay | 28,326 11,005 | 53,972 26,973 |
| E. | Additional Compensation for Story included in Screenplay | 8,999 | 17,992 |
| F. | Story or Treatment | 23,602 | 35,981 |
| G. | Original Story or Treatment | 32,592 | 53,972 |
| H. | First Draft Screenplay, with or without Option for Final Draft Screenplay (non-original) | | |
| | First Draft Screenplay Final Draft Screenplay | 28,326 18,879 | 53,972 35,981 |
| I. | Rewrite of Screenplay | 23,602 | 35,981 |
| J. | Polish of Screenplay | 11,810 | 17,992 |

⁺Explanation of discounts on page 1.

THEATRICAL BUDGET THRESHOLDS

LOW BUDGET - Photoplay costing *less* than \$5,000,000 HIGH BUDGET - Photoplay costing \$5,000,000 or *more*

ISSUANCE OF CONTRACT/DEAL MEMO

The Basic Agreement requires timely delivery, generally 10-12 days, of a contract or deal memo to the writer or the writer's representative after agreement on the major deal points. Contact the Guild Contracts Department for details.

PAYMENT SCHEDULE (ARTICLE 13.A.3.)

<u>Upon commencement of writing services</u>, the writer is to receive **the greater of**:

(a) 10% of the agreed compensation for delivery of first material;

or (b) \$5,122 (effective **5/2/14 - 5/1/15**); \$5,276 (effective **5/2/15 - 5/1/16**); \$5,434 (effective **5/2/16 - 5/1/17**).

In addition, Company will make its best efforts to pay writer within 48 hours of delivery but in no event more than 7 days after delivery.

Payment shall not be contingent upon the acceptance or approval by the Company of the literary material so delivered, or upon any other contingency such as obtaining financing.

PURCHASES FROM A PROFESSIONAL WRITER

The minimums on pages 1-3 apply to purchases of literary material from a "professional writer" as that term is defined in the Basic Agreement and to any writer who has negotiated the right to be treated as a "professional writer."

OPTIONED MATERIAL (THEATRICAL)

Company may option literary material from a "professional writer" for a period of up to 18 months upon payment of not less than 10% of minimum. Each renewal period of up to 18 months requires payment of not less than an additional 10% of minimum.

WEEK-TO-WEEK AND TERM EMPLOYMENT (ARTICLE 13.A.15.)

| Compensation Per Week++ | Effective 5/2/14 – 5/1/15 | Effective 5/2/15 – 5/1/16 | Effective 5/2/16 – 5/1/17 |
|-------------------------|---------------------------------|---------------------------------|---------------------------------|
| Week-to-week | \$ 5,519 | \$ 5,685 | \$ 5,856 |
| 14 out of 14 weeks | 5,122 | 5,276 | 5,434 |
| 20 out of 26 weeks | 4,730 | 4,872 | 5,018 |
| 40 out of 52 weeks | 4,352 | 4,483 | 4,617 |

SCRIPT PUBLICATION FEE FOR DVDs (ARTICLE 16.A.10.)

Credited writers receive \$10,000, in the aggregate, within 30 days after final determination of credits for the Company's right to publish a theatrical motion picture script on a DVD (whether or not the script is actually included in the DVD). For other publication rights, contact the Guild Contracts Department.

PRIOR TO COMMENCEMENT

The writer must be notified of all conditions that must be met prior to the writer's commencement of services (e.g., securing the rights in the underlying property, signing of producer's contract).

++The MBA provides for a discount for a limited period of time with respect to employment on a week-to-week or term basis of a writer who has not been previously employed under a Guild MBA in television, theatrical films or dramatic radio. For details, contact the Guild Contracts Department.

NARRATION (ARTICLE 13.A.2.) (written by a writer other than writer of Screenplay or Story & Screenplay)

Minimums for narration are based on the status of film assembly and nature of previously written material as follows:

| Nature of Material Written Prior to Employment of Narration Writer | Film Assembled in Story Sequence | Film Footage Not Assembled in Story Sequence |
|--|---|--|
| None | Applicable Screenplay excluding Treatment Minimum | Applicable Screenplay including Treatment Minimum |
| Story Only | Applicable Screenplay excluding Treatment Minimum | Applicable Screenplay excluding Treatment Minimum |
| Story and Screenplay | Per Rate Schedule A | Per Rate Schedule A |

| Rate Schedule A | Effective 5/2/14 – <u>5/1/15</u> | Effective 5/2/15 – <u>5/1/16</u> | Effective 5/2/16 – <u>5/1/17</u> |
|---|---|---|---|
| Two minutes or less Over two minutes thru | \$ 1,035 | \$ 1,066 | \$ 1,098 |
| five minutes | 3,667 | 3,777 | 3,890 |
| Over five minutes of narration | Ар | plicable Polish Minimu | m |

THEATRICAL AND TELEVISION

PENSION PLAN AND HEALTH FUND

All employment under the WGA 2014 Theatrical and Television Basic Agreement is subject to employer contributions of:

8½% to the PRODUCER-WRITERS GUILD OF AMERICA PENSION PLAN, except for pilots and the first season of any one-hour series, the contributions for which are 7% to the PRODUCER-WRITERS GUILD OF AMERICA PENSION PLAN.

8½% to the WRITERS GUILD-INDUSTRY HEALTH FUND. The Trustees of the WGA Health Fund have the authority to divert up to ½%, in increments of not less than ½%, from minimum increases in each of the second and third periods of the Basic Agreement (*i.e.*, on 5/2/15 and 5/2/16). Should Health Fund contributions be increased, the minimum rates for such period(s) shall be reduced by the same percentage.

Contact the Guild in the second and third periods to ensure that the minimums and contributions rates have not changed.

Employer reporting forms and information regarding benefits are available from the Pension Plan and Health Fund offices:

Producer-Writers Guild of America Pension Plan Writers Guild-Industry Health Fund 1015 North Hollywood Way Burbank, California 91505 Telephone: (818) 846-1015

NETWORK PRIME TIME (ARTICLE 13.B.7.d.) (ABC, CBS, FBC and NBC)

Length of Program: 15 minutes or less

Effective Effective 5/2/14- 5/2/15- 5/2/16Applicable minimums 5/1/15 5/1/16 5/1/17

<u>STORY+</u> \$ 4,508 \$ 4,643 \$ 4,782

<u>TELEPLAY</u> 10,949 11,277 11,615

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

STORY & TELEPLAY 13,543 13,949 14,367

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 30 minutes or less

<u>STORY+</u> \$ 8,264 \$ 8,512 \$ 8,767

TELEPLAY 17,777 18,310 18,859

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **24,788 25,532 26,298**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots only, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

NETWORK PRIME TIME (ARTICLE 13.B.7.d.) (ABC, CBS, FBC and NBC)

Length of Program: **60 minutes or less**

Effective Effective 5/2/14- 5/2/15- 5/2/16Applicable minimums 5/1/15 5/1/16 5/1/17

<u>STORY+</u> \$14,547 \$14,983 \$15,432

<u>TELEPLAY</u> 23,984 24,704 25,445

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **36,457 37,551 38,678**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 90 minutes or less

<u>STORY+</u> \$19,436 \$20,019 \$20,620

TELEPLAY 34,559 35,596 36,664

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **51,294 52,833 54,418**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

NETWORK PRIME TIME (ARTICLE 13.B.7.d.) (ABC, CBS, FBC and NBC)

Length of Program: 120 minutes or less (but more than 90 minutes)

NON-EPISODIC#

Effective Effective 5/2/12- 5/2/13- 5/2/14- Applicable minimums 5/1/13 5/1/14 5/1/15

<u>STORY+</u> \$28,323 \$29,173 \$30,048

<u>TELEPLAY</u> 48,385 49,837 51,332

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **73,766 75,979 78,258**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: **120 minutes or less** (but more than 90 minutes)

EPISODIC

STORY+ \$25,953 \$26,732 \$27,534

<u>TELEPLAY</u> 44,339 45,669 47,039

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

STORY & TELEPLAY 67,489 69,514 71,599

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

[#]The applicable minimum for a pilot is 150% of the applicable non-episodic minimum set forth above.

PAYMENT SCHEDULE

Company will make its best efforts to pay writer within 48 hours of delivery but in no event more than seven (7) days after delivery.

Payment shall not be contingent upon the acceptance or approval by the Company of the literary material so delivered.

TELEVISION LONG-FORM REVISIONS

In certain instances on long-form television movies, the network (or other licensee) has agreed to reimburse the Company for a "producer's draft," even when such draft is not delivered to the network (or other licensee). Please call the Guild Contracts Department for further information.

TEAMS

The minimums are generally payable to each writer. However, a bona fide team of two (2) writers who agree, prior to employment, to be a team, may split not less than minimum.

In addition, a Company may employ a team of 3 writers for no less than 200% of minimum initial compensation (150% in the case of a television team of 3 production executives). No individual writer may receive less than 1/3 of the above increased minimums. Pension and Health ceilings and the Upset Price increase accordingly.

Note: There are no teams under aggregate formulas in Appendix A.

MADE-FOR PAY TELEVISION OR VIDEOCASSETTE/VIDEODISC

The minimum initial compensation for a writer shall be the same as the applicable minimum initial compensation for a "free" television program. Where the program is of a type generally produced for network prime time, the network prime time rates are to be utilized.

MADE-FOR BASIC CABLE

For high budget dramatic programs, the provisions of the Basic Agreement apply. For all other types of programs, the Company must either use the terms of the Basic Agreement to employ writers or notify the Guild not later than 30 days prior to production so that negotiations may commence regarding the production.

VIDEOGAME OR INTERACTIVE PROGRAMMING

The Guild currently offers a simple modified contract for writing services performed on videogames or interactive programs.

Writing eligible for use under this agreement must be for non-linear programs that allow individual viewer/user(s) to control the real time output of program elements via an interactive device and where the material is viewed does not have a predetermined beginning and end (although it may have an opening "default" menu which is predetermined).

Contact the Contracts Department at WGAW or the Signatories Department at WGAE for information on applicable provisions.

INFORMATIONAL PROGRAMMING

For informational programming the Guild offers a special contract. Contact the Signatories Department for details.

ANIMATION

The Guild negotiates terms and conditions for animated projects. Contact the Contracts Department at WGAW or WGAE for details.

OTHER THAN NETWORK PRIME TIME (ARTICLE 13.B.7.a., b., and c.)

Length of Program: 15 minutes or less

HIGH BUDGET MINIMUMS (\$150,000 & over - \$60,000 & over in the case of non-prime time network films)

Effective Effective Effective 5/2/14-5/2/15-5/2/16-Applicable minimums 5/1/16 5/1/15 5/1/17 STORY+ \$ 3,043 \$ 3,134 \$ 3,228 **TELEPLAY** 5,568 5,735 5,907

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> 7,596 7,824 8,059

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 30 minutes or less

HIGH BUDGET MINIMUMS (\$215,000 & over - \$100,000 & over in the case of non-prime time network films)

<u>STORY+</u> \$ 5,568 \$ 5,735 \$ 5,907

<u>TELEPLAY</u> 9,042 9,313 9,592

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

STORY & TELEPLAY 13,916 14,333 14,763

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots only, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

OTHER THAN NETWORK PRIME TIME (ARTICLE 13.B.7.a., b., and c.)

Length of Program: **60 minutes or less**

HIGH BUDGET MINIMUMS (\$300,000 & over - \$200,000 & over in the case of non-prime time network films)

Effective 5/2/14- 5/2/15- 5/2/16- 5/1/15 5/1/16 5/1/17

STORY+ \$10,118 \$10,422 \$10,735

<u>TELEPLAY</u> 17,523 18,049 18,590

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **25,295 26,054 26,836**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

Length of Program: 90 minutes or less

HIGH BUDGET MINIMUMS (\$500,000 & over - \$340,000 & over in the case of non-prime time network films)

<u>STORY+</u> \$15,206 \$15,662 \$16,132

<u>TELEPLAY</u> 26,952 27,761 28,594

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

STORY & TELEPLAY 38,016 39,156 40,331

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

OTHER THAN NETWORK PRIME TIME (ARTICLE 13.B.7.a., b., and c.)

Length of Program: 120 minutes or less

HIGH BUDGET MINIMUMS (\$900,000 & over - \$450,000 & over in the case of non-prime time network films)

Effective Effective Effective 5/2/14-5/2/15-5/2/16-Applicable minimums 5/1/15 5/1/16 5/1/17 STORY+ \$19,926 \$20,524 \$21,140 **TELEPLAY** 35,751 36,824 37,929

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **49,819 51,314 52,853**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

MADE FOR BASIC CABLE ONE-HOUR HIGH BUDGET DRAMATIC SERIES IN THEIR SECOND OR SUBSEQUENT SEASON (APPENDIX C, SUBPARAGRAPH 2.b.(1)(a))

Length of Program: **60 minutes**

HIGH BUDGET MINIMUMS (\$530,000 & over)

Effective Effective Effective 5/2/14-5/2/15-5/2/16-Applicable minimums 5/1/15 5/1/16 5/1/17 STORY+ \$10,365 \$10,883 \$11,427 **TELEPLAY** 17,951 18,849 19,791

Installments:

+ First Draft: 90% of minimum or 60% of Agreed Compensation, whichever is greater

Final Draft: Balance of Agreed Compensation

<u>STORY & TELEPLAY</u> **25,912 27,208 28,568**

Installments:

+ Story: 30% of Agreed Compensation

First Draft Teleplay: The difference between the Story Installment and 90% of minimum,

or 40% of Agreed Compensation, whichever is greater

Final Draft Teleplay: Balance of Agreed Compensation

⁺On pilots and one-time programs 90 minutes or longer, the writer is to be paid 10% of the first installment (as an advance against such first installment) upon commencement of services.

| HIGH BUDGET MINIMUMS | | | |
|------------------------------------|--|--|--|
| | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/16</u> | Effective 5/2/16- <u>5/1/17</u> |
| Rewrite (ARTICLE 13.B.7.h.(1)) - / | Applicable Minimums | | |
| 15 min. or less | \$ 3,282 | \$ 3,380 | \$ 3,481 |
| 30 min. or less (over 15) | 5,478 | 5,642 | 5,811 |
| 60 min. or less (over 45) | 10,362 | 10,673 | 10,993 |
| 90 min. or less (over 75) | 15,266 | 15,724 | 16,196 |
| 120 min. or less (over 90) | 20,166 | 20,771 | 21,394 |
| Polish (ARTICLE 13.B.7.h.(2)) - A | oplicable Minimums | | |
| 15 min. or less | \$ 1,642 | \$ 1,691 | \$ 1,742 |
| 30 min. or less (over 15) | 2,735 | 2,817 | 2,902 |
| 60 min. or less (over 45) | 5,190 | 5,346 | 5,506 |
| 90 min. or less (over 75) | 7,625 | 7,854 | 8,090 |
| 120 min. or less (over 90) | 10,081 | 10,383 | 10,694 |

Plot Outline - Narrative Synopsis of Story (ARTICLE 13.B.7.g.)

Company may request writer to prepare a narrative synopsis of plot outline of a story owned by a writer to determine the suitability of the story for teleplay purposes. Company has 14 days from delivery to elect to acquire the outline and to employ the writer at not less than the applicable story with option for teleplay minimums, less the amount paid for the Plot Outline. If Company does not proceed, the outline and all right, title and interest therein is retained by writer.

Applicable Minimums

| 15 min. or less | \$ 1,523 | \$ 1,569 | \$ 1,616 |
|----------------------------|----------|----------|----------|
| 30 min. or less (over 15) | 2,538 | 2,614 | 2,692 |
| 60 min. or less (over 30) | 4,807 | 4,951 | 5,100 |
| 90 min. or less (over 75) | 7,103 | 7,316 | 7,535 |
| 120 min. or less (over 90) | 9,366 | 9,647 | 9,936 |

Back-Up Scripts (ARTICLE 13.B.7.r.(2)

Applicable minimum compensation for a "Back-Up Script" (story and/or teleplay) is 115% of the compensation set forth herein for story and/or teleplay.

| Format (ARTICLE 13.B.7.m.(1)) | \$10,530 | \$10,846 | \$11,171 |
|-------------------------------------|------------------|----------------|------------------|
| Bible (ARTICLE 13.B.7.m.(2)) for Mu | ılti-Part Series | | |
| plus, for each story line | \$53,228 | \$54,825 | \$56,470 |
| in excess of six (6) | \$5 323 | \$5.483 | \$5 6 4 7 |

(A discount of 20% is applicable if "bible" is intended for Non-Network or Non-Prime Time)

<u>LOW BUDGET MINIMUMS</u> (See budget thresholds on pages 10-12.)

| | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- 5/1/16 | Effective 5/2/16- 5/1/17 |
|--------------------------------|--|---------------------------------|---------------------------------|
| Story (ARTICLE 13.B.7.a.) | | | |
| 15 min. or less | \$ 2,590 | \$ 2,668 | \$ 2,748 |
| 30 min. or less (over 15) | 4,308 | 4,437 | 4,570 |
| 60 min. or less (over 30) | 8,144 | 8,388 | 8,640 |
| 90 min. or less (over 75) | 12,416 | 12,788 | 13,172 |
| 120 min. or less (over 90) | 16,399 | 16,891 | 17,398 |
| Teleplay (ARTICLE 13.B.7.b.) | | | |
| 15 min. or less | \$ 4,055 | \$ 4,177 | \$ 4,302 |
| 30 min. or less (over 15) | 6,969 | 7,178 | 7,393 |
| 60 min. or less (over 30) | 13,290 | 13,689 | 14,100 |
| 90 min. or less (over 75) | 20,348 | 20,958 | 21,587 |
| 120 min. or less (over 90) | 26,926 | 27,734 | 28,566 |
| Story and Teleplay (ARTICLE 13 | 3.B.7.c.) | | |
| 15 min. or less | \$ 6,452 | \$ 6,646 | \$ 6,845 |
| 30 min. or less (over 15) | 10,754 | 11,077 | 11,409 |
| 60 min. or less (over 30) | 20,369 | 20,980 | 21,609 |
| 90 min. or less (over 75) | 31,042 | 31,973 | 32,932 |
| 120 min. or less (over 90) | 41,005 | 42,235 | 43,502 |
| Rewrite (ARTICLE 13.B.7.h.(1)) | | | |
| 15 min. or less | \$ 2,403 | \$ 2,475 | \$ 2,549 |
| 30 min. or less (over 15) | 4,114 | 4,237 | 4,364 |
| 60 min. or less (over 30) | 7,843 | 8,078 | 8,320 |
| 90 min. or less (over 75) | 11,580 | 11,927 | 12,285 |
| 120 min. or less (over 90) | 15,301 | 15,760 | 16,233 |
| Polish (ARTICLE 13.B.7.h.(2)) | | | |
| 15 min. or less | \$ 1,195 | \$ 1,231 | \$ 1,268 |
| 30 min. or less (over 15) | 2,051 | 2,113 | 2,176 |
| 60 min. or less (over 30) | 3,917 | 4,035 | 4,156 |
| 90 min. or less (over 75) | 5,795 | 5,969 | 6,148 |
| 120 min. or less (over 90) | 7,654 | 7,884 | 8,121 |

NARRATION (ARTICLE 13.B.7.n.) (written by a writer other than writer of Teleplay or Story & Teleplay)

Minimums for narration are based on the status of film assembly and nature of previously written material as follows:

| Nature of Material Written Prior to Employment of Narration Writer | Film Assembled in Story Sequence | Film Footage Not Assembled in Story Sequence |
|--|----------------------------------|--|
| None | Rate Schedule A | Rate Schedule B |
| Story Only | Rate Schedule A | Rate Schedule A |
| Story and Teleplay | Rate Schedule C | Rate Schedule C |

| RATE SCHEDULE A | Effective | Effective | Effective |
|--|--------------------------|--------------------------|--------------------------|
| Program Length | 5/2/14- <u>5/1/15</u> | 5/2/15- <u>5/1/16</u> | 5/2/16- <u>5/1/17</u> |
| 15 min. or less | \$ 6,583 | \$ 6,780 | \$ 6,983 |
| 30 min. or less (over 15) | 10,941 | 11,269 | 11,607 |
| 60 min. or less (over 30) | 20,748 | 21,370 | 22,011 |
| 90 min. or less (over 75) | 30,567 | 31,484 | 32,429 |
| 120 min. or less (over 90) plus, for each additional | 40,372 | 41,583 | 42,830 |
| 1/2 hour or fraction thereof | 9,808 | 10,102 | 10,405 |
| RATE SCHEDULE B | | | |
| Program Length | | | |
| 45 | Ф. 7. ГОО | Ф. 7 004 | Φ 0.050 |

| 15 min. or less | \$ 7,596 | \$ 7,824 | \$ 8,059 |
|--|----------|----------|----------|
| 30 min. or less (over 15) | 13,904 | 14,321 | 14,751 |
| 60 min. or less (over 30) | 25,295 | 26,054 | 26,836 |
| 90 min. or less (over 75) | 36,675 | 37,775 | 38,908 |
| 120 min. or less (over 90) plus, for each additional | 48,048 | 49,489 | 50,974 |
| 1/2 hour or fraction thereof | 11,398 | 11,740 | 12,092 |

RATE SCHEDULE C

| Two minutes or less Over two minutes thru | 1,056 | 1,088 | 1,121 |
|---|-------|-------|-------|
| five minutes | 3,691 | 3,802 | 3,916 |
| Over five minutes of | | | |

narration Rewrite minimum for applicable program length

WEEK-TO-WEEK AND TERM EMPLOYMENT (ARTICLE 13.B.7.s.(2))

| WRITER Compensation Per Week+ | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/16</u> | Effective 5/2/16- 5/1/17 |
|-------------------------------|--|--|--------------------------------|
| Week-to-Week | \$4,426 | \$4,559 | \$4,696 |
| 6 out of 6 weeks | 4,426 | 4,559 | 4,696 |
| 14 out of 14 wks guarantee | 4,114 | 4,237 | 4,364 |
| 20 out of 26 wks guarantee | 3,796 | 3,910 | 4,027 |
| 40 out of 52 wks guarantee | 3,468 | 3,572 | 3,679 |

WRITER EMPLOYED IN ADDITIONAL CAPACITIES (ARTICLE 14.K.)

Compensation Per Week

| Week-to-Week & Term Employme up to & including 9 weeks 10 to 19 weeks guarantee 20 weeks or more guarantee PROGRAM FEES (ARTICLE 14.) | \$8,256 | \$8,504 | \$8,759 |
|--|---------|---------|---------|
| | 6,880 | 7,086 | 7,299 |
| | 6,187 | 6,373 | 6,564 |
| 30-minute program 60-minute program | \$ 928 | \$ 956 | \$ 985 |
| | 1,231 | 1,268 | 1,306 |
| 90-minute program or longer | 1,539 | 1,585 | 1,633 |

Program fees apply only to network (ABC, CBS, FBC, and NBC) prime time episodic series. Unless one or more writers has negotiated an irreducible program fee, there is a limit of 3 fees in total per episode produced, which is split among the eligible writers if there are more than 3 eligible writers.

PURCHASES OF LITERARY MATERIAL

The minimums are applicable to purchases of previously unexploited material from a "professional writer" (as defined in the Basic Agreement) and to any writer who has negotiated the right to be treated as a "professional writer."

OPTIONED MATERIAL (TELEVISION)

Company may option literary material from a "professional writer" for an initial period of up to 180 days upon payment of 5% of minimum and 10% for each period of up to 180 days thereafter.

⁺The MBA provides for a discount for a limited period of time with respect to employment on a week-to-week or term basis of a writer who has not been previously employed in television, theatrical films or dramatic radio. For details, contact the Guild Contracts Department.

SERIALS AND OTHER DRAMATIC FIVE-PER-WEEK (STRIP) PROGRAMS – OTHER THAN PRIME TIME (APPENDIX A, ARTICLE 13.B.5.a.)

| Aggregate Minimum for Each Weekly Unit of Five (5) Programs (Head Writer) | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/16</u> | Effective 5/2/16- <u>5/1/17</u> |
|---|--|--|--|
| 15 minutes | \$ 12,348 | \$ 12,657 | \$ 12,973 |
| 30 minutes | 20,580 | 21,095 | 21,622 |
| 45 minutes | 29,841 | 30,587 | 31,352 |
| 60 minutes | 38,072 | 39,024 | 40,000 |
| 90 minutes | 57,107 | 58,535 | 59,998 |

Script Fee*

For each script on which a writer, other than the Head Writer, performs writing services, such writer will be paid not less than:

| 15 minutes | \$ 1,174 | \$ 1,203 | \$ 1,233 |
|------------|----------|----------|----------|
| 30 minutes | 1,969 | 2,018 | 2,068 |
| 45 minutes | 2,847 | 2,918 | 2,991 |
| 60 minutes | 3,632 | 3,723 | 3,816 |
| 90 minutes | 5,463 | 5,600 | 5,740 |

Long-Term Story Projection

The minimum for a long-term story projection (when written by a writer other than the Head Writer) for a non-prime time serial is:

| 3 months or less 6 months or less, but more | \$ 17,657 | \$ 18,098 | \$ 18,550 |
|--|-----------|-----------|-----------|
| than 3 months or unspecified | 26,484 | 27,146 | 27,825 |
| 12 months or less, but more than 6 months | 35.309 | 36.192 | 37.097 |

Breakdowns

The minimum for a daily breakdown of a network non-prime time serial (when written by a writer other than the Head Writer) is:

| 15 or less | \$ 521 | \$ 534 | \$ 547 |
|-------------------------------|--------|--------|--------|
| 30 or less (but more than 15) | 1,108 | 1,136 | 1,164 |
| 45 or less (but more than 30) | 1,242 | 1,273 | 1,305 |
| 60 or less (but more than 45) | 2,077 | 2,129 | 2,182 |
| 90 or less (but more than 60) | 2,393 | 2,453 | 2,514 |

Script and Breakdown Editing

The minimum for rewriting or polishing a non-prime time serial script or breakdown (when done by a writer other than the Head Writer) is 30% of the script or breakdown fee.

^{*}The Head Writer aggregate may be reduced by payments of up to five (5) minimum script fees.

QUIZ AND AUDIENCE PARTICIPATION – NETWORK (APPENDIX A, ARTICLE 13.B.4.)

| Applicable Minimum Per Weekly Unit Of Not More <u>Than Five (5) Programs</u> | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/16</u> | Effective 5/2/16- <u>5/1/17</u> |
|--|--|--|--|
| Guarantee | | | |
| 13 weekly units 14, but less than 20 | \$ 3,000 | \$ 3,090 | \$ 3,183 |
| weekly units 20, but less than 39 | 2,785 | 2,869 | 2,955 |
| weekly units | 2,558 | 2,635 | 2,714 |
| 39 or more weekly units | 2,346 | 2,416 | 2,488 |
| Writers of Questions, Answers and Ideas For Stunts Where Such Write Supplies No Other Material | | | |
| <u>Guarantee</u> | | | |
| 13 weekly units 14, but less than 20 | \$ 1,589 | \$ 1,637 | \$ 1,686 |
| weekly units | 1,473 | 1,517 | 1,563 |
| 20 or more weekly units | 1,359 | 1,400 | 1,442 |

For syndicated series in production prior to August 8, 1988, the applicable minimum compensation shall be two-thirds (2/3) of the above compensation applicable to network programs. If any one program per weekly unit is on a network, the network rates shall apply to the entire weekly unit.

For series that begins production on or after August 8, 1988, the following formula will apply:

- a) Two-thirds (2/3) of the above for the first fifty-two (52) weeks of production, and
- b) Five-sixths (5/6) of the above for the next fifty-two (52) weeks of production.
- c) Thereafter, the above rates will apply to that series.

For services on six (6) programs per weekly unit, the applicable minimum shall be increased by 80%. For services on seven (7) programs per weekly unit, minimum shall be increased by 100%.

COMEDY-VARIETY PROGRAMS (APPENDIX A, ARTICLE 13.B.2.)

Applicable Program Minimums - Per Program

| Length or Time Bracket | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/16</u> | Effective 5/2/16 - 5/1/17 |
|---------------------------|--|--|---|
| 5 minutes | \$ 1,807 | \$ 1,861 | \$ 1,917 |
| 10 minutes | 3,591 | 3,699 | 3,810 |
| 15 minutes | 5,069 | 5,221 | 5,378 |
| 30 minutes | 10,999 | 11,329 | 11,669 |
| 45 minutes | 11,932 | 12,290 | 12,659 |
| 60 minutes | 15,132 | 15,586 | 16,054 |
| 75 minutes | 17,619 | 18,148 | 18,692 |
| 90 minutes | 20,628 | 21,247 | 21,884 |
| 120 minutes | 26,124 | 26,908 | 27,714 |

One Program Per Week, Minimum Variety Show Commitment

If <u>all</u> writers on a once-per-week variety series are employed under a contract providing for guaranteed employment in cycles of thirteen (13) or more weeks, the applicable weekly minimum for each such individual writer is:

Effective

| 5/2/14 – 5/1/15 | \$ 3,996 |
|-----------------|----------|
| 5/2/15 - 5/1/16 | 4,116 |
| 5/2/16 - 5/1/17 | 4,239 |

and the aggregate minimum compensation for each program is:

| Number of Writers | Percentage of Applicable Program Minimums |
|-------------------|---|
| 1 | 100% |
| 2 | 150% |
| 3 | 175% |
| 4 | 200% |

plus 25% for each additional writer

COMEDY-VARIETY PROGRAMS (APPENDIX A, ARTICLE 13.B.2.) (cont'd)

Five Programs Per Week, Minimum Variety Show Commitment

If <u>all</u> writers on a five-per-week comedy-variety series are employed under a contract providing for guaranteed employment in cycles of thirteen (13) or more weeks, the aggregate minimum compensation for each weekly unit of programs is as follows:

| First Period Effective 5/2/14 – 5/1/15 | | <u>Nur</u> | nber of Writers | | |
|--|----------|------------|-----------------|----------|----------|
| Length or Time Bracket | 1 | 2 | 3 | 4 | 5 |
| 10 minutes (Prime Time) | \$13,916 | \$15,173 | \$17,713 | | |
| (Non-Prime) | 11,132 | 12,138 | 14,175 | | |
| 15 minutes (Prime Time) | | 19,476 | 22,007 | \$24,542 | |
| (Non-Prime) | | 15,580 | 17,602 | 19,639 | |
| 30 minutes (Prime Time) | | | 32,887 | 36,045 | \$39,223 |
| (Non-Prime) | | | 26,314 | 28,847 | 31,387 |
| 60 minutes (Prime Time) | | | | 61,981 | 65,138 |
| (Non-Prime) | | | | 49,581 | 52,110 |
| Second Period Effective 5/2/15 – 5/1/16 | | <u>Nur</u> | nber of Writers | | |
| Length or Time Bracket | 1 | 2 | 3 | 4 | 5 |
| 10 minutes (Prime Time) | \$14,333 | \$15,628 | \$18,244 | | |
| (Non-Prime) | 11,466 | 12,502 | 14,600 | | |
| 15 minutes (Prime Time) | , | 20,060 | 22,667 | \$25,278 | |
| (Non-Prime) | | 16,047 | 18,130 | 20,228 | |
| 30 minutes (Prime Time) | | , | 33,874 | 37,126 | \$40,400 |
| (Non-Prime) | | | 27,103 | 29,712 | 32,329 |
| 60 minutes (Prime Time) | | | , | 63,840 | 67,092 |
| (Non-Prime) | | | | 51,068 | 53,673 |
| Third Period | | | | | |
| Effective 5/2/16 – 5/1/17 | | <u>Nur</u> | nber of Writers | | |
| Length or Time Bracket | 1 | 2 | 3 | 4 | 5 |
| 10 minutes (Prime Time) | \$14,763 | \$16,097 | \$18,791 | | |
| (Non-Prime) | 11,810 | 12,877 | 15,038 | | |
| 15 minutes (Prime Time) | | 20,662 | 23,347 | \$26,036 | |
| (Non-Prime) | | 16,528 | 18,674 | 20,835 | |
| 30 minutes (Prime Time) | | | 34,890 | 38,240 | \$41,612 |
| (Non-Prime) | | | 27,916 | 30,603 | 33,299 |
| 60 minutes (Prime Time) | | | | 65,755 | 69,105 |
| (Non-Prime) | | | | 52,600 | 55,283 |

The applicable weekly minimum for each individual writer is:

Effective

5/2/14 - 5/1/15 \$ 3,996 **5/2/15 - 5/1/16** 4,116 **5/2/16 - 5/1/17** 4,239

COMEDY-VARIETY PROGRAMS (APPENDIX A, ARTICLE 13.B.2.) (cont'd)

Discounts For Non-Cancellable Contracts

For any writer who is employed under a term contract <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable weekly minimum is subject to a ten percent (10%) discount. For any writer who is employed under a term contract <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable weekly minimum is subject to a twenty percent (20%) discount. If <u>all</u> writers on a comedy-variety series are employed under term contracts <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable program minimums are subject to a ten percent (10%) discount. If <u>all</u> of the writers on a comedy-variety series are employed under term contracts <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable program minimums are subject to a twenty percent (20%) discount. Discounts are not applicable to pre-production periods.

| | Effective | Effective | Effective |
|---|-----------|-----------------------|-----------|
| | 5/2/14- | 5/2/15- | 5/2/16- |
| | 5/1/15 | <u>5/1/16</u> | 5/1/17 |
| SKETCH MINIMUMS – (APPENDIX A, ARTICLE 13.B.3.) | | | |
| Prime Time | \$ 3,728 | \$ 3,840 | \$ 3,955 |
| Non-Prime Time | 2,976 | 3,065 | 3,157 |
| LYRICS UNACCOMPANIED BY MUSIC – (APPENDIX A, ARTICLE 13.B.3.) | \$ 2,935 | \$ 3,023 | \$ 3,114 |
| MINIMUMS FOR PRE-PRODUCTION PERIODS FOR WRITERS EMPLOYED UNDER MINIMUM VARIETY SHOW COMMITMENT (APPENDIX A, ARTICLE 13.B.2.g.) | | Compensation Per Week | |
| First and Second Weeks Third and Fourth Weeks Fifth and Sixth Weeks Thereafter | \$ 2,793 | \$ 2,877 | \$ 2,963 |
| | 3,197 | 3,293 | 3,392 |
| | 3,595 | 3,703 | 3,814 |
| | 3,996 | 4,116 | 4,239 |

DOCUMENTARY PROGRAMS (APPENDIX A, ARTICLE 13.B.8.b)

For the purpose of Documentary programs, high budget (HB) refers to programs whose negative cost equals or exceeds the amounts set forth below. Low budget (LB) refers to programs whose negative cost is less than the amounts set forth below:

| 15 minutes or less | \$ 50,000 |
|-----------------------------------|-----------|
| 30 minutes or less (more than 15) | 100,000 |
| 60 minutes or less (more than 30) | 200,000 |
| 90 minutes or less (more than 60) | 300,000 |
| For each additional 30 minutes | 100,000 |

Story and Telescript

| Program Length In Minutes | Effective 5/2/14 – 5/1/15 | | Effective 5/2/15 – 5/1/16 |
|---------------------------|------------------------------|---------|-------------------------------------|
| | LB | НВ | LB HB |
| 10 or less | \$3,983 | \$4,680 | \$4,102 \$4,820 |
| 15 or less | 5,814 | 6,837 | 5,988 7,042 |
| 30 or less | 9,673 | 12,517 | 9,963 12,893 |
| 60 or less | 18,351 | 22,778 | 18,902 23,461 |
| 90 or less | 26,952 | 33,006 | 27,761 33,996 |
| 120 or less | 35,592 | 43,246 | 36,660 44,543 |

| Program Length In Minutes | Effective 5/2/16 – 5/1/17 | |
|------------------------------|-------------------------------------|---------|
| | LB | НВ |
| 10 or less | \$4,225 | \$4,965 |
| 15 or less | 6,168 | 7,253 |
| 30 or less | 10,262 | 13,280 |
| 60 or less | 19,469 | 24,165 |
| 90 or less | 28,594 | 35,016 |
| 120 or less | 37,760 | 45,879 |

Story Only

| Program Length In Minutes | Effective 5/2/14 – 5/1/15 | | Effective 5/2/15 – 5/1/16 |
|------------------------------|------------------------------|---------|-------------------------------------|
| | LB | НВ | LB HB |
| 10 or less | \$1,155 | \$1,287 | \$1,190 \$1,326 |
| 15 or less | 1,704 | 1,882 | 1,755 1,938 |
| 30 or less | 2,818 | 3,403 | 2,903 3,505 |
| 60 or less | 5,338 | 6,389 | 5,498 6,581 |
| 90 or less | 7,858 | 9,372 | 8,094 9,653 |
| 120 or less | 10,383 | 12,350 | 10,694 12,721 |

| Program Length In Minutes | Effective 5/2/16 – 5/1/17 | |
|---------------------------|-------------------------------------|---------|
| | LB | НВ |
| 10 or less | \$1,226 | \$1,366 |
| 15 or less | 1,808 | 1,996 |
| 30 or less | 2,990 | 3,610 |
| 60 or less | 5,663 | 6,778 |
| 90 or less | 8,337 | 9,943 |
| 120 or less | 11,015 | 13,103 |

DOCUMENTARY PROGRAMS (APPENDIX A, ARTICLE 13.B.8.b.) (cont'd)

Telescript Only

| Program Length In Minutes | Effective 5/2/14 – 5/1/15 | | Effective 5/2/15 – 5/1/16 |
|------------------------------|------------------------------|---------|-------------------------------------|
| | LB | НВ | LB HB |
| 10 or less | \$2,945 | \$4,021 | \$3,033 \$4,142 |
| 15 or less | 4,304 | 5,879 | 4,433 6,055 |
| 30 or less | 7,332 | 9,754 | 7,552 10,047 |
| 60 or less | 13,991 | 18,518 | 14,411 19,074 |
| 90 or less | 20,658 | 27,253 | 21,278 28,071 |
| 120 or less | 27,329 | 35,993 | 28,149 37,073 |

| Program Length In Minutes | | Effective 5/2/16 – 5/1/17 | |
|------------------------------|---------|-------------------------------------|--|
| | LB | НВ | |
| 10 or less | \$3,124 | \$4,266 | |
| 15 or less | 4,566 | 6,237 | |
| 30 or less | 7,779 | 10,348 | |
| 60 or less | 14,843 | 19,646 | |
| 90 or less | 21,916 | 28,913 | |
| 120 or less | 28,993 | 38,185 | |

Plot Outline - Narrative Synopsis of Story (APPENDIX A, ARTICLE 13.B.8.c.)

Company may request a writer to prepare a narrative synopsis of the plot outline of a story owned by that writer to determine the suitability of the story for telescript purposes. Company has 14 days from delivery to elect to acquire the outline and to employ the writer to prepare a telescript. If Company does not proceed, the outline and all right, title and interest therein is retained by the writer.

| Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/16</u> | Effective 5/2/16- <u>5/1/17</u> |
|--|--|---|
| \$1,362 | \$1,403 | \$1,445 |
| 2,264 | 2,332 | 2,402 |
| 4,304 | 4,433 | 4,566 |
| 6,328 | 6,518 | 6,714 |
| | 5/1/15 \$1,362 2,264 4,304 | 5/2/14- 5/2/15- 5/1/15 5/1/16 \$1,362 \$1,403 2,264 2,332 4,304 4,433 |

Rewrite or Polish Minimum (APPENDIX A, ARTICLE 13.B.8.d.)

| Program Length – LOW BUDG | <u>ET</u> | | |
|----------------------------|-----------|---------|---------|
| 15 minutes or less | \$2,150 | \$2,215 | \$2,281 |
| 30 minutes or less | 3,674 | 3,784 | 3,898 |
| 60 minutes or less | 6,766 | 6,969 | 7,178 |
| 90 minutes or less | 10,335 | 10,645 | 10,964 |
| 120 minutes or less | 13,910 | 14,327 | 14,757 |
| Program Length – HIGH BUDG | <u>ET</u> | | |
| 15 minutes or less | \$2,935 | \$3,023 | \$3,114 |
| 30 minutes or less | 4,889 | 5,036 | 5,187 |
| 60 minutes or less | 9,250 | 9,528 | 9,814 |
| 90 minutes or less | 13,633 | 14,042 | 14,463 |
| 120 minutes or less | 18,009 | 18,549 | 19,105 |

NEWS PROGRAMS (APPENDIX A, ARTICLE 13.B.8.b.(4)(a))

Minimum for a single news program script:

| Program Length In Minutes | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/16</u> | Effective 5/2/16- <u>5/1/17</u> |
|---------------------------|--|--|--|
| 5 minutes | \$1,567 | \$1,606 | \$1,646 |
| 10 minutes | 3,127 | 3,205 | 3,285 |
| 15 minutes | 4,422 | 4,533 | 4,646 |
| 30 minutes | 8,831 | 9,052 | 9,278 |
| 45 minutes | 10,392 | 10,652 | 10,918 |
| 60 minutes | 13,252 | 13,583 | 13,923 |
| 75 minutes | 15,334 | 15,717 | 16,110 |
| 90 minutes | 18,720 | 19,188 | 19,668 |

Minimum for News Programs broadcast as a strip five (5) times per week:

(Column 1 refers to one telecast per day; column 2 refers to two telecasts per day.)

| Program Length In Minutes | | Effective /14 – 5/1/15 | | | Effective /15 – 5/1 / | |
|------------------------------|---------|---------------------------|-----|---------|---------------------------------|---------|
| | (1) | Strip | (2) | (1) | Strip | (2) |
| 5 or less | \$1,571 | \$2, | 573 | \$1,610 | | \$2,637 |
| 10 or less | 2,079 | 3,4 | 451 | 2,131 | | \$3,537 |
| 15 or less | 2,618 | 4, | 155 | 2,683 | | \$4,259 |
| 30 or less | 3,277 | 4, | 748 | 3,359 | | \$4,867 |
| 60 or less | 3,992 | 5, | 732 | 4,092 | | \$5,875 |
| 90 or less | 4,702 | 6, | 716 | 4,820 | | \$6,884 |
| 120 or less | 5,411 | 7, | 701 | 5,546 | | \$7,894 |

| Program Length In Minutes | Effective 5/2/16 – 5/1/17 | |
|------------------------------|-------------------------------------|----------|
| | (1) S | trip (2) |
| 5 or less | \$1,650 | \$2,703 |
| 10 or less | 2,184 | 3,625 |
| 15 or less | 2,750 | 4,365 |
| 30 or less | 3,443 | 4,989 |
| 60 or less | 4,194 | 6,022 |
| 90 or less | 4,941 | 7,056 |
| 120 or less | 5,685 | 8,091 |

NON-DRAMATIC PROGRAMS

Once-Per-Week Non-Dramatic Programs (Including Non-Dramatic Children's Programs)
(APPENDIX A, ARTICLE 13.B.6.a.)+*

| Prime Time | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/16</u> | Effective 5/2/16- 5/1/17 |
|---|--|--|--------------------------------|
| 5 minutes | \$1,576 | \$1,623 | \$1,672 |
| 10 minutes | 3,143 | 3,237 | 3,334 |
| 15 minutes | 4,451 | 4,585 | 4,723 |
| 30 minutes | 8,888 | 9,155 | 9,430 |
| 45 minutes | 10,449 | 10,762 | 11,085 |
| 60 minutes | 13,324 | 13,724 | 14,136 |
| 75 minutes | 15,424 | 15,887 | 16,364 |
| 90 minutes | 18,812 | 19,376 | 19,957 |
| Non-Prime Time | | | |
| 5 minutes | \$1,260 | \$1,298 | \$1,337 |
| 10 minutes | 2,373 | 2,444 | 2,517 |
| 15 minutes | 3,555 | 3,662 | 3,772 |
| 30 minutes | 6,275 | 6,463 | 6,657 |
| 45 minutes | 7,689 | 7,920 | 8,158 |
| 60 minutes | 9,932 | 10,230 | 10,537 |
| 75 minutes | 10,984 | 11,314 | 11,653 |
| 90 minutes | 13,853 | 14,269 | 14,697 |
| Prime Time Five-Per-Wee (APPENDIX A, ARTICLE | k (Strip) Non-Dramatic Prod 13.B.6.b.)+* | grams** | |
| 5 minutes | \$3,245 | \$3,342 | \$3,442 |
| 10 minutes | 4,596 | 4,734 | 4,876 |
| 15 minutes | 5,228 | 5,385 | 5,547 |
| 30 minutes | 6,757 | 6,960 | 7,169 |
| 60 minutes | 7,726 | 7,958 | 8,197 |
| 90 minutes | 9,165 | 9,440 | 9,723 |
| Non-Prime Time Five-Per- | Week (Strip) Non-Dramatio | : Programs+* | |
| C mains stand | #0.500 | #0.004 | CO 744 |
| 5 minutes | \$2,586 3.469 | \$2,664 | \$2,744 |
| 10 minutes | 3,468 4 176 | 3,572 4,301 | 3,679 4,430 |
| 15 minutes | 4,176 4 771 | 4,301 | 4,430 5,061 |
| 30 minutes 60 minutes | 4,771 5,761 | 4,914 5,934 | 5,061 6,112 |
| 90 minutes | 5,761 6,749 | 5,934 6,951 | 7,160 |
| 30 กาแกนเ ธ ร | 0,143 | 0,301 | 7,100 |

⁺Use of this category requires notice to the Guild. Contact the Guild Contracts Department for details.

^{*}These rates also apply to dramatic religious programs.
**Including Non-Dramatic Children's programs whether or not prime time.

NON-COMMERCIAL OPENINGS & CLOSINGS (ARTICLE 13.B.7.p.)

| Aggregate Running Time Of Material | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/16</u> | Effective 5/2/16- <u>5/1/17</u> |
|------------------------------------|--|--|--|
| 3 minutes or less | \$ 2,735 | \$ 2,817 | \$ 2,902 |
| More than 3 minutes | 3,839 | 3,954 | 4,073 |

COMEDY-VARIETY, DOCUMENTARY AND NEWS PROGRAMS

Minimal Writing (APPENDIX A, ARTICLE 13.B.7.h. and APPENDIX A, ARTICLE 13.B.8.i.)+

Where there is minimal writing and the <u>only</u> literary material written for a program is for openings, closings, introductions, questions and/or bridging, the minimums for non-dramatic programs on page 25 may be utilized in lieu of the otherwise applicable minimums.

DOCUMENTARY, NEWS AND ONCE-PER-WEEK NON-DRAMATIC PROGRAMS

Segment Formula (APPENDIX A, ARTICLE 13.B.6.c. and APPENDIX A, ARTICLE 13.B.8.b.(5))+

Different writers may be employed to write self-contained segments of programs under a segment formula subject to certain conditions. Contact the Guild Contracts Department for details.

DOCUMENTARY, NEWS AND OTHER NON-DRAMATIC PROGRAMS

Minimum Series Commitment (APPENDIX A, ARTICLE 13.B.6.a.(1)(b)(i) and APPENDIX A, ARTICLE 13.B.8.b.(5))

If <u>all</u> writers are employed under a contract providing for guaranteed employment in cycles of thirteen (13) or more weeks, the applicable weekly minimum for each such individual writer is:

Effective

| 5/2/14 - 5/1/15 | \$ 3,134 |
|-----------------|----------|
| 5/2/15 - 5/1/16 | 3,228 |
| 5/2/16 - 5/1/17 | 3.325 |

and the aggregate minimum compensation for each program (or weekly unit) is:

| Number of Writers | Percentage of Applicable Program Minimums |
|-------------------|--|
| 1 | 100% |
| 2 | 150% |
| 3 | 175% |
| 4 | 200% |

plus 25% for each additional writer

⁺Use of this provision requires notice to the Guild. Contact the Guild Contracts Department for details.

DOCUMENTARY, NEWS AND OTHER NON-DRAMATIC PROGRAMS (cont'd)

Discounts For Non-Cancellable Contracts

For any writer who is employed under a term contract <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable weekly minimum is subject to a ten percent (10%) discount. For any writer who is employed under a term contract <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable weekly minimum is subject to a twenty percent (20%) discount. If <u>all</u> writers on a series are employed under term contracts <u>non-cancellable</u> for thirteen (13) or more weeks, the applicable program minimums are subject to a ten percent (10%) discount. If <u>all</u> of the writers on a series are employed under term contracts <u>non-cancellable</u> for twenty-six (26) or more weeks, the applicable program minimums are subject to a twenty percent (20%) discount.

APPLICABLE TIME PERIOD

Where fifty percent (50%) or less of a television program covered by Appendix A is intended to consist of material written by a writer or writers, the applicable minimum compensation shall be the minimum basic compensation applicable to the time period actually consumed by the material but no less than the minimum time bracket indicated:

(1) Prime Time Comedy-Variety, One Per Week or Less (APPENDIX A, ARTICLE 13.B.7.a.)

| Length of Program | Minimum Time Bracket |
|--|----------------------|
| 15 minutes or less Over 15 minutes but | 10 minutes |
| less than 60 minutes | 15 minutes |
| 60 minutes or over | 30 minutes |

(2) Documentary and News Programs (APPENDIX A, ARTICLE 13.B.8.e.)

Length of Program

| <u>Longin or riogram</u> | Millimant Time Bracket |
|---|------------------------|
| 15 minutes or less | length of entire film |
| Over 15 minutes but not over 60 minutes | 15 minutes |
| Over 60 minutes | 30 minutes |

However, if a writer writes the story and telescript for a one-hour documentary film, the minimum time bracket shall be 30 minutes.

Minimum Time Bracket

(3) Comedy-Variety (other than those specified in (1) above) and Non-Dramatic Programs (other than those specified in (2) above and Quiz and Audience Participation programs)

(APPENDIX A, ARTICLE 13.B.7.a.)

| Minimum Time Bracket |
|--------------------------|
| 10 minutes |
| 15 minutes 30 minutes |
| |

<u>HIGH BUDGET SVOD PROGRAMS (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)</u>

Derivative and original dramatic new media programs made for exhibition on a subscription video-on-demand consumer pay platform (e.g., Hulu Plus, Amazon Prime, Netflix) that meet the following high budget thresholds shall be defined as "High Budget SVOD Programs." Programs less than 20 minutes in length shall not fall under this category regardless of the budget.

| Length of Program | |
|------------------------|-----------------------|
| as Initially Exhibited | High Budget Threshold |
| 20-35 Minutes | \$1,300,000 and above |
| 36-65 Minutes | \$2,500,000 and above |
| 66 Minutes or more | \$3,000,000 and above |

| Applicable minimums: STORY – 15 MILLION OR MORE SUBSCRIBERS | Effective 5/2/14 - 5/1/15 | Effective 5/2/15- 5/1/16 | Effective 5/2/16- <u>5/1/17</u> |
|--|---|---------------------------------|--|
| 20-35 Minutes in Length TIER 1: Budget of \$2,000,000 or more (\$2,100,000 or more effective 5/2/16) | \$ 8,264 | \$ 8,512 | \$ 8,767 |
| TIER 2: \$1,300,000 or more but less than \$2,000,000 (\$2,100,000 or more effective 5/2/16) | 5,568 | 5,735 | 5,907 |
| 36-65 Minutes in Length TIER 1: Budget of \$3,700,000 or more | 44547 | 44.000 | 45 400 |
| (\$3,800,000 or more effective 5/2/16) TIER 2: \$2,500,000 or more but less than \$3,700,000 (\$3,800,000 or more effective 5/2/16) | 14,547 10,118 | 14,983 10,422 | 15,432 10,735 |
| 66-95 Minutes in Length TIER 1: Budget of \$4,000,000 or more | 19,436 | 20,019 | 20,620 |
| TIER 2: \$3,000,000 or more but less than \$4,000,000 | 15,206 | 15,662 | 16,132 |
| 96 Minutes or More in Length TIER 1: Budget of \$4,500,000 (plus \$2,250,000 for each additional 35 minutes or portion thereof) or more | | | |
| Serials & Episodic Non-Episodic | 25,953 28,323 | 26,732 29,173 | 27,534 30,048 |
| TIER 2: \$3,000,000 or more but less than \$4,500,000 (plus \$2,250,000 for each additional 35 minutes or portion thereof) | 19,926 | 20,524 | 21,140 |
| | 10,020 | 20,024 | 21,140 |
| TELEPLAY - 15 MILLION OR MORE SUBSCRIBERS | | | |
| 20-35 Minutes in Length | | | |
| TIER 1: Budget of \$2,000,000 or more (\$2,100,000 or more effective 5/2/16) TIER 2: \$1,300,000 or more but less than \$2,000,000 | \$17,777 | \$18,310 | \$18,859 |
| (\$2,100,000 or more effective 5/2/16) | 9,042 | 9,313 | 9,592 |
| 36-65 Minutes in Length | | | |
| TIER 1: Budget of \$3,700,000 or more (\$3,800,000 or more effective 5/2/16) TIER 2: \$2,500,000 or more but less than \$3,700,000 | 23,984 | 24,704 | 25,445 |
| (\$3,800,000 or more effective 5/2/16) | 17,523 | 18,049 | 18,590 |
| 66-95 Minutes in Length | 24 550 | 25 506 | 36 664 |
| TIER 1: Budget of \$4,000,000 or more TIER 2: \$3,000,000 or more but less than \$4,000,000 | 34,559 26,952 | 35,596 27,761 | 36,664 28,594 |

| LICU DUDGET SVOD DDOOD AMS (SIDE) ETTED ON LIT | | EDIAL WOTT | EN EOD DDOOD AND |
|--|--------------------------|--------------------------|--------------------------|
| HIGH BUDGET SVOD PROGRAMS (SIDELETTER ON LIT MADE FOR NEW MEDIA) (cont'd) | EKAKY MAII | EKIAL WKIII | EN FUK PKUGKAMS |
| • | Effective 5/2/14- | Effective | Effective |
| TELEPLAY – 15 MILLION OR MORE SUBSCRIBERS | 5/2/14- 5/1/15 | 5/2/15- <u>5/1/16</u> | 5/2/16- <u>5/1/17</u> |
| 96 Minutes or More in Length | | | |
| TIER 1: Budget of \$4,500,000 (plus \$2,250,000 for each | | | |
| additional 35 minutes or portion thereof) or more Serials & Episodic | \$44,339 | \$45,669 | \$47,039 |
| Non-Episodic | 48,385 | 49,837 | 51,332 |
| TIER 2: \$3,000,000 or more but less than \$4,500,000 | | | |
| (plus \$2,250,000 for each additional 35 minutes or portion thereof) | 35,751 | 36,824 | 37,929 |
| · | | · | · |
| STORY & TELEPLAY-15 MILLION OR MORE SUBSCRIBE | <u>RS</u> | | |
| 20-35 Minutes in Length | | | |
| TIER 1: Budget of \$2,000,000 or more (\$2,100,000 or more effective 5/2/16) | \$24,788 | \$25,532 | \$26,298 |
| TIER 2: \$1,300,000 or more but less than \$2,000,000 | • | | |
| (\$2,100,000 or more effective 5/2/16) | 13,916 | 14,333 | 14,763 |
| 36-65 Minutes in Length | | | |
| TIER 1: Budget of \$3,700,000 or more | 00.457 | 07.554 | 20.070 |
| (\$3,800,000 or more effective 5/2/16) TIER 2: \$2,500,000 or more but less than \$3,700,000 | 36,457 | 37,551 | 38,678 |
| (\$3,800,000 or more effective 5/2/16) | 25,295 | 26,054 | 26,836 |
| 66-95 Minutes in Length | | | |
| TIER 1: Budget of \$4,000,000 or more | 51,294 | 52,833 | 54,418 |
| TIER 2: \$3,000,000 or more but less than \$4,000,000 | 38,016 | 39,156 | 40,331 |
| 96 Minutes or More in Length | | | |
| TIER 1: Budget of \$4,500,000 (plus \$2,250,000 for each | | | |
| additional 35 minutes or portion thereof) or more | 67,489 | 69,514 | 71,599 |
| Serials & Episodic Non-Episodic | 73,766 | 75,979 | 71,599 78,258 |
| TIER 2: \$3,000,000 or more but less than \$4,500,000 | , | , | , |
| (plus \$2,250,000 for each additional 35 minutes or portion thereof) | 49,819 | 51,314 | 52,853 |
| · | 40,010 | 01,014 | 02,000 |
| STORY – FEWER THAN 15 MILLION SUBSCRIBERS | | | |
| 20-35 Minutes in Length | \$ 5,568 | \$ 5,735 | \$ 5,907 |
| 36-65 Minutes in Length | 10,118 | 10,422 | 10,735 |
| 66-95 Minutes in Length 96 Minutes or More in Length | 15,206 19,926 | 15,662 20,524 | 16,132 21,140 |
| So Minates of More in Longin | 10,020 | 20,021 | 21,110 |
| TELEPLAY - FEWER THAN 15 MILLION SUBSCRIBERS | | | |
| 20-35 Minutes in Length | \$ 9,042 | \$ 9,313 | \$ 9,592 |
| 36-65 Minutes in Length | 17,523 | 18,049 | 18,590 |
| 66-95 Minutes in Length | 26,952 | 27,761 | 28,594 |
| 96 Minutes or More in Length | 35,751 | 36,824 | 37,929 |
| STORY & TELEPLAY – FEWER THAN 15 MILLION SUBSCRIBERS | | | |
| 20-35 Minutes in Length | \$13,916 | \$14,333 | \$14,763 |
| 36-65 Minutes in Length | 25,295 | 26,054 | 26,836 |
| 66-95 Minutes in Length | 38,016 | 39,156 | 40,331 |
| 96 Minutes or More in Length | 49,819 | 51,314 | 52,853 |

For new media programs covered by the 2014 Basic Agreement which do not meet the criteria for high budget SVOD programs, certain terms of the Basic Agreement are automatically included. Initial compensation minimums are set forth below for derivative new media programs. Initial compensation for an original new media program is fully negotiable between the writer and the Company. Contact the Guild Contracts Department for details.

<u>DERIVATIVE NEW MEDIA PROGRAMS – OTHER THAN "HIGH BUDGET SVOD PROGRAMS"</u> (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)

For any writer employed to write a new media program that is derivative of an existing television motion picture or series, the writer shall be paid no less than the following*:

New Media Productions Derivative of Dramatic Programs (other than Daytime Serials)

| Effective 5/2/14 - 5/1/15 | Effective 5/2/15 - <u>5/1/16</u> | Effective 5/2/16 – <u>5/1/17</u> |
|---|---|---|
| \$716 for programs up to two (2) minutes in length | \$737 for programs up to two (2) minutes in length | \$759 for programs up to two (2) minutes in length |
| \$358 for each minute or portion thereof in excess of two minutes | \$369 for each minute or portion thereof in excess of two minutes | \$380 for each minute of portion thereof in excess of two minutes |

New Media Productions Derivative of Comedy-Variety Programs and Daytime Serials

| Effective 5/2/14 - 5/1/15 | Effective 5/2/15 - 5/1/16 | Effective 5/2/16 – <u>5/1/17</u> |
|---|---|---|
| \$418 for programs up to two (2) minutes in length | \$431 for programs up to two (2) minutes in length | \$444 for programs up to two (2) minutes in length |
| \$209 for each minute or portion thereof in excess of two minutes | \$216 for each minute or portion thereof in excess of two minutes | \$222 for each minute of portion thereof in excess of two minutes |

New Media Productions Derivative of All Other Types of Programs

| Effective 5/2/14 - 5/1/15 | Effective 5/2/15 - 5/1/16 | Effective 5/2/16 – 5/1/17 |
|---|---|---|
| \$359 for programs up to two (2) minutes in length | \$370 for programs up to two (2) minutes in length | \$381 for programs up to two (2) minutes in length |
| \$180 for each minute or portion thereof in excess of two minutes | \$185 for each minute or portion thereof in excess of two minutes | \$191 for each minute of portion thereof in excess of two minutes |

ORIGINAL NEW MEDIA PROGRAMS – OTHER THAN "HIGH BUDGET SVOD PROGRAMS" (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)

A writer who writes an original new media program is covered by the terms 2014 MBA where:

- 1. The writer is a "professional writer" (as defined in MBA Article 1.C.1.b.); OR
- 2. The actual cost of the production is either:
 - (a) over \$15,000 per minute of program material as exhibited, or
 - (b) over \$300,000 per single production as exhibited, or
 - (c) over \$500,000 per series of programs produced for a single order.

If neither 1. nor 2. above applies, the writer may negotiate for such coverage.

^{*}This initial compensation is separate from compensation for writing services for the original production on traditional media.

PRIME TIME RERUNS ON ABC, CBS, FBC and NBC (ARTICLE 15.B.1.b.(2)(a))

All reruns on ABC, CBS, FBC, and NBC in prime time are payable as follows:

| HIGH BUDGET Program Length in Minutes | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- 5/1/16 | Effective 5/2/16- 5/1/17 |
|---|--|--|--|
| STORY | | | |
| 15 or less 30 or less (but not more than 15) 60 or less (but not more than 30) 75 or less (but not more than 60) 90 or less (but not more than 75) 120 or less (but not more than 90) For programs in excess of 120 minutes, each additional 30 minutes or less | \$ 2,868 5,247 9,534 13,574 14,329 18,777 | \$ 2,925 5,352 9,725 13,845 14,616 19,153 4,536 | \$ 2,984 5,459 9,920 14,122 14,908 19,536 4,627 |
| TELEPLAY | | | |
| 15 or less 30 or less (but not more than 15) 60 or less (but not more than 30) 75 or less (but not more than 60) 90 or less (but not more than 75) 120 or less (but not more than 90) For programs in excess of 120 minutes, each additional 30 minutes or less | \$ 5,247 8,520 16,513 24,031 25,399 33,689 8,290 | \$ 5,352 8,690 16,843 24,512 25,907 34,363 8,456 | \$ 5,459 8,864 17,180 25,002 26,425 35,050 8,625 |
| STORY AND TELEPLAY | | | |
| 15 or less 30 or less (but not more than 15) 60 or less (but not more than 30) 75 or less (but not more than 60) 90 or less (but not more than 75) 120 or less (but not more than 90) For programs in excess of 120 minutes, each additional 30 minutes or less | \$ 7,159 13,114 23,837 33,973 35,824 46,946 11,120 | \$ 7,302 13,376 24,314 34,652 36,540 47,885 | \$ 7,448 13,644 24,800 35,345 37,271 48,843 11,569 |
| LOW BUDGET Program Length in Minutes | | | |
| STORY | | | |
| 15 or less 30 or less (but not more than 15) 60 or less (but not more than 30) 75 or less (but not more than 60) 90 or less (but not more than 75) 120 or less (but not more than 90) For programs in excess of 120 minutes, each additional 30 minutes or less | \$ 2,441 4,060 7,674 10,927 11,700 15,454 | \$ 2,490 4,141 7,827 11,146 11,934 15,763 | \$ 2,540 4,224 7,984 11,369 12,173 16,078 |

PRIME TIME RERUNS ON ABC, CBS, FBC and NBC (ARTICLE 15.B.1.b.(2)(a)) (cont'd)

All reruns on ABC, CBS, FBC, and NBC in prime time are payable as follows:

| LOW BUDGET Program Length in Minutes | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- 5/1/16 | Effective 5/2/16- 5/1/17 |
|---|--|--|--|
| TELEPLAY | | | |
| 15 or less 30 or less (but not more than 15) 60 or less (but not more than 30) 75 or less (but not more than 60) 90 or less (but not more than 75) 120 or less (but not more than 90) For programs in excess of 120 minutes, each additional 30 minutes or less | \$ 3,821 6,567 12,524 18,071 19,175 25,373 | \$ 3,897 6,698 12,774 18,432 19,559 25,880 6,304 | \$ 3,975 6,832 13,029 18,801 19,950 26,398 6,430 |
| STORY AND TELEPLAY | | | |
| 15 or less 30 or less (but not more than 15) 60 or less (but not more than 30) 75 or less (but not more than 60) 90 or less (but not more than 75) 120 or less (but not more than 90) For programs in excess of 120 minutes, each additional 30 minutes or less | \$ 6,081 10,135 19,194 27,805 29,252 38,641 | \$ 6,203 10,338 19,578 28,361 29,837 39,414 | \$ 6,327 10,545 19,970 28,928 30,434 40,202 |

Under certain circumstances a promotional launch period may apply. Please contact the Residuals Department for more details.

OTHER RERUN COMPENSATION (ARTICLE 15.B.1.b.(2)(c))+#

The minimum compensation payable with respect to reruns in the United States and Canada (other than in prime time on ABC, CBS, FBC, and NBC) is computed as a percentage of applicable minimum as follows:

| 2nd run | 40%; 50% if on ABC, CBS, FBC, or NBC |
|-------------------------------------|--------------------------------------|
| 3rd run | 30%; 40% if on ABC, CBS, FBC, or NBC |
| 4th-6th run | 25% each run |
| 7th-10th run | 15% each run |
| 11th-12th run | 10% each run |
| 13th run and each run thereafter | 5% |

Under certain circumstances a promotional launch period may apply. Please contact the Residuals Department for more details.

⁺There is a limited waiver based on a ratio of "revenues contracted for" covering syndication reruns of one-hour network (ABC, CBS, FBC, or NBC) prime time dramatic series which were not broadcast in syndication before March 1, 1988. For details, contact the Guild Residuals Department.

[#] For 30 minute series which have not been syndicated before May 2, 2001, and are sold into syndication in markets representing 50% or fewer US television households, the rerun payment for each run will be 20% of applicable minimum. This additional residual stream will not apply against or otherwise affect the above "Other Rerun Compensation" residuals.

TIMING OF RESIDUAL PAYMENTS (ARTICLE 15.B.1.b.(5))

Residuals for Network (ABC, CBS, FBC, and NBC) and for The CW are payable within 30 days of the rerun. "Other rerun compensation" residuals are payable within 120 days of the rerun.

PRIME TIME COMEDY-VARIETY RERUN COMPENSATION, ONCE PER WEEK OR LESS (APPENDIX A, ARTICLE 15.B.2.a.)

Compensation for reruns is allocated among the credited writers and shall be computed as follows:

2nd run 100% of applicable aggregate minimum

3rd run

Prime Time 100% of applicable aggregate minimum 75% of applicable aggregate minimum

4th run 50% of applicable aggregate minimum for each such run

5th run

6th run 25% of applicable aggregate minimum 7th run 10% of applicable aggregate minimum

Each subsequent run 5% of applicable aggregate minimum for each such run

FOREIGN TELECAST COMPENSATION (ARTICLE 15.B.2.)

Initial Foreign Telecast

When foreign gross exceeds:
\$ 7,000 on 30 minute film
13,000 on 60 minute film
18,000 on longer film

When foreign gross exceeds:
\$ 10,000 on 30 minute film
18,000 on 60 minute film
24,000 on longer film

Additional 10% of applicable minimum

Additional 10% of applicable minimum

In addition, 1.2% of Distributor's Foreign Gross, including both foreign basic cable and foreign free television receipts, in perpetuity, after the following thresholds:

30 minutes: \$ 365,000 60 minutes: \$ 730,000

Over 60 minutes but not

more than 120 minutes: \$ 1,860,000

The above thresholds are reduced by 50% for Appendix A programs such as Comedy-Variety, Daytime Serials and Documentaries.

COMEDY-VARIETY FOREIGN TELECAST COMPENSATION (APPENDIX A, ARTICLE 15.B.2.c.)

When calculating foreign telecast compensation for prime time comedy-variety programs originally broadcast once per week or less, the applicable story and teleplay minimums are to be substituted for the applicable comedy-variety minimums.

^{*}For one-hour network (ABC, CBS, FBC, and NBC) prime time series covered by the limited waiver (details in footnote on page 29), the 15%, 10% and 10% payments are to be collapsed into a single payment of 35% payable upon initial foreign telecast. Contact the Guild Residuals Department for details.

RERUN COMPENSATION FOR MADE-FOR BASIC CABLE PROGRAMS ON BASIC CABLE "SANCHEZ" FORMULA (APPENDIX C, ARTICLE 2.b.(1))

The minimum compensation payable with respect to reruns on basic cable of made-for basic cable programs is as follows:

Effective **5/2/14** - **5/1/17**

Percentage of Applicable Minimum

| 2 nd run | 17.0% |
|--|-------|
| 3 rd run | 12.0% |
| 4 th run | 11.0% |
| 5 th run | 10.0% |
| 6 th run | 6.0% |
| 7 th & 8 th run | 4.0% |
| 9 th & 10 th run | 3.5% |
| 11 th run | 3.0% |
| 12 th run | 2.5% |
| 13 th run & <u>each</u> run thereafter | 1.5% |

^{*}Payments for the second through fifth runs shall be made when the residual payment is due for the 2nd run.

RERUN COMPENSATION FOR MADE-FOR-BASIC CABLE PROGRAMS ON BASIC CABLE "HITCHCOCK" FORMULA (APPENDIX C, ARTICLE 2.b.(2))

For dramatic programs, 120% of the difference between the corresponding Network Prime Time minimum and the applicable minimum for the program is payable as a reuse fee covering 12 runs over 5 years on the basic cable service. For other types of programs, the reuse fee is 84% of the applicable minimum. The reuse fee is payable upon the initial exhibition of the program, but no earlier than the final determination of writing credits.

MADE-FOR-PAY TELEVISION, VIDEOCASSETTE/VIDEODISC RESIDUALS (APPENDIX B, PARAGRAPH D.3.a.(1))

Generally, for dramatic programs, after the first exhibition year or the first 10 runs (whichever occurs first) on the same pay TV service, residuals are payable for subsequent exhibition years as follows:

| 30 minute | \$4,200 in each of the next 3 years; \$750 each year thereafter. |
|---------------------|---|
| 60 minute | \$7,200 in each of the next 3 years; \$1,000 each year thereafter. |
| 90 minute | \$ 6,500 in each of the next 3 years; \$1,125 each year thereafter. |
| 120 minutes or more | \$8,500 in each of the next 3 years; \$1,250 each year thereafter. |

For other types of programs, a 2% residual is payable after certain thresholds are met. For details, contact the Guild Residuals Department.

REUSE OF TRADITIONAL PROGRAMS IN NEW MEDIA (SIDELETTER ON EXHIBITION OF MOTION PICTURES TRANSMITTED VIA NEW MEDIA)

| | Consumer Pays to View | Free to the Consumer - Ad Supported |
|------------------|---|---|
| Theatrical Films | Rental = 1.2% of "distributor's gross"+ Electronic Sell Through ("EST") (e.g. download purchases) = 0.36% of distributor's gross of first 50,000 units; thereafter, 0.65% of distributor's gross | 1.2% of distributor's gross |
| TV Programs | Rental = 1.2% of distributor's gross EST = 0.36% of first 100,000 units; thereafter, 0.7% of distributor's gross | Initial Exhibition = Company shall be entitled to a "streaming window" for a 7 consecutive day period, except that: • It shall be a 24 consecutive day period for the first 7 episodes of a new series and any one-time television motion picture; and • It shall be a 17 consecutive day period for daytime serials and children's programming. For each episode of a series in its first year, the free streaming window may commence up to 30 days before initial exhibition on television of the episode. The "streaming window" for any made for free TV program is 7 consecutive days for each rerun of the program on free TV, with the 7 consecutive days measured separately for each city in the U.S. and Canada. If the program is rerun more than once in any 7 consecutive day period, the "streaming window" is limited to a single 7 consecutive day period surrounding one of the runs. For each 26 week period in the year immediately following the streaming window, if Company makes available on AVOD* of a MVPD** or any similar service, then Company shall make a residual payment equal to 4% (effective 5/2/14), 4.5% (effective 5/2/15), and 5% (effective 5/2/16) of the applicable minimum. For dramatic programs, the applicable minimum is the network prime time residual base. Thereafter, Company shall pay 2% of distributor's gross. |

^{*}AVOD = Advertiser-Supported Video-On-Demand

^{**}MVPD = Multichannel Video Programming Distributor (e.g., cable, satellite or telephone company television service)

⁺For questions about "distributor's gross," contact the Guild Residuals Department.

REUSE OF NEW MEDIA PROGRAMS (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)

High Budget SVOD Programs Reused in New Media

Initial compensation paid to the credited writer(s) of a High Budget SVOD Program with 15 million or more subscribers shall include one year of use worldwide on such platform. For each subsequent year of use on such platform, Company shall make a fixed residual payment based on the applicable network prime time residual base in the following percentage:

Effective **5/2/14** – **5/1/17**

| Exhibition Year | Percentage of Applicable Network Prime Time Residual Base |
|----------------------|---|
| Year 2 | 30.0% |
| Year 3 | 30.0% |
| Year 4 | 25.0% |
| Year 5 | 20.0% |
| Year 6 | 15.0% |
| Year 7 | 10.0% |
| Year 8 | 8.0% |
| Year 9 | 5.0% |
| Year 10 | 4.5% |
| Year 11 | 3.0% |
| Year 12 | 2.5% |
| Each Year thereafter | 1.5% |

Initial compensation paid to the credited writer(s) of a High Budget SVOD Program with FEWER than 15 million subscribers shall include one year of use worldwide on such platform. For each subsequent year of use on such platform, Company shall make a fixed residual payment according to the schedule above, but the residual base shall be 65% of the applicable network prime time residual base.

For subsequent exhibition of a High Budget SVOD Program on any subscription consumer pay new media platform other than the platform on which the program was initially exhibited, Company shall make a residual payment equal to 1.2% of distributor's gross.

For subsequent exhibition of a High Budget SVOD Program on any consumer pay new media platform other than a subscription consumer pay platform (*i.e.*, download-to-own or download-to-rent), Company shall make a residual payment equal to 1.2% of distributor's gross.

Please contact the Guild Residuals Department for more details.

REUSE OF NEW MEDIA PROGRAMS (SIDELETTER ON LITERARY MATERIAL WRITTEN FOR PROGRAMS MADE FOR NEW MEDIA)

<u>Derivative and Original New Media Programs (Other than High Budget SVOD Programs) Reused in Traditional Media</u>

If a MBA-covered new media program (either derivative or original) is reused in traditional media (e.g., free television, basic cable, pay TV or interactive), residuals are payable under existing MBA formulas. For example, if a derivative new media program is reused on basic cable, Company pays 2% of distributor's gross receipts. For details, contact the Guild Residuals Department.*

Derivative New Media Programs (Other than High Budget SVOD Programs) Reused in New Media

If a derivative new media program is reused in new media, the following minimums apply:

| Consumer Pays to View | Free to the Consumer - Ad Supported |
|---|---|
| First 26 weeks, no residual due | First 13 weeks, no residual due |
| Thereafter, 1.2% of distributor's gross | Then, for up to two 26-week periods for 3.5% of applicable minimum prorated in 5 minute increments, prorated for less than 26 weeks |
| | Thereafter, 2.0% of distributor's gross |

Original New Media Programs (Other than High Budget SVOD Programs) Reused in New Media

If an original new media program is reused in new media, the following applies:

| Consumer Pays to View | Free to the Consumer - Ad Supported |
|---|-------------------------------------|
| First 26 weeks, no residual due | Freely negotiable by writer |
| Thereafter, 1.2% of distributor's gross <u>only</u> if the budget for the program was at least \$25,000 per minute, otherwise freely negotiable | |

^{*}For reuse of new media programs on free television, please call the Guild Residuals Department for calculation of residuals.

FREE TELEVISION PRODUCT RELEASED ON BASIC CABLE (ARTICLE 58)

A 2.5% residual is payable for free television product produced prior to July 1, 1984, released on Basic Cable. For free television product produced after July 1, 1984, a 2% residual is payable. For details, contact the Guild Residuals Department.

INTERACTIVE REUSE COMPENSATION (ARTICLE 64)

The Basic Agreement contains provisions governing additional compensation for reuse of MBA-covered writing in interactive programs. Contact the Guild Contracts Department for information.

USE OF EXCERPTS (ARTICLE 15.A.3.j., ARTICLE 15.B.10., and ARTICLE 15.B.13.j.)

The use of excerpts (clips) from a theatrical motion picture or television program in another theatrical motion picture, television program or new media often requires payment to the Guild for distribution to the credited writers. For details, contact the Guild Residuals Department.

SERIES SEQUEL PAYMENTS (ARTICLE 16.B.2.a.)

If a Company commences exploitation of the television series sequel rights in connection with material to which separation of rights applies, the writer or writers entitled to separation of rights must be paid not less than the following series sequel payments for each episode produced:

| Series of: | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/16</u> | Effective 5/2/16- 5/1/17 |
|--|--|--|---------------------------------|
| 15-minute episodes | \$1,186 | \$1,222 | \$1,258 |
| 30-minute episodes | 1,977 | 2,036 | 2,097 |
| 60-minute episodes 90-minute episodes | 3,756 | 3,868 | 3,984 |
| or longer | 4,943 | 5,090 | 5,243 |

MOVIE-OF-THE-WEEK (MOW) SEQUEL PAYMENTS (ARTICLE 16.B.2.b.)

The writers entitled to separation of rights in the first MOW must be paid not less than the following MOW sequel payment for each MOW sequel:

| | tt | _ | _ | 4: | ٠. | _ |
|---|----|---|---|----|----|---|
| Е | П | е | C | u | ν | е |
| | | | | | | |

| 5/2/14 - 5/1/15 | \$ 19,772 |
|-----------------|-----------|
| 5/2/15 - 5/1/16 | 20,360 |
| 5/2/16 - 5/1/17 | 20.972 |

Under certain circumstances, twice the above payment applies. Contact the Contracts Department for details.

DIRECT-TO-VIDEO SEQUELS (ARTICLE 16.A.5.c.)

The writers entitled to separation of rights in a theatrical motion picture must be paid not less than the following one-time sequel payment for each direct-to-video sequel produced and distributed:

| Εſ | fe | ct | iν | е |
|----|----|----|----|---|
| | | | | |

| 5/2/14 - 5/1/15 | \$ 11,708 |
|-----------------|-----------|
| 5/2/15 - 5/1/17 | 11,942 |

UPSET PRICE (ARTICLE 16.B.5.)

In the event Company pays not less than the following "upset price" to each writer or team of two (2) writers entitled to separated rights for the writing or acquisition of literary material to which separation of rights applies, the Company may bargain freely with the writers with respect to the acquisition of the writer's reserved rights.

| INITIAL COMPENSATION OF AT LEAST: | Effective 5/2/14- <u>5/1/15</u> | Effective 5/2/15- <u>5/1/17</u> |
|---|--|--|
| Format Only | \$ 28,966 | \$ 29,545 |
| Story Only | | |
| 15 minutes or less 30 minutes or less 45 minutes or less 60 minutes or less 90 minutes or less More than 90 minutes | 10,076 17,930 25,482 31,568 43,441 43,441 | 10,278 18,289 25,992 32,199 44,310 44,310 |
| Story and Teleplay | | |
| 15 minutes or less 30 minutes or less 45 minutes or less 60 minutes or less 90 minutes or less More than 90 minutes | 30,273 53,804 63,870 79,119 114,655 114,655 | 30,878 54,880 65,147 80,701 116,948 116,948 |
| Format, Story and Teleplay | | |
| 15 minutes or less 30 minutes or less 45 minutes or less 60 minutes or less 90 minutes or less More than 90 minutes | 30,273 53,804 63,870 79,119 114,655 114,655 | 30,878 54,880 65,147 80,701 116,948 116,948 |
| Bible More than 90 minutes | 73,218 114,655 | 74,682 116,948 |

When the upset price has been paid, the rights acquired after negotiation shall be set forth in a separate contract. The separate agreement for acquisition of the reserved rights shall state a separate consideration (other than the consideration for the original employment or purchase); only the amount of initial compensation shall be used in determining whether the upset price has been reached.

If you have any questions, contact the Guild Contracts Department.

WGA 2014 THEATRICAL AND TELEVISION BASIC AGREEMENT OTHER TELEVISION COMPENSATION & COMMISSIONS

CHARACTER "SPIN-OFF" PAYMENTS (ARTICLE 15.B.14.h.(1))

Character "Spin-off" payments equal to the above sequel payments are payable to the writer who introduces a new character in a serial, episodic, anthology or one-time show if such character becomes the central character in a new serial or episodic series.

RECURRING CHARACTER PAYMENTS (ARTICLE 15.B.14.h.(2))

Recurring character payments are payable to the writer who introduces a new character in an episodic series for each episode in which such character appears in the following amounts:

Effective

| 5/2/14 - 5/1/15 | \$ 563 |
|-----------------|--------|
| 5/2/15 - 5/1/16 | 580 |
| 5/2/16 - 5/1/17 | 597 |

AGENT COMMISSIONS - THEATRICAL AND TELEVISION

Initial compensation*, whether or not at minimum, for writing services and for an option or purchase, is subject to a 10% commission.

Otherwise, minimums, including residuals and other payments such as program fees and sequel payments, are not commissionable.

Other overscale compensation (minimum plus overscale) is commissionable but only to the extent the commission does not reduce the writer's compensation to below minimum.

If you have any questions, contact the Guild Agency Department.

* Except minimum comedy-variety pre-production payments.

RADIO COMPENSATION

For minimum terms and conditions of the Radio Agreement, please contact the Contracts Department at WGAE.

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